Electronically Filed 1/30/2024 12:50 PM Steven D. Grierson CLERK OF THE COUR MICHAEL J. GAYAN, ESQ. (#11135) AARON D. FORD, ESQ. Attorney General m.gayan@kempjones.com ERNEST FIGUEROA, ESQ. J. RANDALL JONES, ESQ. (#1927) Consumer Advocate r.jones@kempjones.com DON SPRINGMECASE: MO(#A024-886120-B MARK J. KRUEGER, ESQ. (#7410) d.springmeyer@kempjones.com Department 15 Chief Deputy Attorney General State of Nevada, Office of the Attorney **KEMP JONES, LLP General, Bureau of Consumer** 3800 Howard Hughes Parkway, 17th Floor Las Vegas, Nevada 89169 100 North Carson Street T: (702) 385-6000; F: (702) 385-6001 Carson City, Nevada 89701-4717 T: (702) 684-1100; F: (702) 684-1108 mkrueger@ag.nv.gov N. MAJED NACHAWATI, ESQ. DAVID F. SLADE, ESQ. slade@wh.law BRIAN E. MCMATH. ESO. (pro hac vice forthcoming) bmcmath@ntrial.com WH LAW PHILIP D. CARLSON, ESQ. 1 Riverfront Place, Suite 745 pcarlson@ntrial.com North Little Rock, Arkansas 72114 (pro hac vice forthcoming) T: (501) 404-2052; F: (501) 222-3027 ŇACHAWAŤI LAW GROUP 5489 Blair Road Dallas, Texas 75231 T: 214-890-0711; F: 214-890-0712 Attorneys for Plaintiff State of Nevada DISTRICT COURT **CLARK COUNTY, NEVADA** STATE OF NEVADA, Case No.: Dept. No.: Plaintiff, **COMPLAINT AND DEMAND FOR JURY** TRIAL META PLATFORMS, INC. f/k/a FACEBOOK, INC.; INSTAGRAM, LLC, **Exempt from Arbitration: Business Court Matter**

Defendants.

Declaratory Relief Sought Amount In Controversy Greater than \$50,000

Business Court Requested: EDCR 1.61 – Enhanced Case Management

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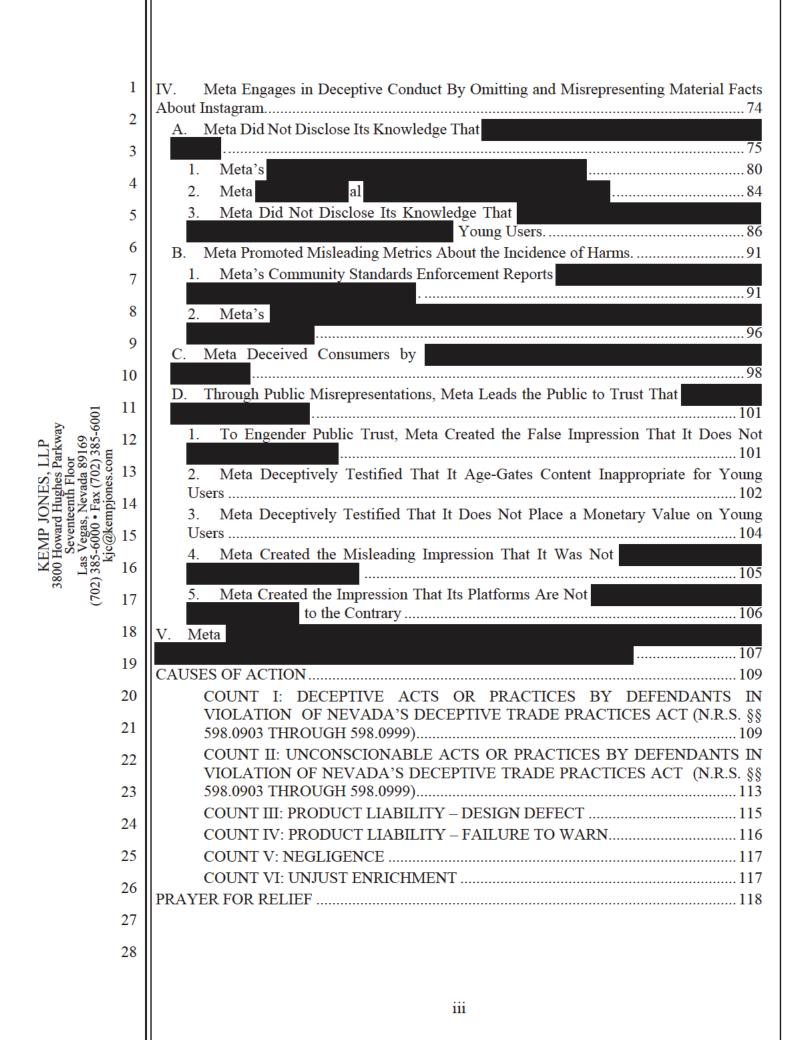
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KEMP JONES, LLP 3800 Howard Hughes Parkway Seventeenth Floor Las Vegas, Nevada 89169 22) 385-6000 • Fax (702) 385-6001 kjc@kempjones.com	1	TABLE OF CONTENTS				
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Plaintiff, the State of Nevada, by and through Aaron D. Ford, Attorney General, and the 1 undersigned attorneys (the "State") brings this Complaint against Defendants Meta Platforms, 2 3 Inc. f/k/a Facebook, Inc. ("Meta") and its social media platform Instagram,¹ owned and operated by Instagram, LLC ("Instagram") (collectively, Meta and Instagram are referred to herein as 4 "Defendants"), and alleges, upon information and belief, as follows: 5

INTRODUCTION

1. The State of Nevada, by and through Aaron D. Ford, Attorney General for the State of Nevada, and Ernest Figueroa, Consumer Advocate, files this Complaint on behalf of the State to eliminate the hazard to public health and safety caused by Defendants' social media platform Instagram, and to recover civil penalties and other relief arising out of Defendants' false, deceptive, and unfair marketing and other unlawful conduct arising from the design and implementation of Instagram.

2. Meta (formerly Facebook, Inc.) is the parent company of some of the world's largest social media platforms, including the wildly popular platform Instagram. Worldwide, users number 2.4 billion, meaning that approximately one quarter of the world's population utilizes this platform every month.² Because of its scale, Instagram is also wildly remunerative, with Defendants generating billions of dollars in revenue from facilitating targeted advertising.

18 3. However, this revenue is only available as long as there is an audience on 19 Instagram to view those highly-targeted advertisements. Thus, Meta is incentivized to keep as many of its users on the platform for as long as possible. But Meta has crossed a line from 20 simply enticing its audience to taking steps to keep its audience *addicted* to the platform. 21 Highly-skilled and highly-paid employees have invested years of research and analysis into 22 23 designing and deploying features on Instagram that make it impossible not just to quit using the

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¹ In general, the term "social media platform" refers to a website and/or app (often operating in 25 conjunction, under the same name) that allows people to create, share, and exchange content (such as posts of text, photos, videos, etc.) with other users of the platform. Examples of popular 26 social media platforms include Facebook, Instagram, Messenger, Snapchat, and TikTok. 27

https://www.sec.gov/Archives/edgar/data/1326801/000132680122000018/fb-20211231.htm (last visited Jan. 27, 2024). 28

app, but simply to put our phones down to attend to the most basic functions of our daily lives.
 It demands our attention first thing in the morning and last thing at night, at the dinner table,
 while we're walking down the street, even when we are driving.

4 4. This addiction to social media—and its consequences—is increasingly being
5 called out by stakeholders and advocates. One of the most succinct critiques can be found in the
6 documentary film, *The Social Dilemma*, which addresses our addiction to posts, likes, pokes,
7 chats, and all of the other prompts that Big Tech³ has deployed to keep us addicted to their apps.
8 As an interviewee in the film notes: "*There are only two industries that call their customers*9 *'users': illegal drugs and software.*"⁴

5. 10 And, much like an illegal drug, Instagram has been designed to be an addiction machine, targeting people under the age of 18 ("Young Users") and more insidiously children 11 under the age of 13 ("Youngest Users") who, as Meta well knows, have developmentally limited 12 13 capacity for self-control. Children are the most vulnerable to these intentionally addictive design elements. As one specialist in social media addiction notes, "[a]dolescence is second 14 only to infancy when it comes to growth. Therefore, the impact of social media on a developing 15 teen's mind and body can be huge."⁵ Social media platforms like Instagram, with design 16 elements that intentionally keep children engaged for as long as possible—to the exclusion of 17 18 all other activities-harm their users emotionally, developmentally, and physically. They lead to a condition known as "problematic internet use,"⁶ which is associated with a range of harms, 19

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⁶ Wen Li, et al., Diagnostic Criteria for Problematic Internet Use among U.S. University Students: A Mixed-Methods Evaluation, PLOS ONE (Jan. 11, 2016),

 ³ "Big Tech" is a term commonly used to describe the largest global technology corporations—most typically, this group includes Meta, Alphabet (Google), Amazon, Apple, and Microsoft. However, more broadly, the term refers to the amalgam of large technology companies that create and maintain technologies and platforms that are intertwined with our daily lives.

 ⁴ The Social Dilemma. Directed by Jeff Orlowski-Yang; Produced by Exposure Labs, Argent Pictures, The Space Program; 2020. Netflix, <u>https://www.netflix.com/watch/81254224</u> (last visited Jan. 27, 2024).

²⁶ https://www.newportacademy.com/resources/mental-health/teens-social-media-addiction/ (last visited Jan. 27, 2024).

1 including but not limited to exposure to predators and online bullies, age-inappropriate content, damage to children's self-esteem, and increased risk of eating disorders and even suicide. 2

6. As the U.S. Surgeon General recently explained, children's and parents' 3 attempts to resist social media is an unfair fight: "You have some of the best designers and 4 product developers in the world who have designed these products to make sure people are 5 maximizing the amount of time they spend on these platforms. And if we tell a child, use the 6 7 force of your willpower to control how much time you're spending, you're pitting a child against the world's greatest product designers."7 8

7. Unlike other consumer products that have appealed to children for generationslike candy or soda—with social media platforms there is no natural break point where the consumer has finished the unit of consumption. Instead, social media platforms are a bottomless pit where users can spend an infinite amount of their time. And Meta profits from each additional second a user spends on its platforms.

8. Meta has designed Instagram to exploit that dynamic by embedding within the 14 platform an array of design features that maximize youth engagement, peppering them with 15 reminders to "log on" and making it psychologically difficult to "log off." Specifically, 16 Defendants rely on design elements to make Instagram addictive to all users, and to Young 17 Users in particular ("Design Elements"). These Design Elements-Low-Friction Variable 18 Rewards; Social Manipulation; Ephemeral Content; Push Notifications; and Harmful Filters 19 20(each defined below)—each serve as an obstacle to Young User's free decision-making.

9. Instagram's design and platform features have fueled the explosive increase in 21 the amount of time that Young Users spend on these platforms. As 22

and as anyone who has recently spent time with adolescents can attest-Meta has 23 successfully induced Young Users to spend vast amounts of time on its social media platforms. 24

- 25 https://journals.plos.org/plosone/article?id=10.1371/journal.pone.0145981 (last visited Jan. 27, 2024). 26
- Allison Gordon & Pamela Brown, Surgeon General says 13 is 'too early' to join social media, 27 https://www.cnn.com/2023/01/29/health/surgeon-general-social-2023), CNN (Jan. 29, media/index.html (last visited Jan. 27, 2024). 28

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Indeed, for many Young Users, social media platforms are viewed as an indispensable part of 1 their identity, a forum to share a carefully cultivated personality "highlight reel," and a place 2 where they must constantly be "present"-whether they want to be or not. 3

10. All the while, Meta understands that Young Users' time spent on its social media 4 platforms is not the product of free choice. As 5

-Young Users feel

addicted to these platforms. They widely report difficulty controlling their time spent on the 7 8 applications (also referred to as "app" or "apps"). And they frequently express that they would prefer to spend meaningfully less time on social media platforms but feel powerless to do so. 9 Still, Meta has not introduced any product changes to meaningfully reduce its platforms' 10 addictiveness.

11. The widespread compulsive use that Meta induced—and allowed to continue unabated—has come at a massive societal cost. In effect, Meta is conducting a potentially society-altering experiment on a generation of Young Users' developing brains.⁸ While this experiment's full impact may not be realized for decades, the early returns are alarming.

12. Researchers warn that compulsive use of social media platforms impose a wide 16 range of harms, including increased levels of depression, anxiety, and attention deficit 17 18 disorders; altered psychological and neurological development; and reduced sleep, to name a few. And that is to say nothing of the immense opportunity cost imposed when youth spend 19 20 critical years glued to social media platforms, not engaged in the varied and profound experiences associated with growing up in the physical world. 21

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⁸ At least one recent study involving children's use of Facebook, Instagram, and Snapchat 24 "suggests that social media behaviors in early adolescence may be associated with changes in 25 adolescents' neural development, specifically neural sensitivity to potential social feedback." Maria T. Maza, Kara A. Fox, Seh-Joo Kwon, et al., Association of Habitual Checking Behaviors 26 on Social Media With Longitudinal Functional Brain Development, JAMA Pediatr. (Jan. 3, 2023), https://jamanetwork.com/journals/jamapediatrics/article-abstract/2799812 (last visited 27 Jan. 27, 2024). These changes in adolescents' neural development may permanently alter their brains with unknown long-term impacts. Id. 28

13. In short, Meta's business strategy that purposefully addicts Young Users to its 1 social media platforms has caused widespread and significant injury to Nevadans, and young 2 Nevadans in particular. 3

14. Meta also deceived and continues to deceive Nevada consumers-and, critically, 4 parents—on a large scale. Here, Meta misled consumers, parents, and guardians by concealing 5 the various and significant risks social media platforms present to its users, particularly Young 6 7 Users. Meta further made multiple, affirmative misrepresentations and engaged in material omissions regarding the safety of its platforms, to the detriment of Nevadans. 8

9 15. First, Meta has long known that Instagram was harmful for users, and especially ruinous for young women. But Meta did not share that materially important information with 10 consumers using their products. Instead, Meta's 11 12

In one particularly distressing episode, Zuckerberg 16.

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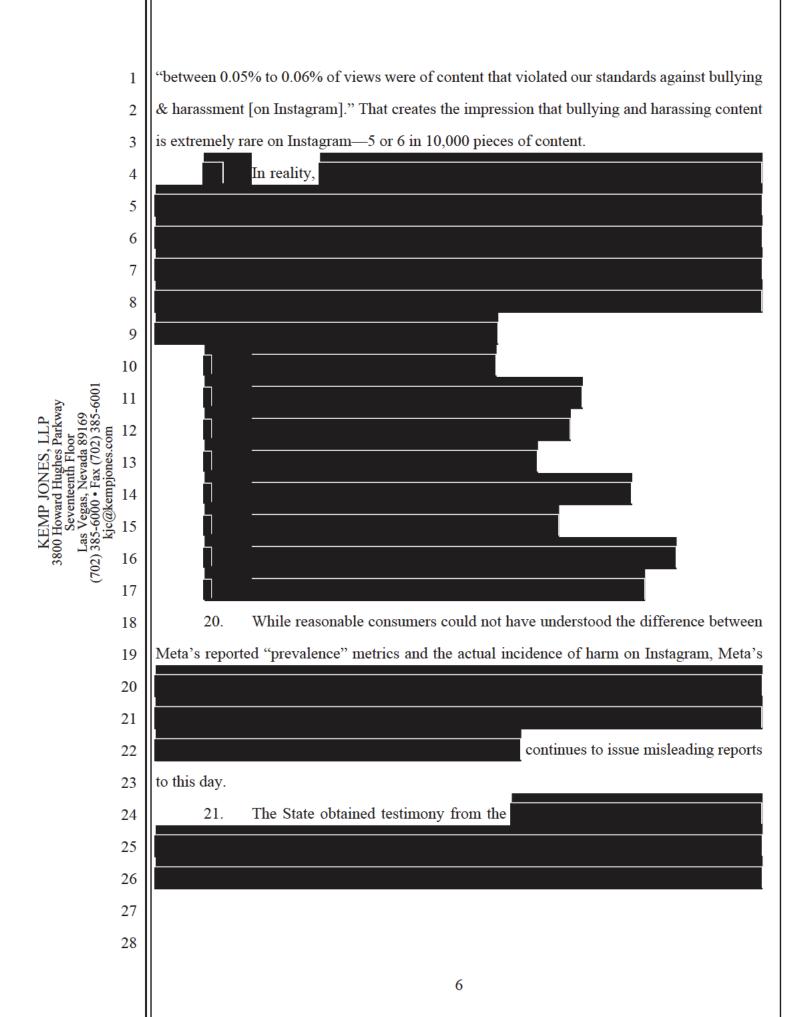
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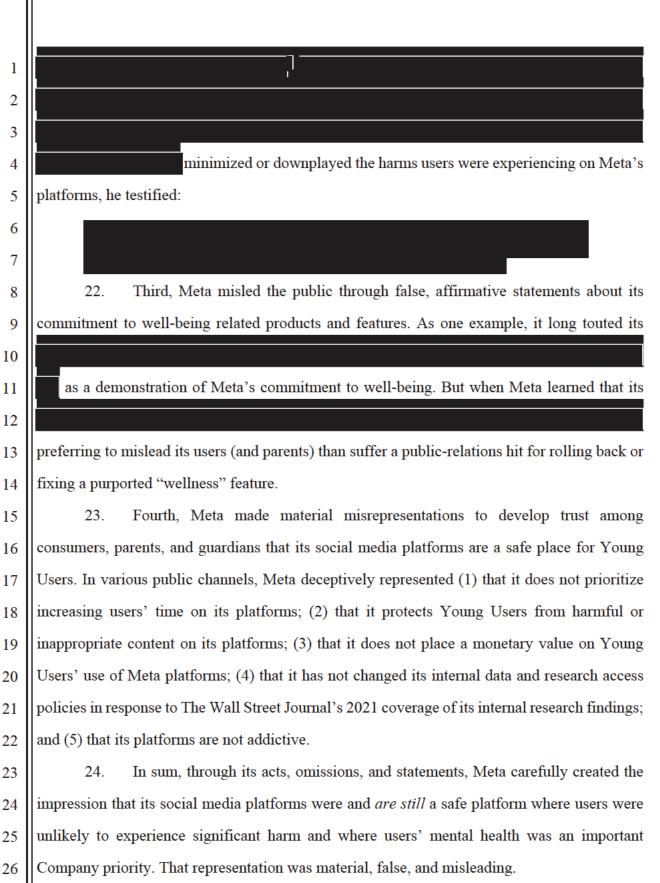
harmful effects of this platform feature.

Second, Meta publicizes its "Community Standards Enforcement Reports," or 17. 21 CSER, to create the façade that its social media platforms are a safe platform where harmful 22 content was rarely encountered. Specifically, these reports touted the low "prevalence" of 23 Community Standards violations, which the Company used as evidence that its platforms are 24 25 safe. But that is a false narrative that misleads consumers about the true extent of harmful experiences on Instagram. 26

18. To illustrate, in the third quarter 2021 Community Standards Enforcement 27 Report, Meta showcased the low "prevalence" of violating content, estimating for example that 28



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25. Based on this misconduct, and as more fully described below, Nevada brings
 this action pursuant to the Nevada Deceptive Trade Practices Act, N.R.S. §§ 598.0903 through
 598.0999 ("NDTPA"), and further brings claims of negligence, products liability, and unjust
 enrichment.

5 26. The State brings this action exclusively under the laws of the State of Nevada. 6 No federal claims are being asserted, and to the extent that any claim or factual assertion set 7 forth herein may be construed to have stated any claim for relief arising under federal law, such 8 claim is expressly and undeniably disavowed and disclaimed by the State.

27. Nor does the State bring this action on behalf of a class or any group of persons that can be construed as a class. The claims asserted herein are brought solely by the State and are wholly independent of any claims that individual Nevadans may have against Defendants. The Attorney General is authorized to bring an action—independently in the name of the State as well as in a *parens patriae* capacity on behalf of the persons residing in Nevada—to remedy violations of Nevada law.

PARTIES

16 28. The State of Nevada is a body politic created by the Constitution and laws of the
17 State; as such, it is not a citizen of any state. This action is brought by the State in its sovereign
18 capacity in order to protect the interests of the State of Nevada and its residents and as parens
19 patriae, by and through Aaron D. Ford, the Attorney General of the State of Nevada. Attorney
20 General Ford is acting pursuant to his authority under, inter alia, NRS 228.310, 338.380,
21 228.390, and 598.0963(3).

22 29. Meta Platforms, Inc. ("Meta") is a Delaware corporation with a principal place
23 of business in Menlo Park, California. From 2005 until October 28, 2021, Meta was known as
24 Facebook, Inc. Meta is a multinational technology company that designs, distributes, and
25 promotes multiple social media platforms, including Instagram.

30. Instagram, LLC ("Instagram"), is a Delaware corporation with a principal place
of business in Menlo Park, California. Instagram is a subsidiary of Meta that is wholly owned
and controlled by its parent. To the extent the allegations in this complaint against Meta relate

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to the Instagram product specifically, Plaintiff realleges them in full against Instagram LLC as
 well.

3 31. All of the allegations described in this Complaint were part of, and in furtherance
of, the unlawful conduct alleged herein, and were authorized, ordered and/or done by
Defendants' officers, agents, employees, or other representatives while actively engaged in the
management of Defendants' affairs within the course and scope of their duties and employment,
and/or with Defendants' actual, apparent and/or ostensible authority.

JURISDICTION AND VENUE

9 32. Subject matter jurisdiction for this case is conferred upon this Court pursuant to,
10 inter alia, Article 6, Section 6 of the Nevada Constitution.

33. This Court has personal jurisdiction over Defendants because Defendants do 11 business in Nevada and/or have the requisite minimum contacts with Nevada necessary to 12 13 constitutionally permit the Court to exercise jurisdiction with such jurisdiction also within the contemplation of the Nevada "long arm" statute, NRS § 14.065. More specifically, and set forth 14 in greater detail, infra, Meta enriches itself by selling advertisements targeted to Nevada. 15 According to Meta's public advertising library, Meta regularly sells advertisements specific to 16 Nevada, and it allows businesses to target specific cities in Nevada.¹⁰ All manner of Nevada 17 entities advertise on Instagram to reach a Nevada audience and expand their business in Nevada. 18

19 34. The instant Complaint does not confer diversity jurisdiction upon the federal 20 courts pursuant to 28 USC § 1332, as the State is not a citizen of any state and this action is not 21 subject to the jurisdiction of the Class Action Fairness Act of 2005.¹¹ Likewise, federal question 22 subject matter jurisdiction pursuant to 28 USC § 1331 is not invoked by the Complaint, as it 23 sets forth herein exclusively viable state law claims against Defendants. Nowhere herein does 24 Plaintiff plead, expressly or implicitly, any cause of action or request any remedy that arises

^{25 10 &}lt;u>https://www.facebook.com/business/help/1501907550136620</u> (last visited Jan. 27, 2024).

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¹¹ See, e.g., Postal Tel Cable Co. v. Alabama, 155 U.S. 482, 487, 15 S.Ct. 192, 194, 39 L.Ed.
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²¹ See, e.g., Postal Tel Cable Co. v. Alabama, 155 U.S. 482, 487, 15 S.Ct. 192, 194, 39 L.Ed.
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²¹ See, e.g., Postal Tel Cable Co. v. Alabama, 155 U.S. 482, 487, 15 S.Ct. 192, 194, 39 L.Ed.
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under federal law. The issues presented in the allegations of this Complaint do not implicate 1 2 any substantial federal issues and do not turn on the necessary interpretation of federal law. No federal issue is important to the federal system as a whole under the criteria set by the Supreme 3 Court in Gunn v. Minton, 568 U.S. 251 (2013) (e.g., federal tax collection seizures, federal 4 5 government bonds). Specifically, the causes of action asserted, and the remedies sought herein, are founded upon the positive statutory, common, and decisional laws of Nevada. Further, the 6 7 assertion of federal jurisdiction over the claims made herein would improperly disturb the congressionally approved balance of federal and state responsibilities. Accordingly, any 8 9 exercise of federal jurisdiction is without basis in law or fact.

35. In this Complaint, to the extent Plaintiff cites federal statutes and regulations.
Plaintiff does so to state the duty owed under Nevada law, not to allege an independent federal
cause of action and not to allege any substantial federal question under *Gunn v. Minton.* "A
claim for negligence in Nevada requires that the plaintiff satisfy four elements: (1) an existing
duty of care, (2) breach, (3) legal causation, and (4) damages." *Turner v. Mandalay Sports Entertainment, LLC*, 124 Nev. 213, 180 P.3d 1172 (2008). The element of duty is to be
determined as a matter of law based on foreseeability of the injury. *Estate of Smith ex rel. Smith v. Mahoney's Silver Nugget, Inc.*, 127 Nev. 855, 265 P.3d 688, 689 (2011).

18 36. To be clear, to the extent Plaintiff cites federal statutes and federal regulations,
19 it is for the sole purpose of stating the duty owed under Nevada law to the residents of Nevada.
20 Thus, any attempted removal of this complaint based on a federal cause of action or substantial
21 federal question is without merit.

37. Venue is proper in this Court pursuant to NRS § 598.0989(3) because
Defendants' conduct alleged herein took place in Clark County, Nevada.

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FACTS

25 I. INSTAGRAM, GENERALLY.

38. Instagram is a photo-, video-, and text-sharing social networking service. Users
engage with it either via its website or its free-standing app, which users download to their
smartphone or other mobile device. Instagram allows users to post content that can be edited

(including with filters for visual posts like photo and video) and 1 organized by hashtags and geographical tagging. Users can browse other users' posts by tag or location, 2 3 view trending content, like posts, and follow other users to add their content to a personal feed.



Fig. 1¹²

39. As noted above, Instagram attracts billions of monthly active users worldwide, and roughly 160 million users in the United States.¹³ In 2021, 57% of surveyed American

- ¹² Jon Fingas, Instagram is making its TikTok-like 'Reels' easier to find, Engadget (June 24, 25 2020), https://www.engadget.com/instagram-reels-expansion-000141339.html) (last visited Jan. 27, 2024). 26
- ¹³ https://www.sec.gov/Archives/edgar/data/1326801/000132680122000018/fb-20211231.htm 27 (last visited Jan. 27, 2024).
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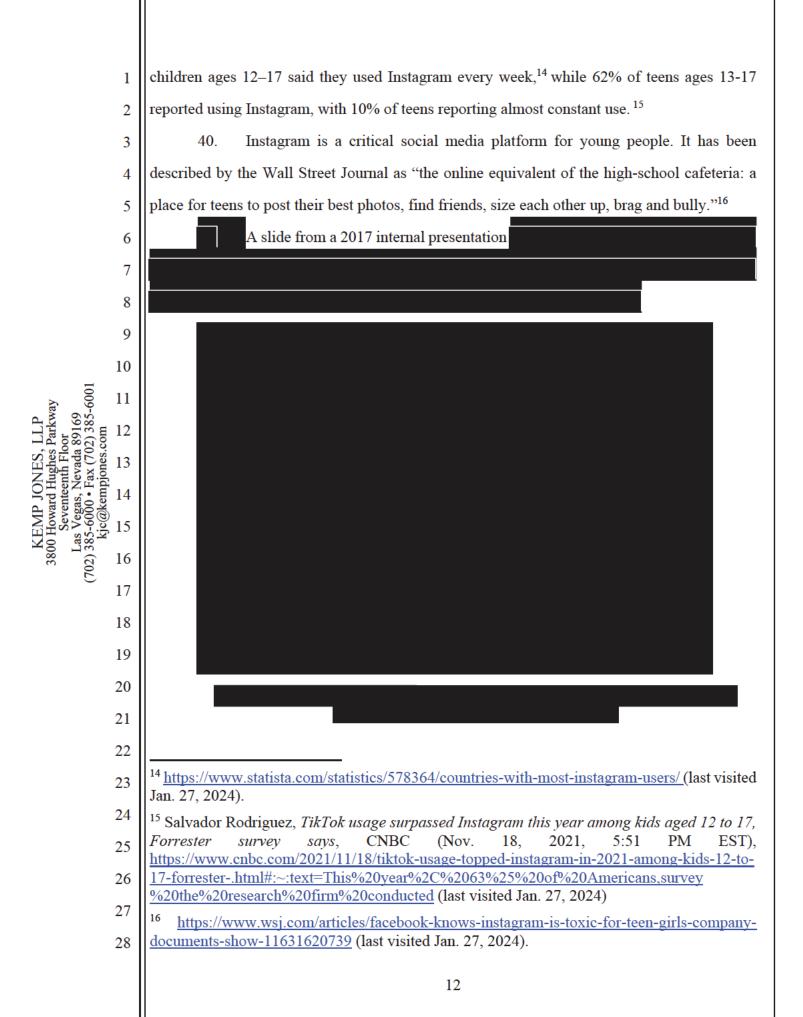
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A. Meta Offers Its Platforms in Exchange for Consumers' Valuable Consideration that Enables Meta to Sell Advertising.

42. Like all social media platforms, Instagram does not charge money from its users 3 for access. Instead, it monitors its users and surreptitiously collects data related to their online 4 lives-including the way in which they use the product, the posts with which they interact, the 5 friends they have, the places they go, the advertisements they view, and even what users do on 6 7 other sites or apps. Defendants are consistently the target of regulatory actions, lawsuits, and news reports related to the vast troves of personal data they acquire on individuals, which they 8 9 use (and misuse) to create detailed, individual profiles that in turn are employed to serve users targeted advertising. 10

43. As Zuckerberg has explained, "based on what pages people like, what they click on, and other signals, we create categories...and then charge advertisers to show ads to that category. Although advertising to specific groups existed well before the internet, online advertising allows much more precise targeting and therefore more-relevant ads."¹⁷

44. The practical effect of this arrangement—free access to the Instagram platform
in exchange for personal data—is best expressed in the documentary *The Social Dilemma*,
which quotes Google's former design ethicist, Tristan Harris: "*if you're not paying for the product, then you are the product.*"¹⁸

45. Because Meta views its users as its product, and because it can best monetize
and collect information about its users while they are on its various platforms (including
Instagram), Meta is incentivized to keep its users on the platforms as long as possible, and as
often as possible. Via his current project, The Center for Humane Technology, Tristan Harris
further explains this concept:

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 ¹⁷ Understanding Facebook's Business Model, Mark Zuckerberg, January 24, 2019, https://about.fb.com/news/2019/01/understanding-facebooks-business-model/ (last visited Jan. 27, 2024).

Abigail McCormick, *Review: The Social Dilemma* (Aug. 8, 2021), <u>https://sauconpanther.org/</u>2535/arts-and-entertainment/if-youre-not-paying-for-the-product-then-you-are-the-product/
 (last visited Jan. 27, 2024).

Our attention is a limited resource. There are only so many waking hours in the day, and therefore only so many things we can focus on. When we pay attention to one thing, we're not paying attention to something else.

This fact of life has been deeply complicated by technology. With more information and more choices at our fingertips than ever before, there are unprecedented demands on our attention.

This feeling of constant distraction is fueled by tech companies that rely on capturing your attention to make money, normally by selling it to advertisers.

Each app is caught in a race for your attention, competing not just against other apps, but also against your friends, your family, your hobbies, and even your sleep.

[S]ocial media companies don't sell software, they sell influence. They collect in-depth data about how to influence your decisions, then sell that influence to the highest bidder. The more time they can get you to spend scrolling and clicking, the more data they can collect and the more ads they can sell.¹⁹

13 46. Defendants acknowledge this fact in their most recent Form 10-K, warning that 14 decreased use of the Facebook platform—resulting in fewer opportunities to profile users and 15 serve targeted advertising-is fatal to its business model: "The size of our user base and our users' level of engagement across our products are critical to our success. Our financial 16 performance has been and will continue to be significantly determined by our success in adding, 17 18 retaining, and engaging active users of our products that deliver ad impressions, particularly for...Instagram"²⁰ Further, Defendants acknowledge that "advertising revenue can also be 19 20 adversely affected by," inter alia, "decreases in user engagement, including time spent on our products" and "our inability to continue to increase user access to and engagement with our 21 products."21 22

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 ¹⁹ Center for Humane Technology, *The Attention Economy – Why do tech companies fight for our attention?* (Aug. 17, 2021), <u>https://www.humanetech.com/youth/the-attention-economy</u>
 ²⁵ (last visited Jan. 27, 2024).

²⁶ https://www.sec.gov/Archives/edgar/data/1326801/000132680122000018/fb-20211231.htm (last visited Jan. 27, 2024).

²⁷ $\int_{21}^{21} Id.$

47. Competition for users' attention is fierce, and social media platforms-like 1 Defendants'—are purposely designed to addict their users. Defendants have both in-house and 2 3 external research initiatives designed to document and improve engagement reporting and have projects that use neuromarketing and virtual reality techniques to measure effectiveness.²² The 4 mobilization of all these resources indicates that Instagram platforms is built not for user 5 experience, but for maximization of profit. 6

48. And this maximization of profit is achieved through addiction. As set forth 7 8 below, Defendants employ sophisticated principles first identified by psychologists and other academics, which they manifest through intentional design elements that exploit those 9 psychological principles. 10

49. These design elements are not subjective-instead they are part and parcel of Instagram's code. They operate consistently, and universally, across the platform, for all users, including the vulnerable children who Defendants know—to a certainty—are using Instagram.

50. Worse still, Defendants'

and continues to add features to keep children hooked.

В. Account Creation for Instagram.

18 51. To fully access Instagram, consumers must create an account. As part of the account-creation process, consumers enter into a contract with Meta. By entering into these 19 contracts, users agree to comply with Instagram's Terms of Use.²³ 20

As noted above, although users can establish accounts on Instagram without 52. 21 paying a fee, Defendants do not provide their products for free—rather, they charge users by 22 23 collecting their data and time, which Meta then converts into advertising dollars.

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²⁴ ²² See, e.g., Meta Careers, Shape the Future of Marketing with the Marketing Science Team, Meta (Sept. 19, 2018), https://www.metacareers.com/life/come-build-with-the-facebook-25 marketing-science-team/ (last visited Jan. 27, 2024); How Virtual Reality Facilitates Social

Connection. Meta, https://www.facebook.com/business/news/insights/how-virtual-reality-26 facilitates-social-connection (last visited Jan. 27, 2024).

²⁷ Facebook Terms of Service, https://www.facebook.com/legal/terms (last visited Jan. 27, 2024). 28

53. In exchange for the right to use Instagram, consumers agree to a host of terms that power Meta's advertising business. For example, this is confirmed by Instagram's Terms of Use:

We agree to provide you with the Instagram Service. . . . Instead of paying to use Instagram, by using the Service covered by these Terms, you acknowledge that we can show you ads that businesses and organizations pay us to promote on and off the Meta Company Products. We use your personal data, such as information about your activity and interests, to show you ads that are more relevant to you.²⁴

54. Consumers also pay for Instagram by agreeing to give Meta access to vast reams of data arising out of their platform use. Under Instagram's Terms, consumers "must agree to [Meta's] Privacy Policy to use Instagram." And pursuant to that Policy, each consumer must agree that Meta may collect a host of data, ranging from information about the consumer's activity on Instagram (such as the content they like and accounts they follow); the messages the consumer sends and receives; the content the consumer provides through Instagram's camera feature and the consumer's camera roll; the ways the consumer interacts with ads, the time the user spends interacting with various pieces of content; the hardware and software the consumer is using, the GPS, Bluetooth signals, nearby Wi-Fi access points, beacons and cell towers; and many other categories of data.

18 55. Meta also represents itself as a common enterprise. Meta's financial disclosures
19 describe Instagram, Facebook, Messenger, and WhatsApp, as Meta's "'family' of products,"
20 and report revenue and expenses for the entire "family" together.²⁵ Instagram's Terms of Use
21 agreement currently identifies "The Instagram Service" as "one of the Meta Products, provided
22 to you by Meta Platforms, Inc."²⁶ Meta's supplemental terms for its "Meta Platforms
23 Technologies Products" is similarly styled as an agreement between Meta Platforms, Inc. and

25 $||_{24}$ Id.

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 ^{26 25} Meta Platforms, Inc. Form 10-Q, 1, 4, 33, (Q2 2023), <u>https://archive.ph/MSvSt</u> (last visited Jan. 27, 2024).

²⁶ <u>https://help.instagram.com/581066165581870</u> (last visited Jan. 27, 2024).

the user.27 Meta Platforms Technologies Products are defined to include its VR-related 1 products, such as its Meta Quest and Oculus virtual reality headsets, and Meta Horizon Worlds, 2 its virtual reality social media platform.²⁸ Meta Platforms also reports its revenue from its VR 3 business segment in its financial disclosures.²⁹ 4

56. Consumers' payment in the form of time, attention, and data enables Meta to sell 5 highly targeted, data-informed advertising opportunities, which is the foundation of Meta's 6 7 business.

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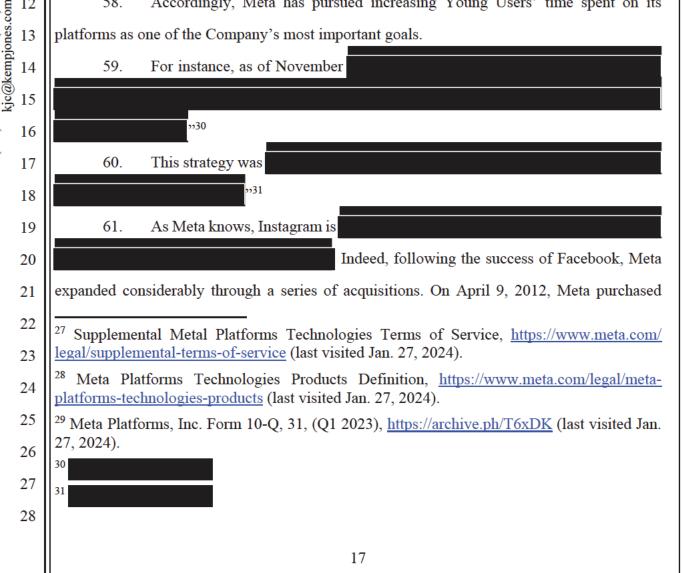
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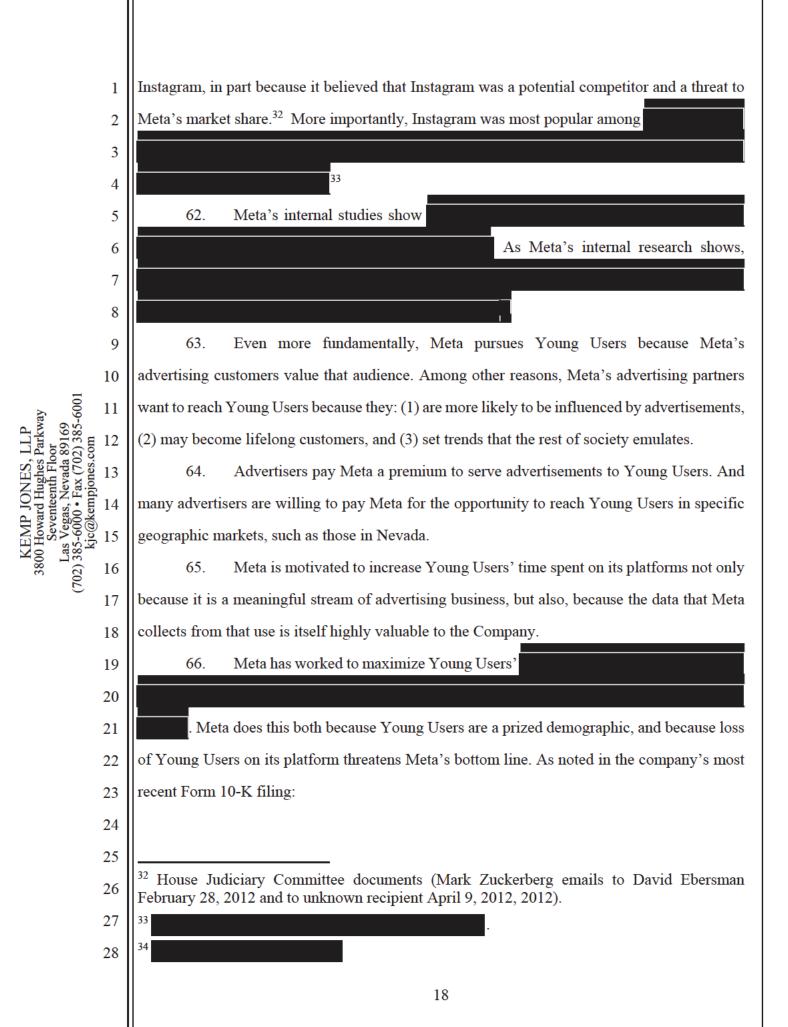
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Meta Prioritizes Acquiring Young Users and Maximizing Their Time Spent C. on its Platforms.

57. In Meta's business model, not all consumers are created equal. Young Users are Meta's prized demographic.

Accordingly, Meta has pursued increasing Young Users' time spent on its 58. platforms as one of the Company's most important goals.





We believe that some users, particularly younger users, are aware of and actively engaging with other products and services similar to, or as a substitute for, our products and services, and we believe that some users have reduced their use of and engagement with our products and services in favor of these other products and services. In the event that users increasingly engage with other products and services, we may experience a decline in use and engagement in key user demographics or more broadly, in which case our business would likely be harmed.35

67. In short, Meta has many strong short-term and long-term financial incentives to 6 7 increase the time that Young Users spend on its platforms, including Instagram. And as 8 described in further detail below. Meta has chased that goal with incredible success, capturing 9 a mind-boggling amount of time and attention from a generation of Young Users.

68. This approach has been profitable. Meta reported earning \$116.6 billion in 10 revenue in 2022, with \$23.2 billion in net income, making Meta one of the largest companies in the United States by revenue and income.

13 **69**. A significant portion of these earnings come from the Young Users on Meta's platforms. A recent study estimated the revenue derived from Young Users across the world's 14 15 largest social media platforms, including Facebook, and concluded that there were roughly 16,700,000 U.S.-based Young Users (ages 0-17 years) on the platform as of 2022.³⁶ Almost \$5 16 *billion* in Instagram's ad revenue came from that cohort in the same year.³⁷ Upon information 17 and belief, a portion of these income-generating Young Users reside in Nevada. 18

70. And because of his ownership stake in Meta, Zuckerberg is one of the wealthiest 19 20 people in the world. In addition to financial success, Zuckerberg's role as Meta's CEO and Founder has made him a public figure able to exert significant influence not only over the 21 Company, but also over society at large. In a private email exchange with 22

23 ³⁵ https://www.sec.gov/Archives/edgar/data/1326801/000132680122000018/fb-20211231.htm (last visited Jan. 27, 2024). 24

visited Jan. 27, 2024); id. at Table 1. 27

³⁷ Id. at Fig. 1.

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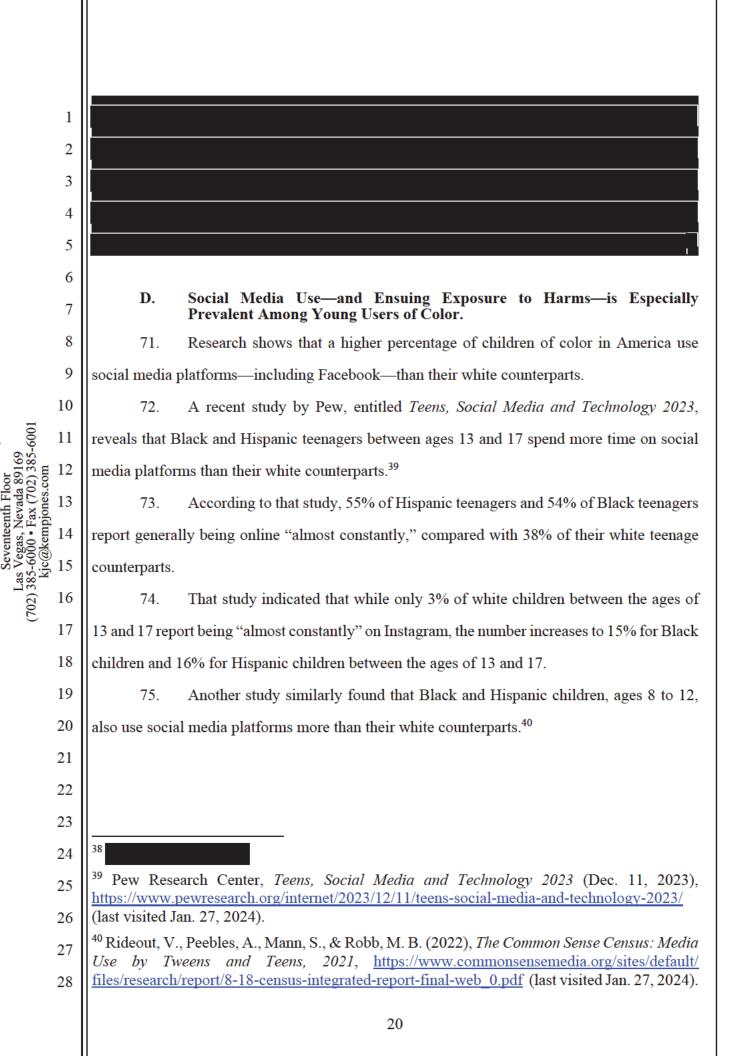
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³⁶ Raffoul A, Ward ZJ, Santoso M, Kavanaugh JR, Austin S Bryn (2023) Social media platforms 25 generate billions of dollars in revenue from U.S. youth: Findings from a simulated revenue model. PLoS ONE 18(12): e0295337, https://doi.org/10.1371/journal.pone.0295337 (last 26



KEMP JONES, LLP 3800 Howard Hughes Parkway 76. Researchers have found that due to lower income levels, Black and Hispanic
 teenagers are less likely to have broadband access or computers at home, causing
 disproportionate reliance on smartphones and corresponding use of social media platforms.

Thus, while 95% of children between the ages of 13 and 17 have access to a
smartphone at home, having access to a home computer remains less common for those in
lower-income households.

7 78. Experts believe that internet usage among teenagers may be displacing other
8 activities, including sports participation, in-person socializing, and reading, among other things.

9 79. With respect to reading, the 2023 Scholastic Kids & Family Reading Report
10 found that the average amount of reading across all racial groups is in decline and continues to
11 trend downward as children transition to their teenage years.⁴¹

80. The *Scholastic* study found that while 46% of kids between the ages of 6 and 8 report reading for pleasure, only 18% of children between the ages of 12 and 17 report the same.

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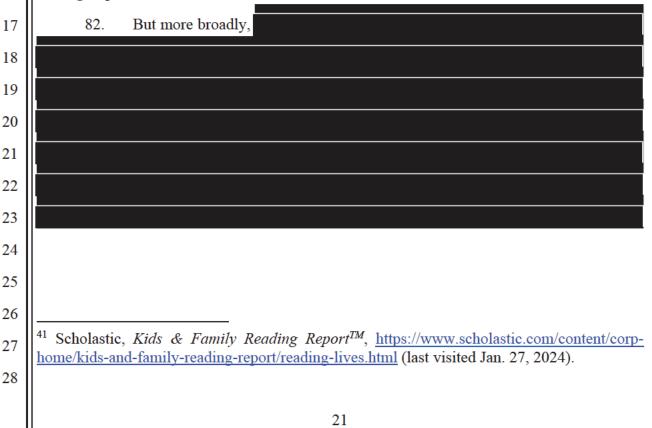
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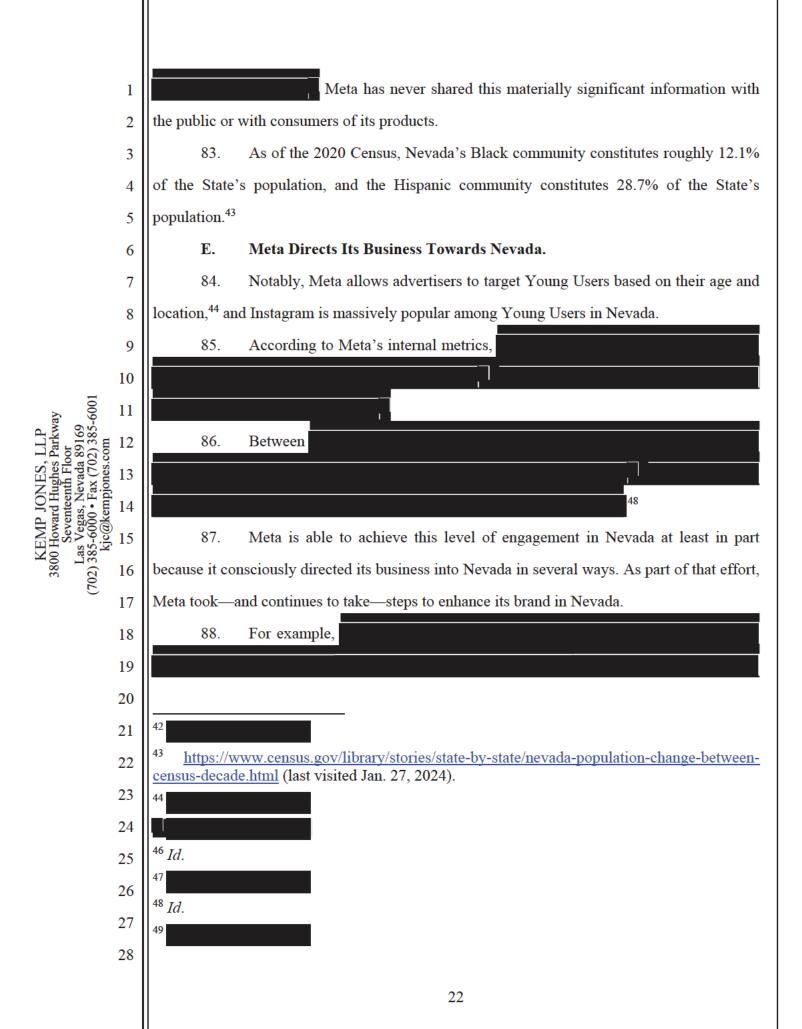
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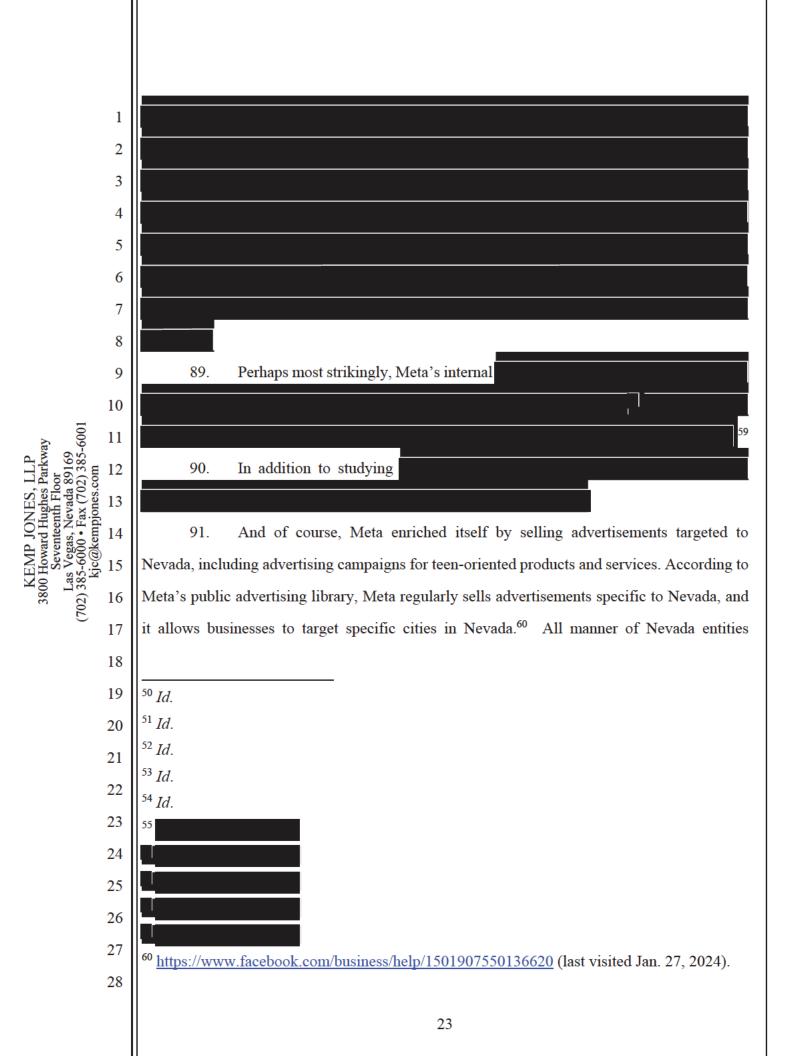
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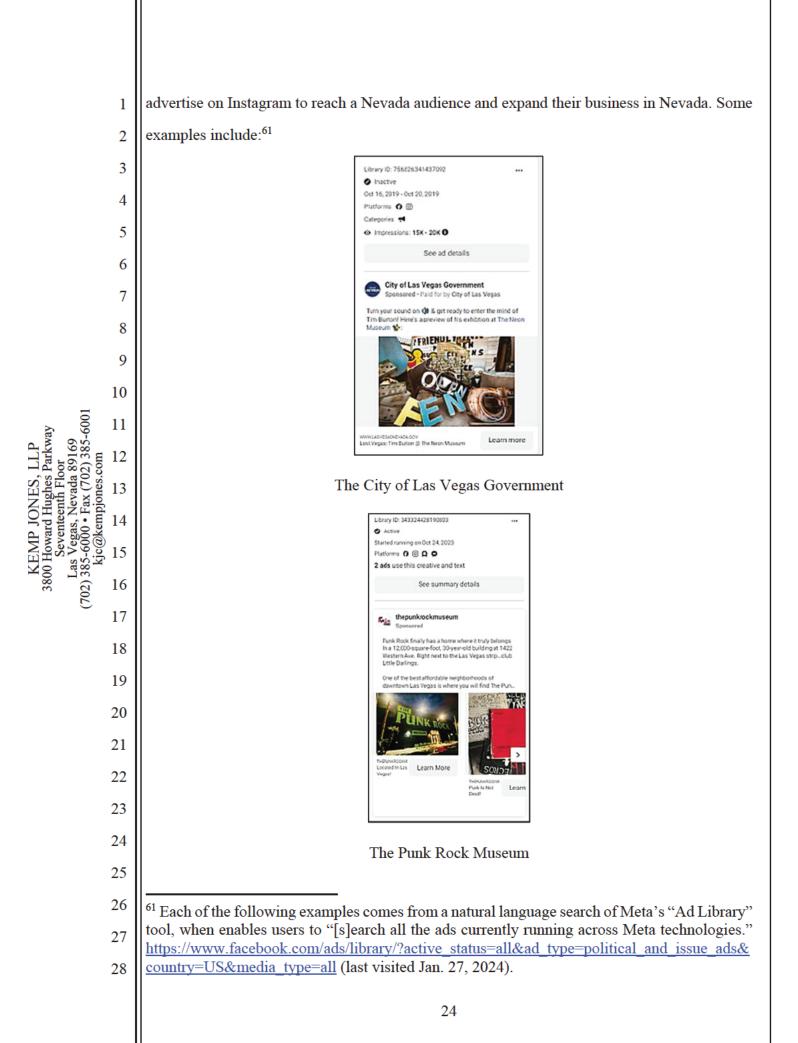
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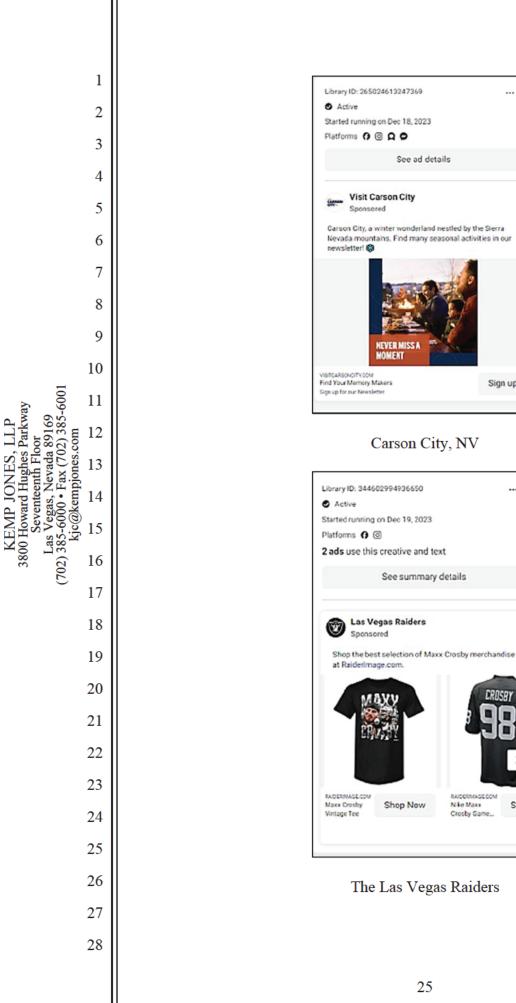
81. These statistics raise the concern that the disparities in internet and social media platforms use may, in turn, intensify overall declines and existing differences in reading across racial groups.











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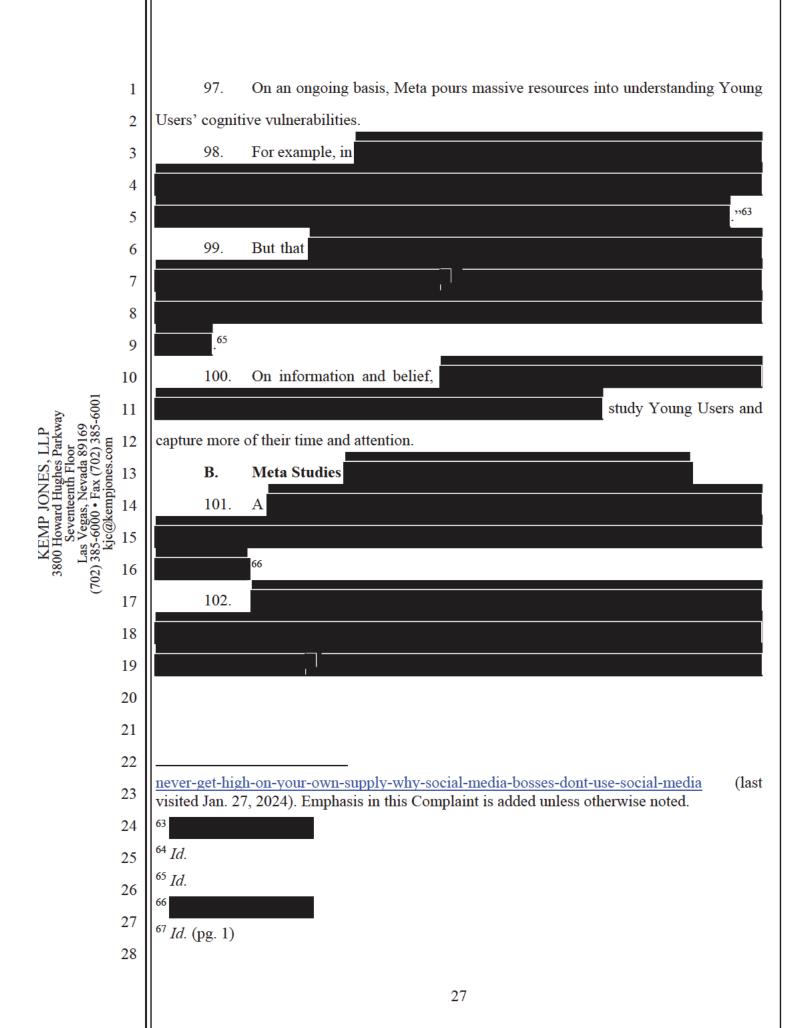
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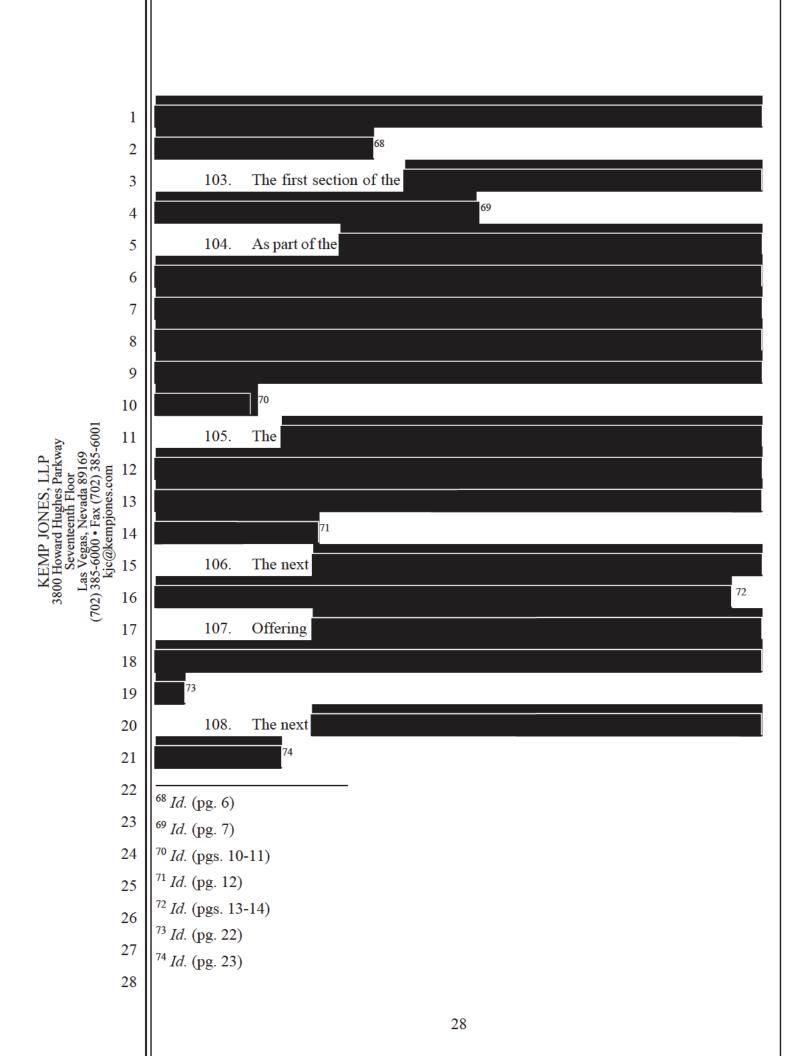
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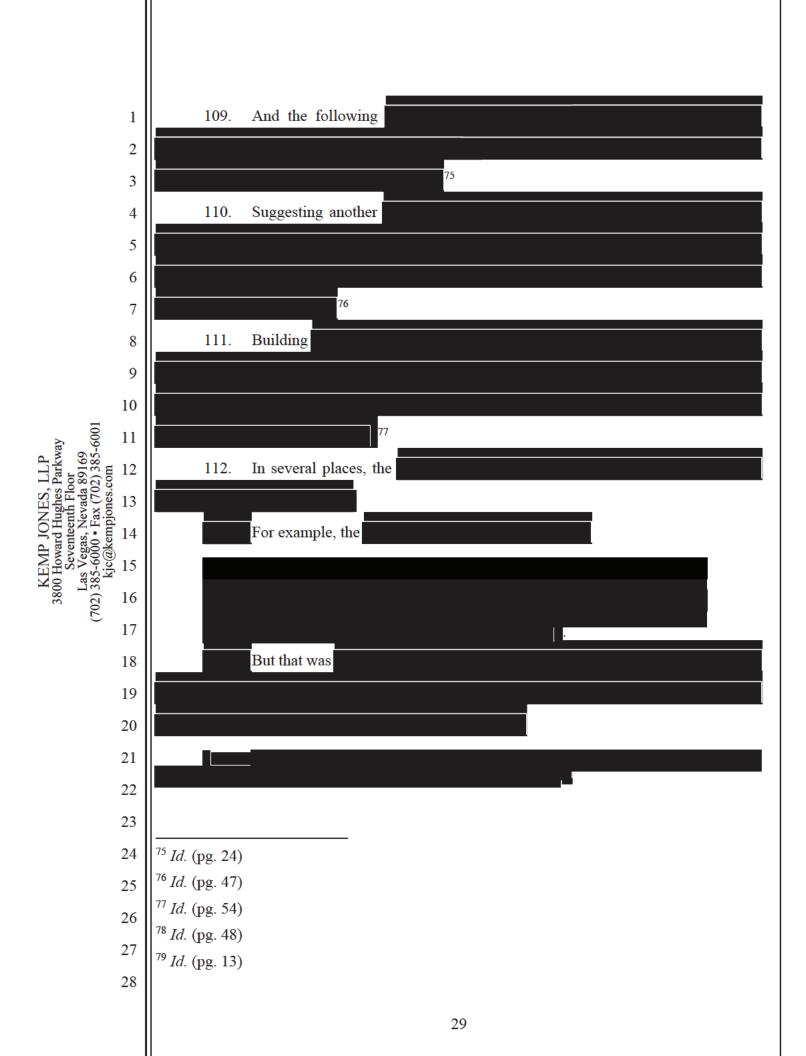
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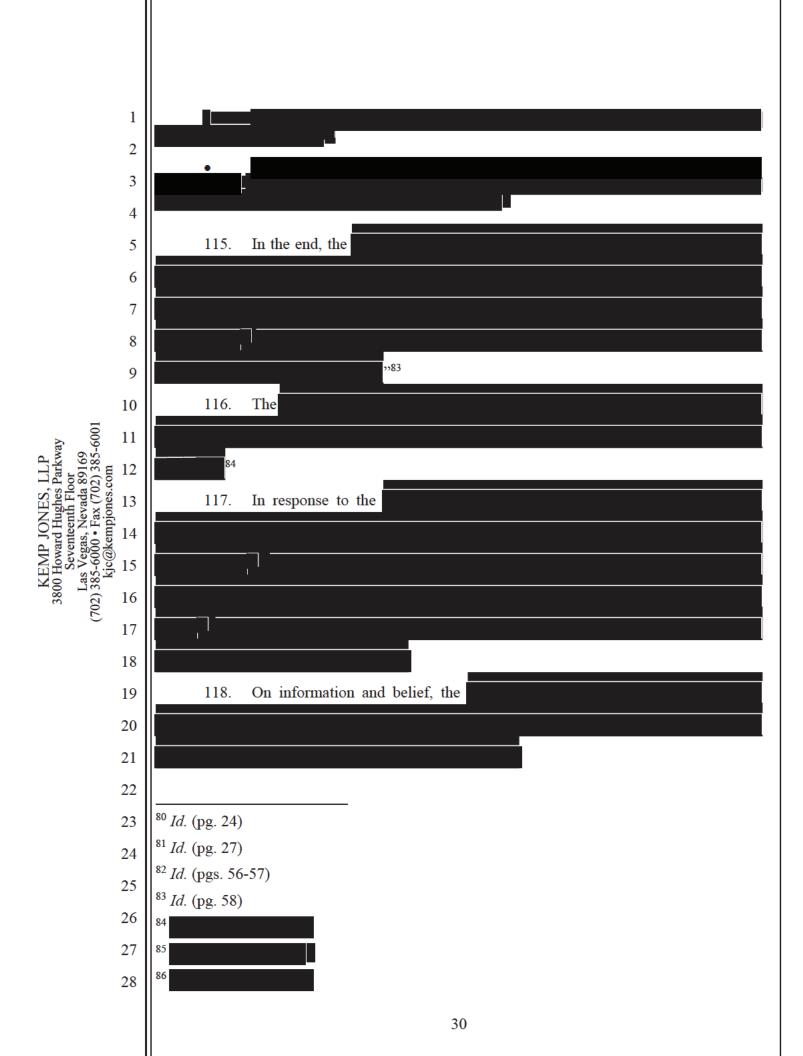
	1	9	92.	In sum, Meta not only makes its social media platforms available in Nevada, it				
	2	also—a	t a min	imum—promotes its brand in Nevada, touts its investments in Nevada,				
	3			, and sells				
	4	advertisements to Nevada entities so that they can expand their businesses in Nevada. And by						
	5	virtue o	of Met	's business model, Meta has entered into (at least) hundreds of thousands of				
	6	contracts with consumers in Nevada and sold the opportunity to serve ads specifically to those						
	7	Nevada consumers.						
	8 9	II. META UTILIZES MULTIPLE DESIGN PRACTICES PURPOSELY INTENDED TO HOOK YOUNG USERS AND KEEP THEM ON ITS PLATFORMS IN PERPETUITY.						
	10		A.	By Meta's Design, its Platforms Induce Compulsive Use Among Young Users.				
11 12 13 13 14 14 15 16	11	9	93.	For generations, companies have marketed products to Young Users-from				
	12	bikes to Barbies to baseball cards. Unquestionably, products like those appealed to a young						
	13	audience, and their creators marketed them accordingly and achieved success.						
	14	9	94.	Meta could have followed a similar course. It might have offered a version of its				
	15	platforms that was simply appealing, but not addictive.						
	16	9	95.	Instead, Meta intentionally designed its platforms to exploit known				
	17	vulnerabilities in Young Users' neurological development, making its platforms profoundly						
	18	difficult—and in some cases impossible—for children and teens to resist.						
	19	9	96.	As Meta's founding president, Sean Parker, explained in 2018:				
1	20	The thought process that went into building these applications, Facebook being						
	21	the first of them was all about: 'How do we consume as much of your time and conscious attention as possible?' That means that we need to sort of give you a little dopamine hit every once in a while, because someone liked or commented on a photo or a post or whatever. And that's going to get you to contribute more content and that's going to get you more likes and comments. It's a social-validation feedback loop exactly the kind of thing that a hacker like myself would come up with, because you're exploiting a vulnerability in human psychology. The inventors, creators—me, [Meta						
	22							
1	23							
1	24							
	25	founder] Mark [Zuckerberg], [Instagram founder] Kevin Systrom on Instagram, all of these people—understood this consciously. And we did it anyway. ⁶²						
	26							
	27	⁶² Alex Hern, 'Never get high on your own supply' – why social media bosses don't use social						
1	28	media, The Guardian (January 23, 2018), https://www.theguardian.com/media/2018/jan/23/						

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C. Meta Implements Specific Design Elements Into Instagram to Induce Compulsive Use.

119. Leveraging its

Young Users' diminished capacity for self-control through an array of platform features, including the challenged Design Elements.

6 120. Collectively, these features created and exploited obstacles to Young Users' free
7 decision-making, causing them to spend more time on Instagram than they otherwise would.

8 121. Several categories of engagement-optimizing design features are especially
 9 pernicious: Low-Friction Variable Rewards; Social Manipulation; Ephemeral Content; Push
 10 Notifications; and Harmful Filters. The State discusses each, in turn.

1. Low-Friction Variable Rewards: Endless Scroll, Autoplay, and Reels

122. The "Low-Friction Variable Reward" design element (also called the "Hook 14 Model"⁸⁷) is a powerful cognitive manipulation principle, first identified by the psychologist 15 B.F. Skinner in the early 20th Century.⁸⁸ It is premised on the observation that when test 16 subjects—both humans and other animals—are rewarded unpredictably for a given action, they 17 will engage in the action for a longer period of time than if the reward is predictable.⁸⁹ In his 18 testing, Skinner observed that lab mice responded voraciously to random rewards. The mice 19 would press a lever and sometimes they would get a small treat, other times a large treat, and

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 ²¹ ⁸⁷ Bart Krawczyk, *What is the hook model? How to build habit-forming products*, Log Rocket
 ²² Frontend Analytics (Dec. 2, 2022), <u>https://blog.logrocket.com/product-management/what-is-</u>
 the-hook-model-how-to-build-habit-forming-products/ (last visited Jan. 27, 2024).

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⁸⁸ B. F. Skinner, *Two Types of Conditioned Reflex: A Reply to Konorski and Miller*, 16 J. Gen.
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²⁸ B. F. Skinner, *Two Types of Conditioned Reflex: A Reply to Konorski and Miller*, 16 J. Gen.
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 ⁸⁹ Laura MacPherson, A Deep Dive into Variable Designs and How to Use Them, DesignLi (Nov. 8, 2018), <u>https://designli.co/blog/a-deep-dive-on-variable-rewards-and-how-to-use-them/</u> (last visited Jan. 27, 2024); Mike Brooks, *The "Vegas Effect" of Our Screens*, Psychol.

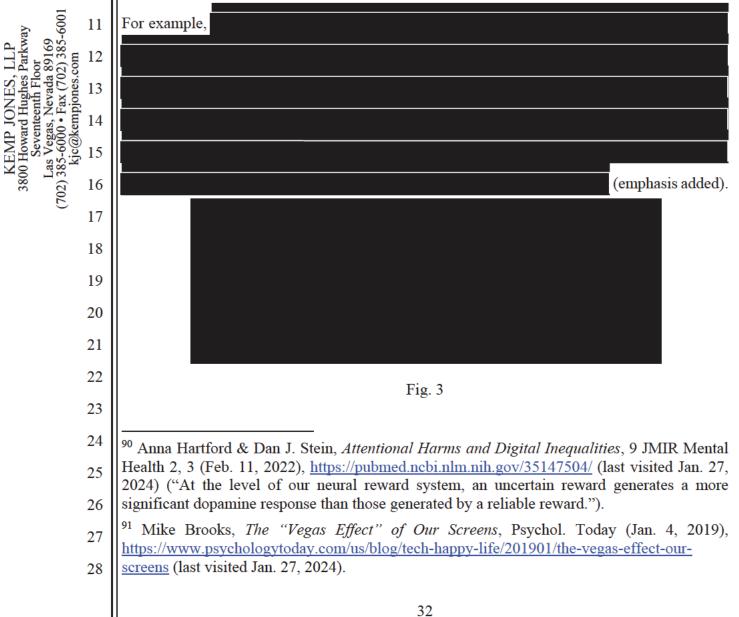
²⁷ Today (Jan. 4, 2019), <u>https://www.psychologytoday.com/us/blog/tech-happy-life/201901/the-vegas-effect-our-screens</u> (last visited Jan. 27, 2024).

²⁸

other times nothing at all. Unlike the mice that received the same treat every time, the mice that
 received variable rewards seemed to press the lever compulsively.

At a chemical level, this is because the brain generates more dopamine in response to an uncertain reward than in response to an expected and reliable one.⁹⁰ The tendency of variable rewards to drive compulsive behavior is sometimes referred to as the "Vegas Effect," and is the primary mechanism at work in slot machines, keeping players sitting in front of machines for hours on end (machines that, due to their limited mental development, Young Users and Youngest Users are of course forbidden from using or interacting with).⁹¹

9 124. Defendants are aware not only of the value of variable rewards for driving users'
10 online time and maximizing profits, but also the risks associated with these types of rewards.



i. <u>Endless Scroll</u>

2 125. One example of variable rewards design feature is the infinite or endless scroll 3 mechanism with variable content that is deployed across social media platforms. When a 4 platform uses endless scroll, a user is continuously fed more pieces of content, with no endpoint, 5 as they scroll down a feed or page. When platforms load content into streams viewed by endless 6 scroll, a user can never predict what will come next or how interesting it will be. The user is 7 rewarded at unpredictable intervals and levels with pieces of content they find funny, 8 entertaining, or otherwise interesting.⁹²

9 126. Critically, the action required by the user is "low-friction" – that is to say, there
10 is little commitment required of the user beyond simply scrolling through the app. This enables
11 the user to engage in the pursuit of the next "rewarding" piece of content in perpetuity.

127. Instagram employs the endless scroll, supplying minor users with unpredictable variable rewards by strategically and intermittently surfacing content that the respective platforms predict users will want to see. But Defendants are not just making a "lucky" guess about the type of content that children- and others- would wish to engage. Rather their predictions are incredibly precise and "effective" as they are made because Instagram siphons private and personal user data to create individualized user "profiles"—including of children who uses the apps.

19 128. A blog post by Adam Mosseri, head of Instagram, explains, "[W]e make a set of
20 predictions. These are educated guesses at how likely you are to interact with a post in different
21 ways . . . [t]he more likely you are to take an action, and the more heavily we weigh that action,
22 the higher up you'll see the post."⁹³

- ⁹² GCFGlobal.org, *Digital Media Literacy: Why We Can't Stop Scrolling*,
 https://edu.gcfglobal.org/en/digital-media-literacy/why-we-cant-stop-scrolling/1/ (last visited Jan. 27, 2024).
- ²⁷ ⁹³ <u>https://about.instagram.com/blog/announcements/instagram-ranking-explained</u> (last visited
 ²⁸ Jan. 27, 2024).

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ii. <u>Autoplay</u>

2 129. Another form of navigation manipulation called "Autoplay," is similar to endless
3 scrolling, and is especially prevalent on social media platforms, like Instagram, that provide
4 video content for users. Simply put, once one video is over, another one begins without any
5 further prompting from the user.

130. Meta deploys the autoplay feature to keep Young Users on Instagram. Much like
endless scroll, Stories surface automatically and continuously playing video content in their
Feed and elsewhere and encouraging Young Users to remain on the platform *ad infinitum*.

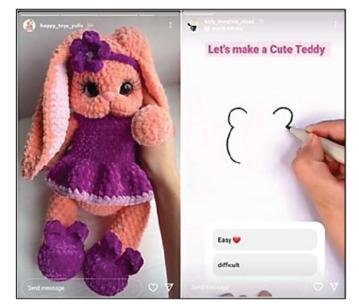


Fig. 4 - When an Instagram user views stories of an account they follow, once the timer bar at the top of the screen becomes opaque, they are automatically presented with either the next story posted by that account, or another account's story reel.

131. AutoPlay takes a way a user's sense of control, increasing the chances of bingewatch or going down a "rabbit hole." Moreover, because there is no longer any user choice in
the interaction (Instagram chooses what videos will be played next), there is an increased risk
of children being exposed to inappropriate, harmful content.

Meta understands that these are powerful tools. Tellingly, when

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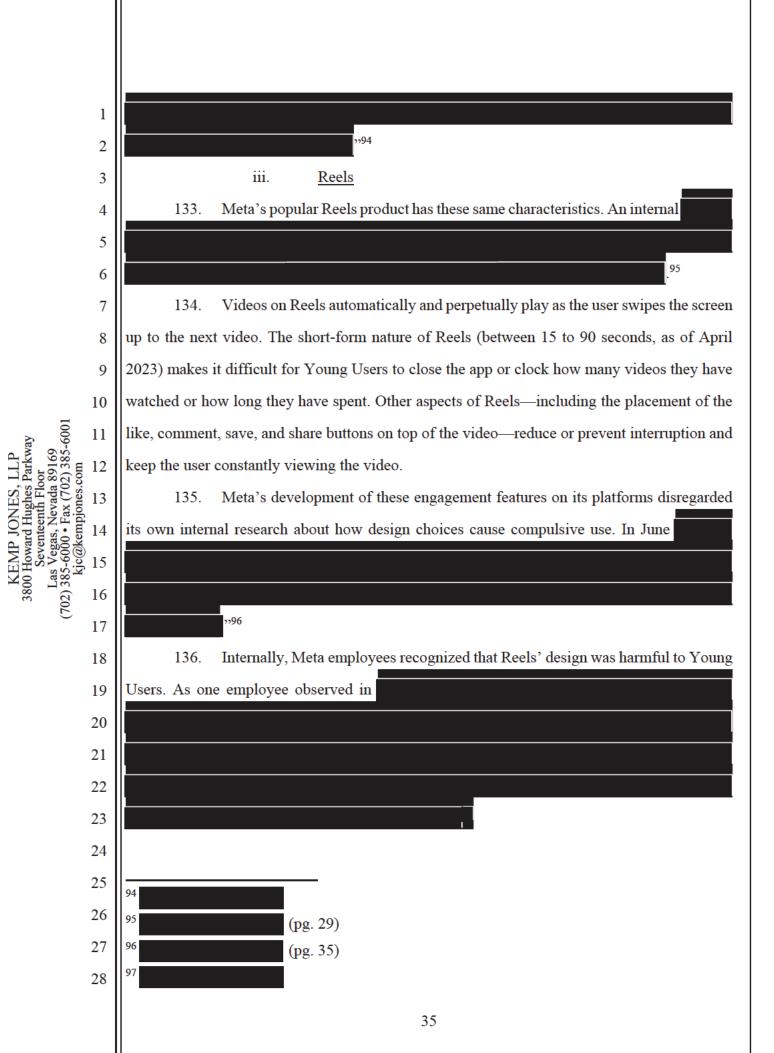
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2. Social Manipulation

137. Defendants utilize social manipulation to keep children addicted to their
platforms. At its most basic form, this design practice leverages a child's desire for social
relationships in order to encourage more time spent on the platform and more engagement with
the platform (which in turn leads to more opportunities for Defendants to monetize the child
users).

7 138. Children are particularly vulnerable to social manipulation techniques. Younger
8 adolescents have specific developmental needs for social connectedness and are particularly
9 attuned to social validation.⁹⁸ This can "lead to greater relinquishing of security in certain arenas
10 to gain social validation and belonging, for example, disclosing publicly to participate in online
11 communities and accrue large amounts of likes, comments, and followers."⁹⁹ One pair of
12 researchers investigating the phenomena write:

[T]o tweens and teens, the kind of "rewards" social media promise are even more meaningful. Teens are primed to crave and value social validation, which is part of how they make sense of where they fit into their social worlds. Their biological sensitivity to social feedback makes them more susceptible to the pull of social media, which is at the ready with a promise of 24/7 access to likes and praising comments. Capacities for self-regulation and impulse control are also a work in progress during the teen years, which adds to the challenge of pulling away.¹⁰⁰

18 139. Many social manipulation design features induce anxiety in children that they or their content may not be as popular as that of their peers. In the words of a Massachusetts high 19 20 school student who spoke with Common Sense Media, "[I]f you get a lot of likes, then 'Yay,' you look relevant, but then if you don't get a lot of likes and/or views, it can completely crush 21 22 ⁹⁸ Nicholas D. Santer et al., Early Adolescents' Perspectives on Digital Privacy, Algorithmic Rights and Protections for Children (2021) at 6, 30. 23 ⁹⁹ Id. at 6 (citing J.C. Yau & S. M. Reich, "It's Just a Lot of Work": Adolescents' Self-24 Presentation Norms and Practices on Facebook and Instagram, 29 J. Res. on Adolescence 196, 196-209 (2019)). 25 ¹⁰⁰ Emily Weinstein & Carrie James, *Behind Their Screens: What Teens Are Facing (And Adults* 26 Are Missing), MIT Press, at 33 (2022) (citing Lucy Foulkes and Sarah-Jayne Blakemore, Is There Heightened Sensitive to Social Reward in Adolescence?, 40 Current Opinion 27 Neurobiology 81 (2016)).

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KEMP JONES, LLP 3800 Howard Hughes Parkway Seventeenth Floor one's confidence. Especially knowing that you're not the only one who's able to see it."¹⁰¹ Not only are children spotting and seeing posts, but now they are obsessing over the popularity of their posts and those of others. These factors all converge to create a feedback loop: because children crave this social reinforcement, they seek it out, but ultimately children are unequipped with the tools to protect themselves against the allure of "rewards" that these manipulative social media designs purportedly promise.

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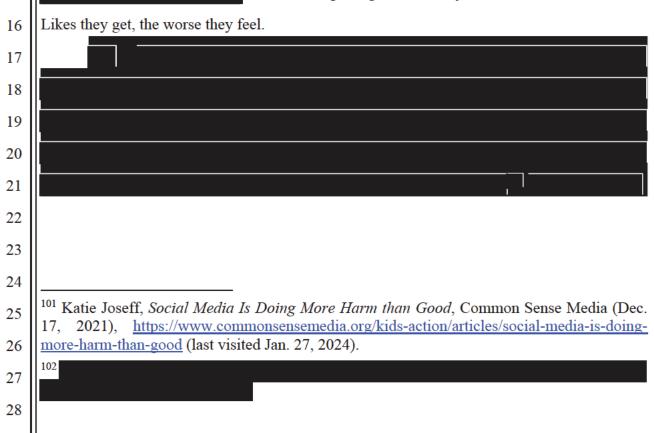
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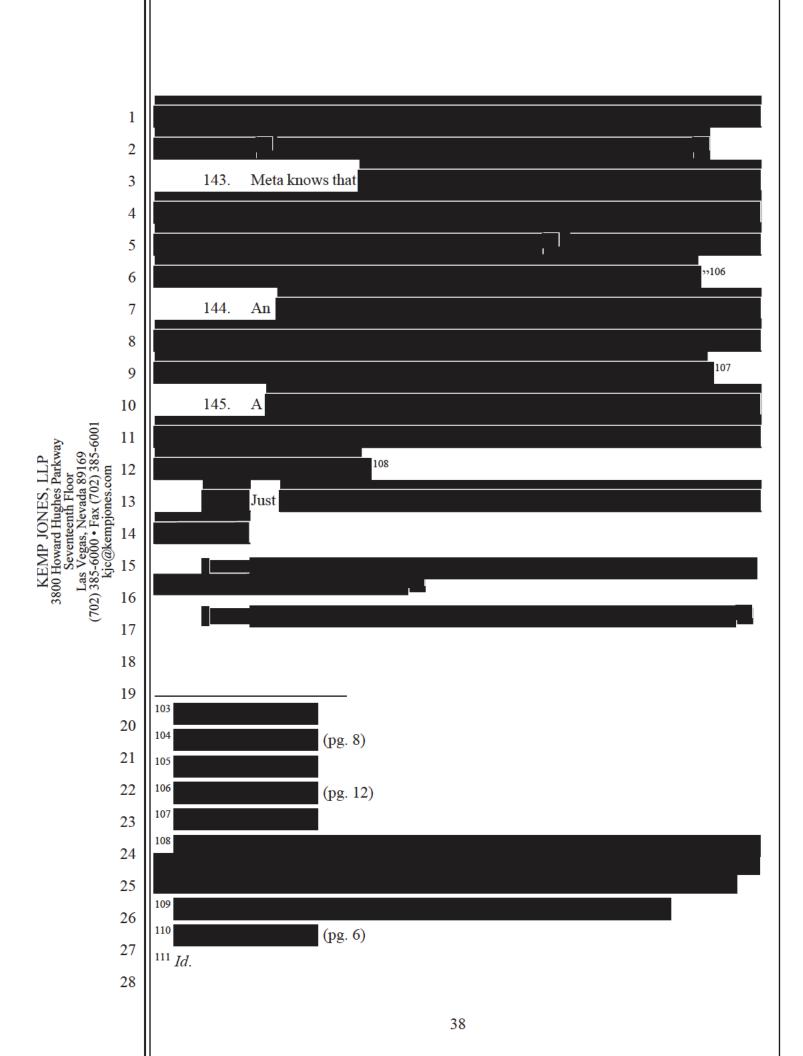
Quantified Popularity of a Minor's Account or Content

8 140. This design element "gamifies" a user's popularity by displaying (publicly,
9 privately, or both) the number of friends or connections a user has, the number of interactions
10 their content has received, and sometimes also the names or usernames of specific other users
11 who have interacted with the user or their content. Metrics that may be displayed include views,
12 likes, dislikes, reactions, and comments received on content.

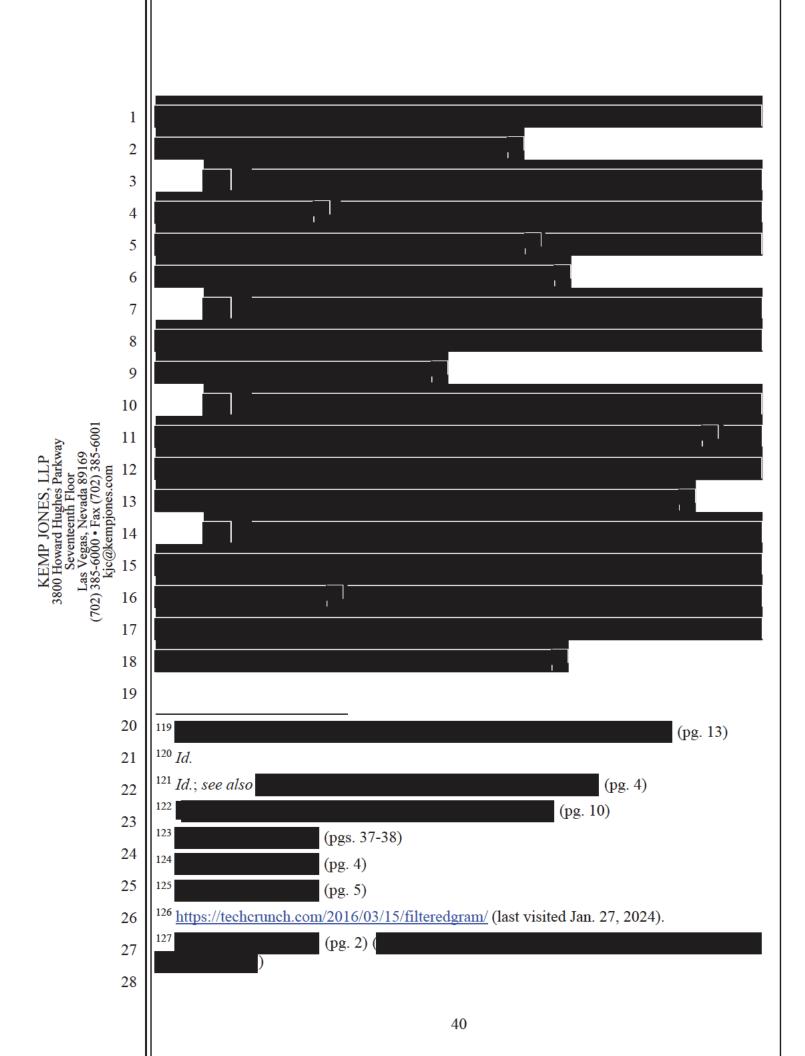
141. These tallies act as quantified proof of popularity and exploit children's natural tendency to pursue social relevance.

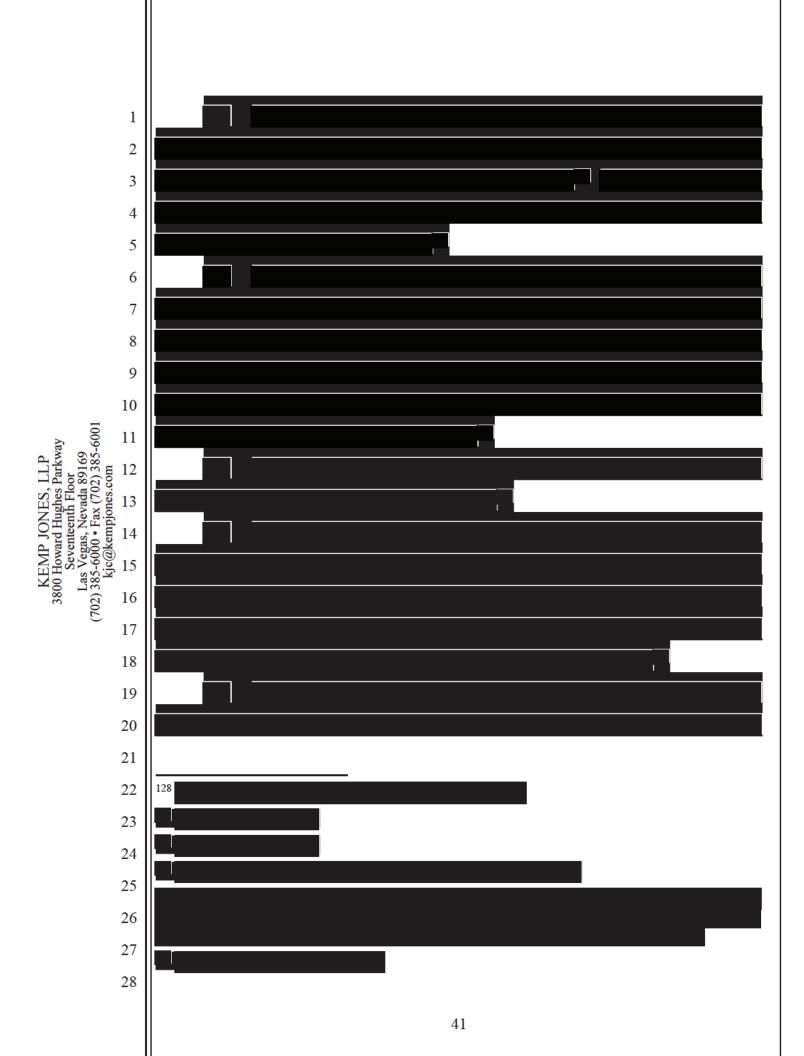
If children's posts get Likes, they feel validated, but the fewer



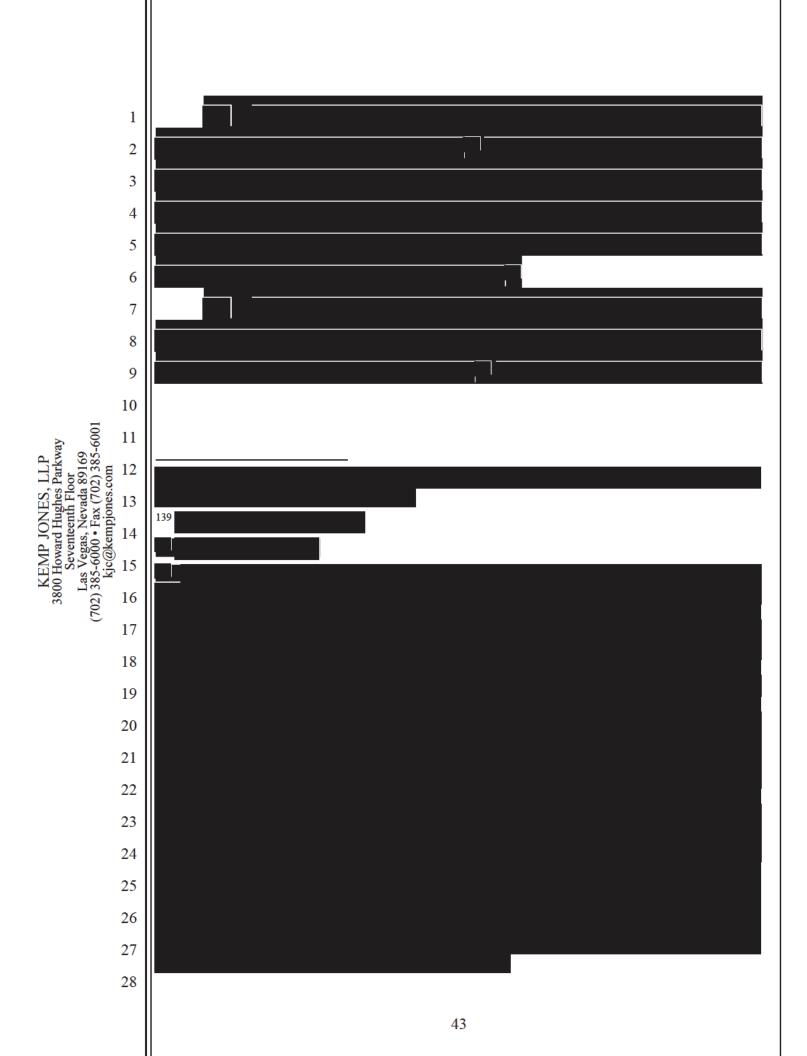


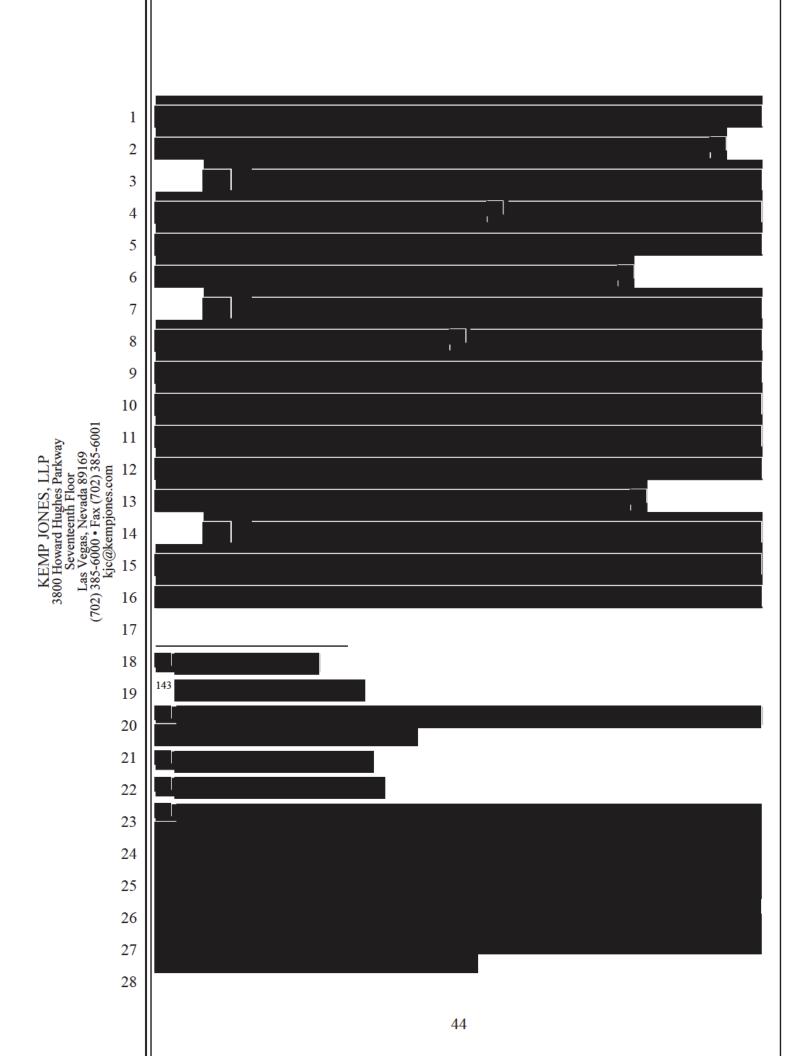


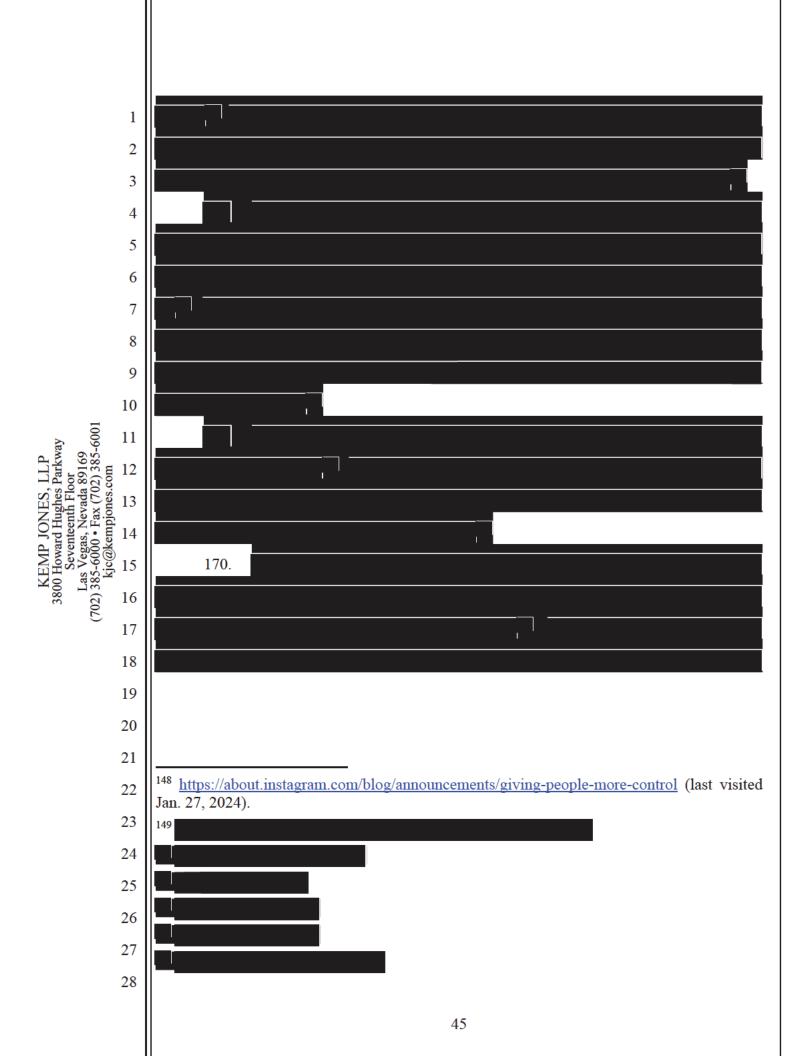












3. **Ephemeral Content**

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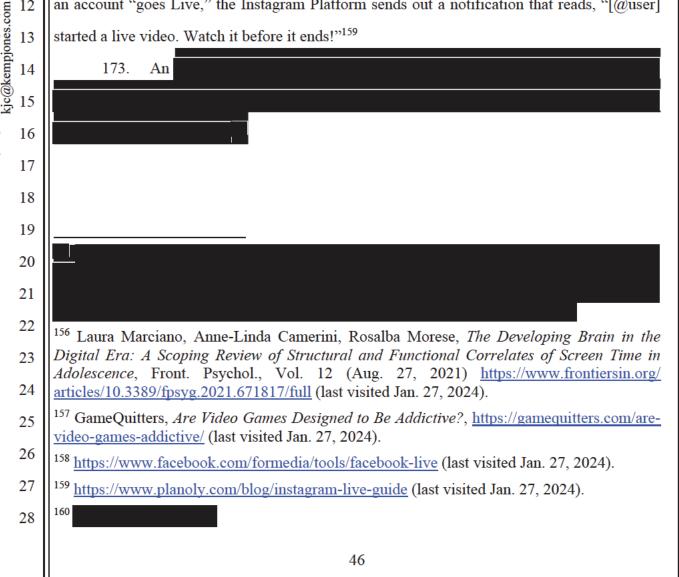
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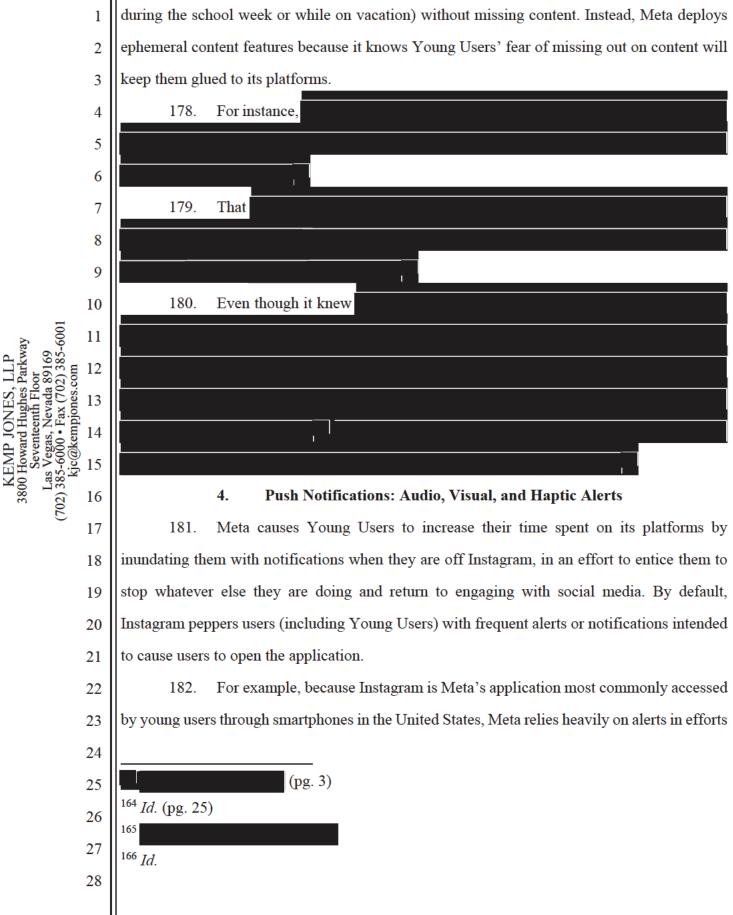
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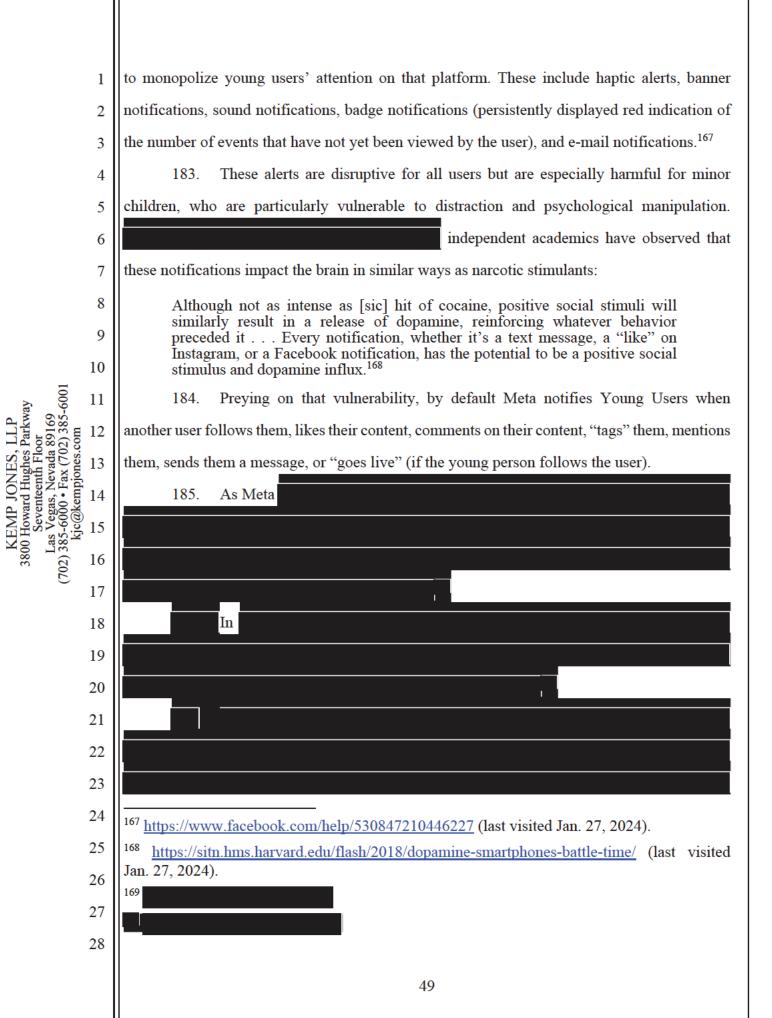
171. As research shows and Meta knows, Young Users are developmentally wired such that the fear of missing out ("FOMO") is a "repeatedly identified driver of smartphone and social media use[.]"¹⁵⁶ Meta induces constant engagement by making certain content ephemeral. This dovetails with a psychological concept identified by B.F. Skinner as "avoidance," meaning that an individual performs a behavior to avoid a negative outcome.¹⁵⁷

Instagram utilizes avoidance as a design element by creating ephemeral posts, 9 172. called "Stories," which disappear 24 hours after being originally posted. Another example is 10 "Live," which gives users the ability to livestream videos to followers or the public.¹⁵⁸ When an account "goes Live," the Instagram Platform sends out a notification that reads, "[@user] 12 started a live video. Watch it before it ends!"159



174. Because of the impermanence of Stories and Live, users are incentivized to 1 check their Instagram feeds more often, and for longer periods, so as not to miss out on any 2 posts that may soon vanish. A recent analysis correlated use of Stories with addiction: 3 4 [U]ser engagement with Instagram Stories has a significant positive impact on psychological dependency, denoted by cognitive preoccupation and compulsive 5 use of Instagram Stories. The literature has shown that a high level of engagement plays a predictive role in addictive use of Internet activities, and 6 the findings of this study indicate that users who are highly engaged with Instagram Stories tend to become dependent on it. As users obtain a variety of 7 gratifications from using Instagram Stories, they are likely to become more reliant on it, potentially leading to excessive use. ...[Further] it is clear that 8 negative feelings exert an even stronger influence than pleasant feelings on the development of psychological dependency in the current context. On the one 9 hand, the positive feelings that users experience from using Instagram Stories may reinforce their addictive patterns of its usage. On the other hand, because 10 users may also experience negative emotions as a result of engaging in social interactions and self- and identity-related activities using Instagram Stories Las Vegas, Nevada 89169 (702) 385-6000 • Fax (702) 385-6001 11 (e.g., unsuccessful self-promotion, missed opportunities, social comparison), 3800 Howard Hughes Parkway they may become more dependent on the platform to help regulate and alter KEMP JONES. LLP 12 such mood states with the hope of bringing their affect back to optimal levels. kjc@kempjones.com Floor However, this is alarming, as recent studies conducted by Facebook show that 13 frequent use of Instagram could lead to detrimental effects on young users' Seventeenth mental health.¹⁶¹ 14 Unlike content delivery systems that permit a user to view existing posts on a 15 175. schedule convenient for the user, ephemeral content is only available on a temporary basis-16 incentivizing users to engage with the ephemeral content immediately. 17 18 19 20 21 22 177. Meta could make Live and Stories available for viewing days or weeks after they 23 are created, allowing Young Users to take meaningful breaks from its platforms (for instance, 24 25 ¹⁶¹ Jia-Dai (Evelyn) Lu, Jhih-Syuan (Elaine) Lin, Exploring uses and gratifications and psychological outcomes of engagement with Instagram Stories, Computers in Human Behavior 26 Reports, Vol. 6 (May 2022), 100198, https://www.sciencedirect.com/science/article/pii/ 27 S245195882200032X (last visited Jan. 27, 2024) (internal citations omitted). 162 28





5. Harmful Filters

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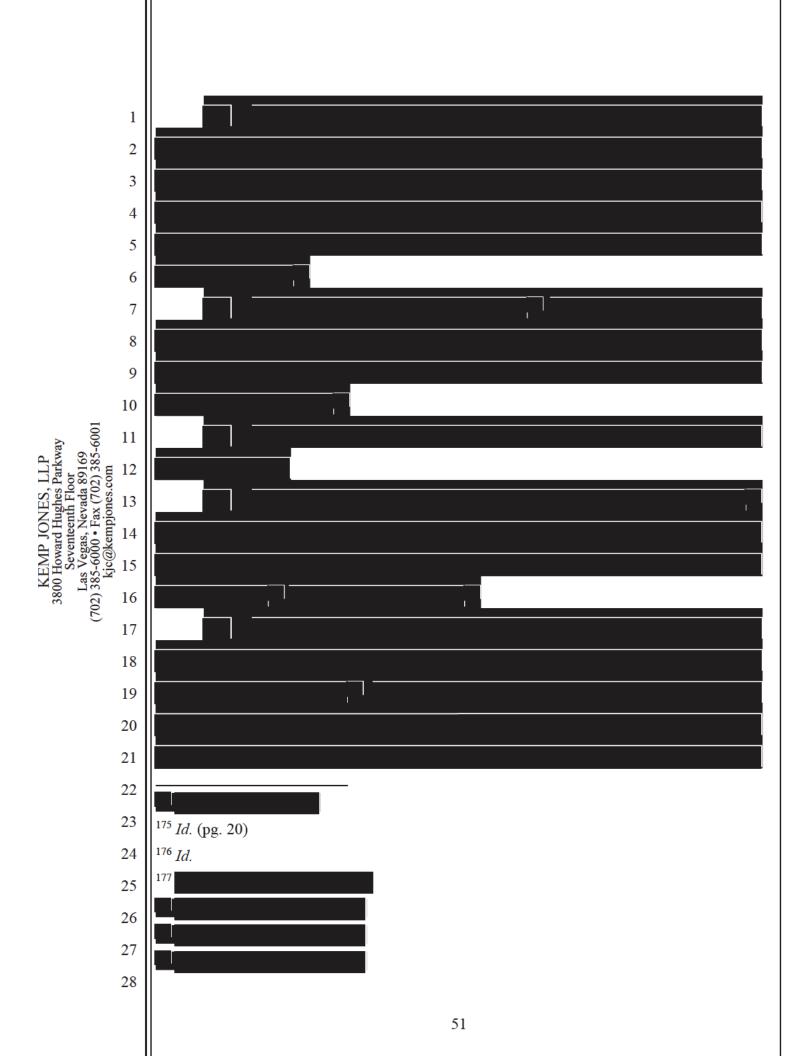
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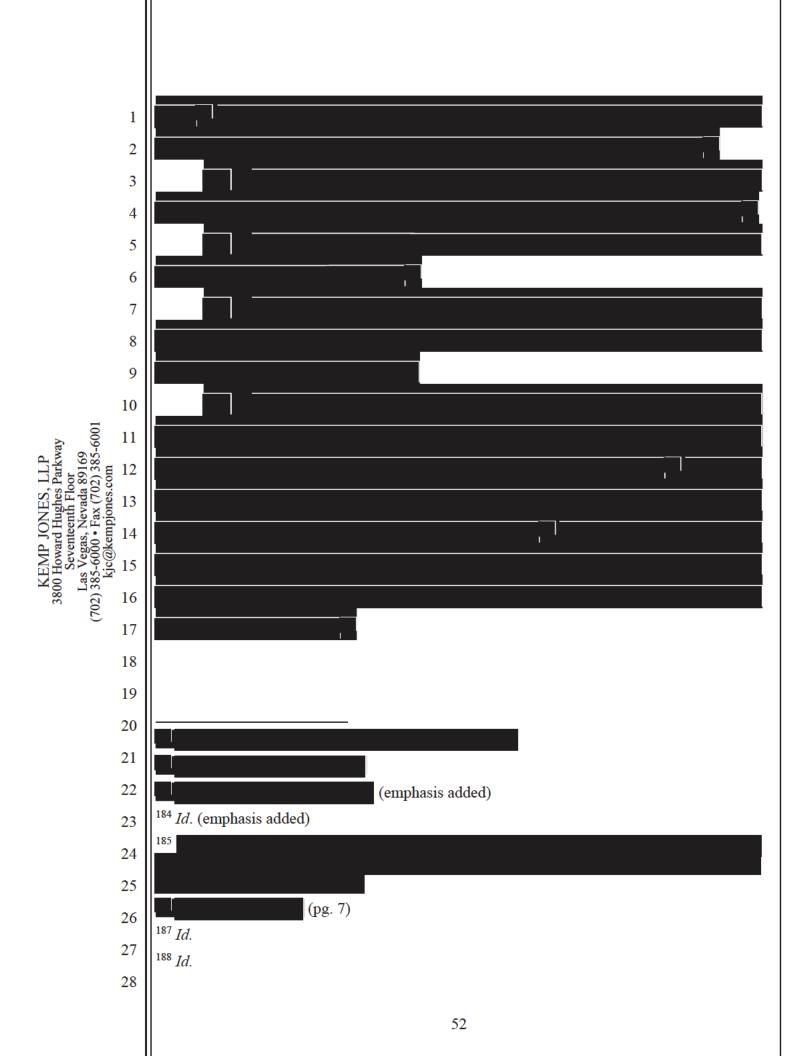
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188. On September 30, 2021 while testifying before Congress, Meta executive
Antigone Davis denied that Meta contains features that promote eating disorders, stating: "[w]e
do not direct people towards content that promotes eating disorders. That actually violates our
policies, and we remove that content when we become aware of it. We actually use AI to find
content like that and remove it."

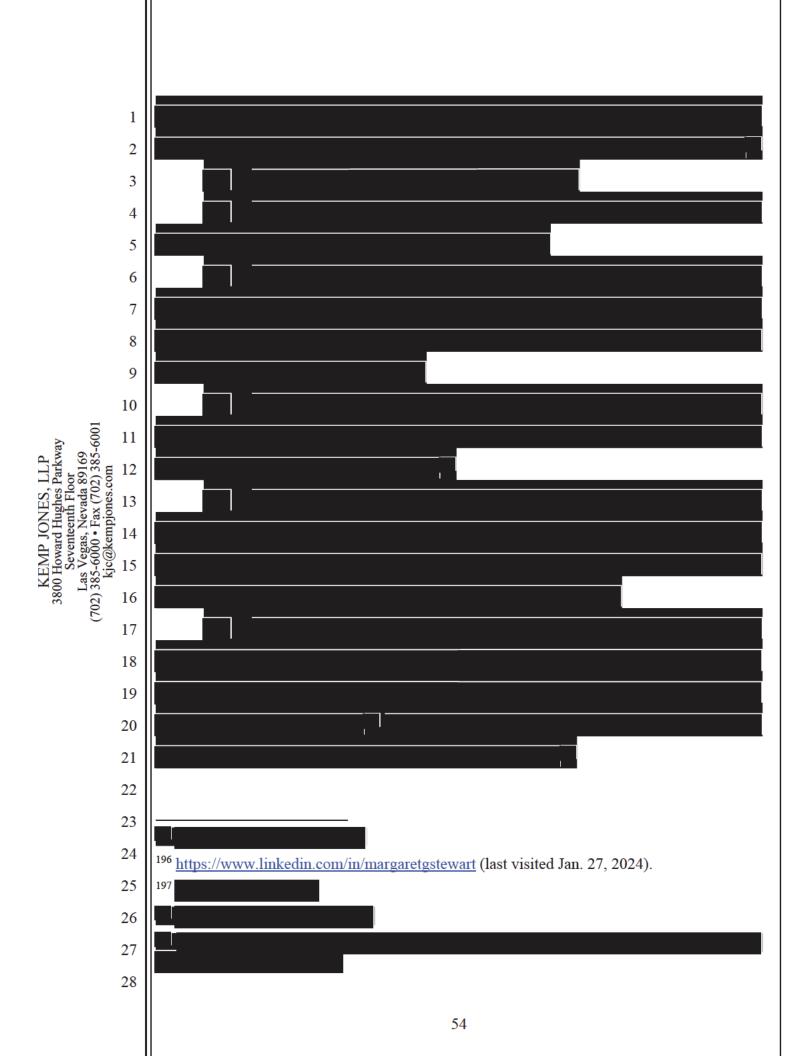
9 189. She also testified that for teen girls struggling with "loneliness, anxiety, sadness,
10 and eating disorders," they "were more likely to say that Instagram was affirmatively helping
11 them, not making it worse," and that Instagram "work[s] with experts to help inform our product
12 and policies" around eating disorders. Meta publishes this same statement in a section devoted
13 to "[e]ating disorders" and "negative body image" in its "parent and guardian's guide to
14 Instagram," which it makes available on its website.

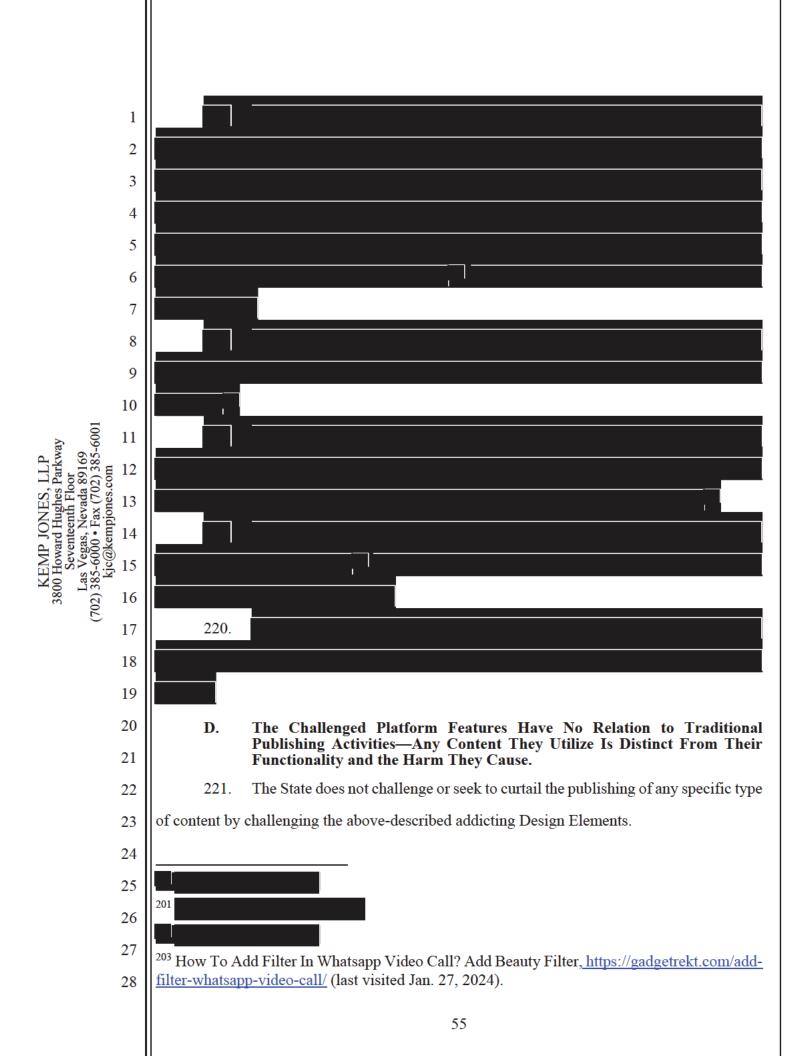


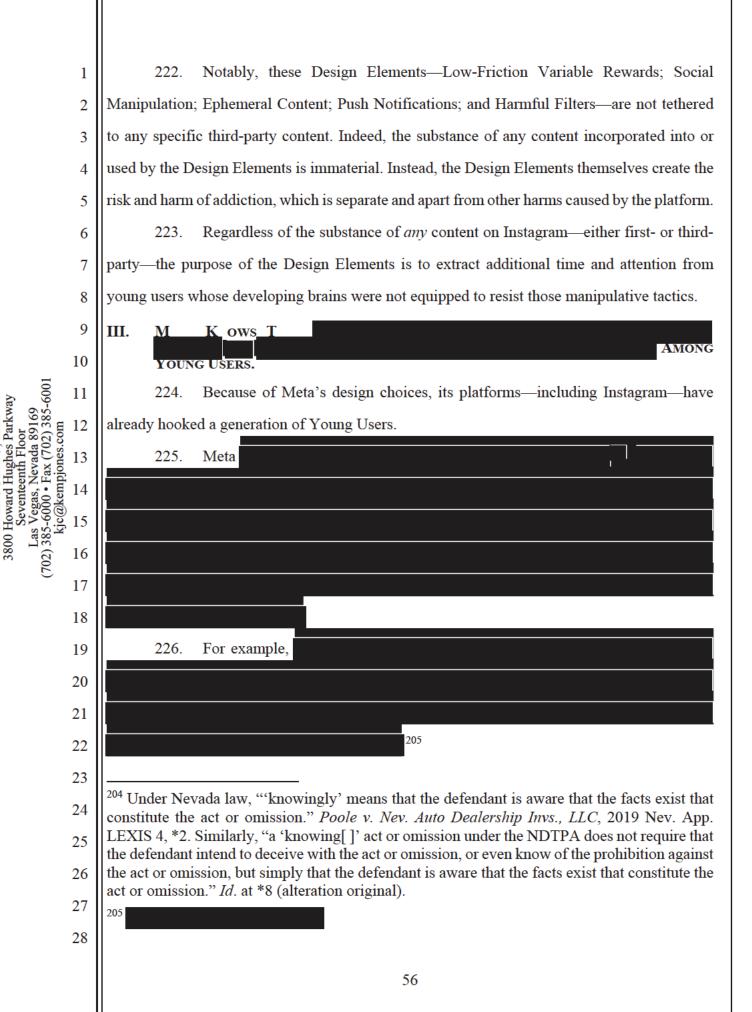




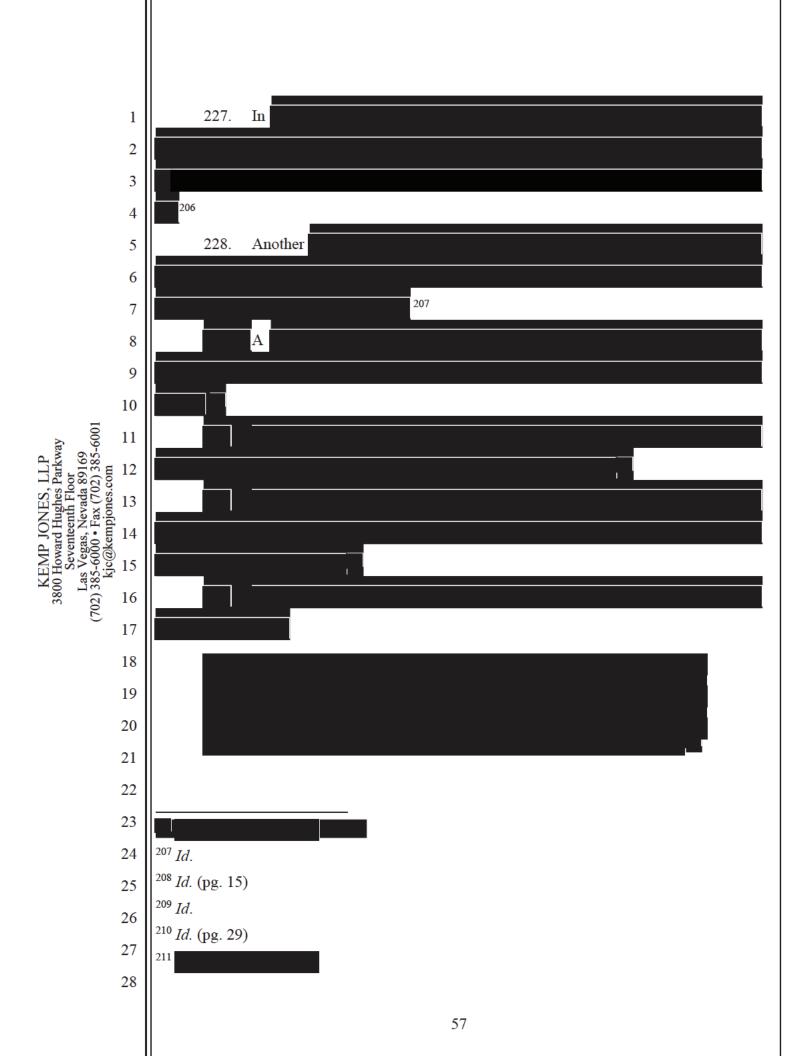






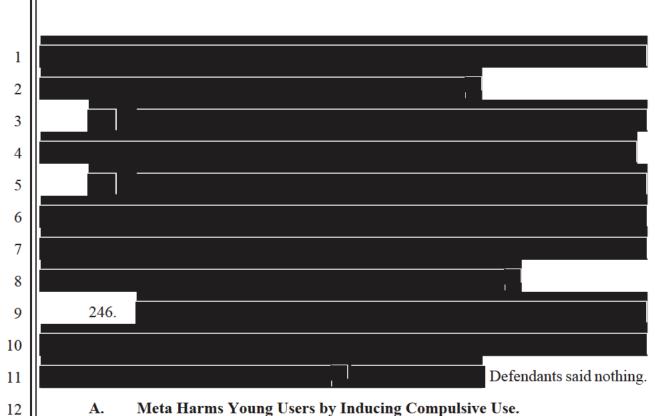


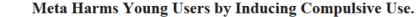
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247. Defendants have substantially injured Young Users by designing their platforms, including Instagram, to induce compulsive and excessive use, which interferes with important developmental processes and behaviors.

248. These injuries include Young Users' lack of sleep and related health outcomes, 16 diminished in-person socialization skills, reduced attention, increased hyperactivity, self-17 18 control challenges and interruption of various brain development processes.

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1. Mental Health Harms

20 249. Maximizing children's time and activities online is linked with worse psychological well-being in children in concrete and serious ways that cannot be ignored in the 21 context of the current youth mental health crisis. Defendants have caused Young Users to 22 experience mental health harms, such as increased levels of depression and anxiety. In addition, 23 Defendants have caused Young Users to have diminished social capacity and other 24 developmental skills by virtue of the "opportunity cost" associated with devoting significant 25

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²²⁷ Id.

time to social media, rather than partaking in other developmentally important, in-person life experiences.

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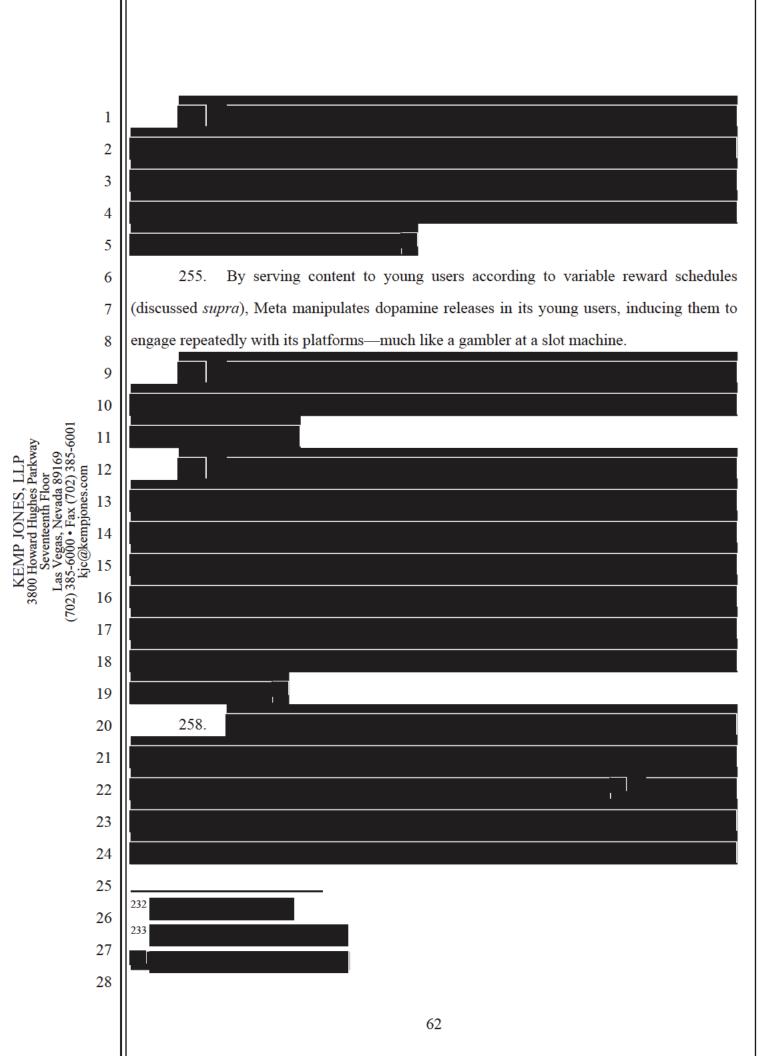
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250. The United States Surgeon General's May 2023 Advisory, titled "Social Media and Youth Mental Health" (the "Advisory"), describes some of the harms caused by Defendants.²²⁸ As the Advisory explains, "[a] Surgeon General's advisory is a public statement that calls the American people's attention to an urgent public health issue . . . Advisories are reserved for significant public health challenges that require the nation's immediate awareness and action."²²⁹ According to the Surgeon General, Young Users' social media use is one such significant public health challenge.

251. As the Advisory explains, "[e]xcessive and problematic social media use, such as compulsive or uncontrollable use, has been linked to sleep problems, attention problems, and feelings of exclusion among adolescents."²³⁰

252. The Advisory also identifies "changes in brain structure," "altered neurological development," "depressive symptoms, suicidal thoughts, and behaviors," "attention deficit/hyperactivity disorder (ADHD,)" and "depression, anxiety and neuroticism," as additional harms to Young Users associated with compulsive social media use.²³¹





259. In 2020, a longitudinal study investigated whether "Facebook Addiction 4 Disorder" predicted suicide-related outcomes and found that children and adolescents addicted 5 to Facebook are more likely to engage in self-injurious behavior, such as cutting and suicide.237 6 Other studies examining the link between these increases found that adolescents who spent more 7 time on screen activities were significantly more likely to have high depressive symptoms or 8 have at least one suicide-related outcome, and that the highest levels of depressive symptoms 9 were reported by adolescents with high social media use and fewer in-person social 10 interactions.238

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260. Fueled by social media addiction, youth suicide rates are up an alarming 57%.²³⁹ In the decade leading up to 2020, there was a 40% increase in high school students reporting

²³⁵ Id.

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²³⁶ *Id.* (pg. 22)

²³⁷ See, e.g., Julia Brailovskaia et al., Positive mental health mediates the relationship between 18 Facebook addiction disorder and suicide-related outcomes: a longitudinal approach, 00(00) Cyberpsychology, Behavior, and Social Networking (2020), https://doi.org/10.1089/ 19 cyber.2019.0563 (last visited Jan. 27, 2024); Jean M. Twenge, et al., Increases in Depressive Symptoms, Suicide-Related Outcomes, and Suicide Rates Among U.S. Adolescents After 2010 20 and Links to Increased New Media Screen Time, 6 Clinical Psych. Sci. 3-17 (2017), 21 https://doi.org/10.1177/2167702617723376 (last visited Jan. 27, 2024). ²³⁸ Jean M. Twenge, et al., Increases in Depressive Symptoms, Suicide-Related Outcomes, and 22 Suicide Rates Among U.S. Adolescents After 2010 and Links to Increased New Media Screen 23 Time, 6 Clinical Psych. Sci. 3-17 (2017), https://doi.org/10.1177/2167702617723376 (last visited Jan. 27, 2024); see also Anthony Robinson et al, Social comparisons, social media 24 addiction, and social interaction: An examination of specific social media behaviors related to major depressive disorder in a millennial population, Journal of Applied Biobehavioral 25 Research (Jan. 8, 2019), https://doi.org/10.1111/jabr.12158 (last visited Jan. 27, 2024). 26 ²³⁹ Protecting Youth Mental Health: The U.S. Surgeon General's Advisory at 8, U.S. Dep't of Health & Hum. Servs. (Dec. 7, 2021), https://www.hhs.gov/sites/default/files/surgeon-general-27 youth-mental-health-advisory.pdf (last visited Jan. 27, 2024). 28

persistent sadness and hopelessness,²⁴⁰ and a 36% increase in those who attempted to take their
 own lives. In 2019, one in five high school girls had made a suicide plan.²⁴¹ By 2018, suicide
 was the second leading cause of death for youth ages 10–24.²⁴²

261. Because of this shortage of psychiatrists and the extent of the youth mental health
crisis fueled by social media addiction, the number of teens and adolescents waiting in
emergency rooms for mental health treatment for suicide nationwide tripled from 2019 to
2021.²⁴³

2. Harm to Body Image

259. Design features that maximize time spent on social media can also lead to heightened exposure to negative body image–related content, which increases children's susceptibility to poor body image and, consequently, disordered eating. A study of data from 7th and 8th graders published in 2019 in the *International Journal of Eating Disorders* "suggest[ed] that [social media], particularly platforms with a strong focus on image posting and viewing, is associated with elevated [disordered eating] cognitions and behaviors in young adolescents."²⁴⁴ In another study, researchers found a positive correlation between higher

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²⁴⁰ Id.

²⁴¹ *Id*.

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²⁴² AAP-AACAP-CHA Declaration of a National Emergency in Child and Adolescent Mental Health, Am. Acad. Pediatrics (Oct. 19, 2021), https://www.aap.org/en/advocacy/child-and-

adolescent-healthy-mental-development/aap-aacap-cha-declaration-of-a-national-emergency-

²⁴³ Stephen Stock, et al., *Children languish in emergency rooms awaiting mental health care*,

CBS News (Feb. 27, 2023, 8:02 am), https://www.cbsnews.com/news/emergency-rooms-

²⁴⁴ Simon M. Wilksch, et al., The Relationship Between Social Media Use and Disordered

in-child-and-adolescent-mental-health/ (last visited Jan. 27, 2024).

Eating in Young Adolescents, 53 Int. J. Eat. Disord. 96, 104 (2020).

children-mental-health/ (last visited Jan. 27, 2024).

Instagram use and orthorexia nervosa diagnoses.²⁴⁵ Personal stories from sufferers of
 disordered eating have highlighted the link to social media.²⁴⁶

3 260. Time spent on social media can harm children's body image and increase their 4 susceptibility to disordered eating in multiple ways. First, visual social media platforms trigger 5 social comparison as children compare their appearance to others, including influencers. For 6 example, an exploratory study performed internally at Meta concluded that 66% of teen girls 7 on Instagram experienced negative social comparison, and 52% of those who experienced 8 negative social comparison attributed this experience to viewing images on the platform that 9 were related to beauty.²⁴⁷ None of these findings was shared with the public.

10 261. The documents Frances Haugen shared with the *Wall Street Journal* in 2021 11 revealed that Facebook has been aware at least since 2019 that "*[w]e make body image issues* 12 *worse for one in three teen girls.*"²⁴⁸ Haugen has explained how this becomes a vicious 13 feedback cycle for children: they feel bad about themselves so they go to social media for 14 distraction in order to self-soothe, only to end up seeing the type of posts that led to their anxiety 15 in the first place.²⁴⁹ Negative self-comparison on social media is experienced by cisgender girls

 20 <u>trigger.html</u> (last visited Jan. 27, 2024); Clea Skopeliti, 'I Felt My Body Wasn't Good Enough': Teenage Troubles with Instagram, The Guardian (Sept. 18, 2021), https://www.theguardian.com/society/2021/sep/18/i-felt-my-body-wasnt-good-enough-

²⁴⁷ Spence v. Meta Platforms, N.D. Cal. Case No. 3:22-cv-03294 at 9 (June 6, 2022) (citing Facebook Papers: "Teen Girls Body Image and Social Comparison on Instagram – An Exploratory Study in the US" (March. 2020), at p. 8).

- 26 2024)
- 27 Allison Slater Tate, Facebook Whistleblower Frances Haugen Says Parents Make 1 Big
 28 Mistake with Social Media, TODAY (Feb. 7, 2022, 7:06 PM EST),

 ¹⁷
 ²⁴⁵ Pixie G. Turner & Carmen E. Lefevre, *Instagram Use Is Linked to Increased Symptoms of Orthorexia Nervosa*, 22 Eating Weight Disorders 277, 281 (2017).

^{19 &}lt;sup>246</sup> See, e.g., Jennifer Neda John, Instagram Triggered My Eating Disorder, Slate (Oct. 14, 2021), <u>https://slate.com/technology/2021/10/instagram-social-media-eating-disorder-</u>

^{22 &}lt;u>teenage-troubles-with-instagram</u> (last visited Jan. 27, 2024).

 ²⁴ Description of the cost (March. 2020), at p. 6).
 248 Georgia Wells, et al., *Facebook Knows Instagram Is Toxic for Teen Girls, Company Documents Show*, W.S.J. (Sept. 14, 2021), <u>https://www.wsj.com/articles/facebook-knows-instagram-is-toxic-for-teen-girls-company-documents-show-11631620739</u> (last visited Jan. 27,

and boys; specifically, boys feel pressure to lose weight and build muscle as a result of the
 muscular men they see on Instagram, TikTok, and YouTube. Eliot, a 17-year-old, told the *New York Times*, "Girls discuss those pressures more, but it's completely the same for boys."²⁵⁰

262. Second, platforms use algorithms to deliver content related to topics or themes 4 that the platform believes will maximize a user's time spent on the platform. These 5 recommendation systems create "bubbles" or "rabbit holes" of content around a specific theme 6 and also expose users to increasingly extreme content on a given topic.²⁵¹ This has proven true 7 for negative body image and pro-eating disorder content.²⁵² Indeed, research shows that social 8 media platforms' content selection algorithms have pushed disordered eating and harmful diet 9 techniques to teenage girls.²⁵³ Girls who express an interest in dieting or dissatisfaction with 10 their looks are bombarded with content targeted to these insecurities and often pushed to more 11 12 extreme content such as pro-anorexia posts and videos. And because platforms know teenage girls disproportionately engage with this type of content,²⁵⁴ even minor users who do not express 13 interest in these topics are often delivered this content. 14

https://www.today.com/parents/teens/facebook-whistleblower-frances-haugen-rcna15256 (last visited Jan. 27, 2024).

- Alex Hawgood, *What Is 'Bigorexia'*?, N.Y. Times (Mar. 5, 2022, updated May 17, 2022),
 <u>https://www.nytimes.com/2022/03/05/style/teen-bodybuilding-bigorexia-tiktok.html</u> (last visited Jan. 27, 2024).
- visited Jan. 27, 2024); Inside TikTok's Algorithm: A WSJ Video Investigation, W.S.J. (July 21, 2021), <u>https://www.wsj.com/articles/tiktok-algorithm-video-investigation-11626877477</u> (last visited Jan. 27, 2024).
- ²² Fairplay, *Designing for Disorder: Instagram's Pro-eating Disorder Bubble* at 6-7 (Apr.
 ²³ https://fairplayforkids.org/wp-content/uploads/2022/04/designing_for_disorder.pdf
 (last visited Jan. 27, 2024).
- ²⁴
 ²⁵³ See generally id.; Jim Waterson & Alex Hern, Instagram 'Pushes Weight-Loss Messages to Teenagers', The Guardian (Jul 19, 2021, 7:01 AM), <u>https://www.theguardian.com/society/</u>2021/jul/20/instagram-pushes-weight-loss-messages-to-teenagers (last visited Jan. 27, 2024).
- 26
 254 See Fabrizio Bert et al., *Risks and Threats of Social Media Websites: Twitter and the Proana Movement*, 19 Cyberpsychology, Behav. Soc. Networking (Apr. 2016),
 - ['] <u>https://pubmed.ncbi.nlm.nih.gov/26991868/</u> (last visited Jan. 27, 2024).
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263. The harm that social media does to children's body image and eating habits has 1 been widely discussed in public discourse in recent months, but even as of the filing of this 2 Action, content depicting disordered eating remains widely available to children and profitable 3 to platforms,²⁵⁵ and even popular among teens, who are exposed to more of it as they spend 4 more time online. 5

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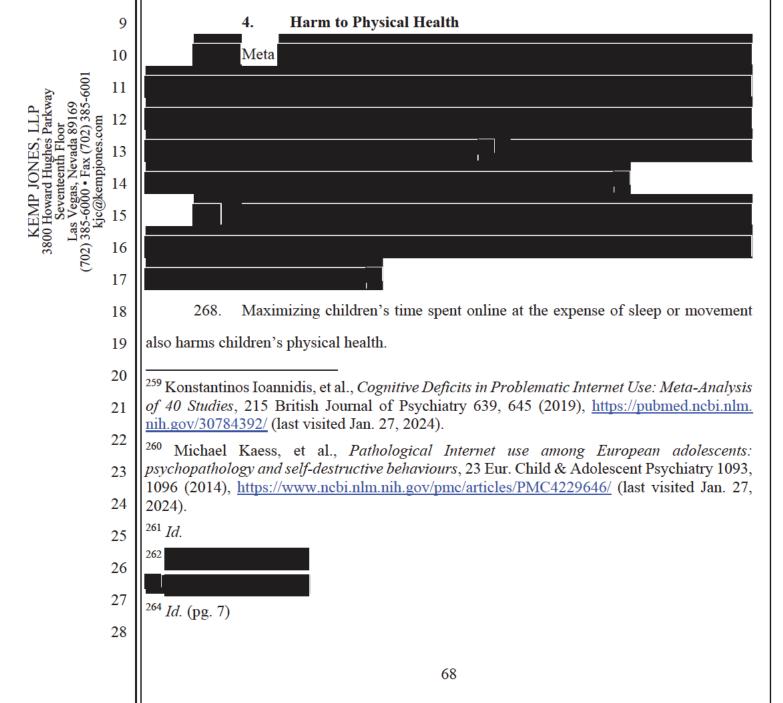
"Problematic" Internet Use 3.

7 Maximizing time and activities online also fosters "problematic internet use"-264. 8 psychologists' term for excessive internet activity that exhibits addiction, impulsivity, or compulsion.²⁵⁶ Indeed, the design features discussed in this Action plainly impede children's 9 ability to put their devices down, even when they want to use them less. For example, a high 10 school student told Common Sense Media, 11

> One of the challenges I face with social media is getting off it. Once I get on, I have to really force myself off it because it's so addictive. All I'm doing is scrolling, but I'm subconsciously looking for an end so I can feel accomplished. But the scrolling never stops.²⁵⁷

Problematic internet use, in turn, is linked to a host of additional problems. For 15 265. example, in one study of 564 children between the ages of 7 and 15 spearheaded by the Child 16 Mind Institute in New York, researchers found that problematic internet use was positively 17 associated with depressive disorders, Attention Deficit Hyperactivity Disorder, general 18 impairment, and increased sleep disturbances.²⁵⁸ A meta-analysis of peer-reviewed studies 19 20 ²⁵⁵ Fairplay, Designing for Disorder: Instagram's Pro-eating Disorder Bubble (Apr. 2022), https://fairplayforkids.org/wp-content/uploads/2022/04/designing for disorder.pdf (last 21 visited Jan. 27, 2024). 22 ²⁵⁶ Chloe Wilkinson, et al., Screen Time: The Effects on Children's Emotional, Social, and Cognitive Development at 6 (2021), https://informedfutures.org/screen-time/ (last visited Jan. 23 27, 2024). 24 ²⁵⁷ Katie Joseff, Social Media Is Doing More Harm than Good, Common Sense Media (Dec. 17, 2021), https://www.commonsensemedia.org/kids-action/articles/social-media-is-doing-25 more-harm-than-good (last visited Jan. 27, 2024). 26 ²⁵⁸ Restrepo, et al., Problematic Internet Use in Children and Adolescents: Associations with Disorders Psychiatric and Impairment, 20 BMC Psychiatry 252 (2020),27 https://doi.org/10.1186/s12888-020-02640-x (last visited Jan. 27, 2024).

involving cognitive findings associated with problematic internet use in both adults and 1 adolescents found "firm evidence that PIU ... is associated with cognitive impairments in motor 2 inhibitory control, working memory, Stroop attentional inhibition and decision-making."259 3 Another study of over 11,000 European adolescents found that among teens exhibiting 4 problematic internet use, 33.5% reported moderate to severe depression; 22.2% reported self-5 injurious behaviors such as cutting; and 42.3% reported suicidal ideation.²⁶⁰ The incidence of 6 attempted suicide was also ten times higher for teens exhibiting problematic internet use than 7 their peers who exhibited healthy internet use.²⁶¹ 8



269. When children are driven to spend more time online, they sleep less—because it 1 is impossible to be online and sleep at the same time, because stimulation before bedtime 2 disrupts sleep patterns, and because many of the design features discussed in this Action make 3 users feel pressured to be connected constantly, and that feeling doesn't always go away at 4 nighttime. Indeed, research shows that children who exhibit problematic internet use often 5 suffer from sleep problems.²⁶⁵ 6

7 270. One-third of teens say that at least once per night, they wake up and check their phones for something other than the time, such as to check their notifications or social media.²⁶⁶ 8

9 271. Some teens set alarms in the middle of the night to remind them to check their notifications or complete video game tasks that are only available for a limited time.²⁶⁷ 10

272. In addition, screen time before bed is known to inhibit academic performance in children.268

Teenagers who use social media for more than five hours per day are about 70% 273. more likely to stay up late on school nights.²⁶⁹

- ²⁶⁵ Restrepo, et al., Problematic Internet Use in Children and Adolescents: Associations with 19 *Psvchiatric* Disorders and Impairment, 20 BMC Psychiatry 252 (2020),20 https://doi.org/10.1186/s12888-020-02640-x (last visited Jan. 27, 2024).
- ²⁶⁶ Common Sense, Screens and Sleep: The New Normal: Parents, Teens, Screens, and Sleep 21 in the United States at 7 (2019), https://www.commonsensemedia.org/sites/default/files/ 22 research/report/2019-new-normal-parents-teens-screens-and-sleep-united-states-report.pdf (last visited Jan. 27, 2024).
- 23 ²⁶⁷ Emily Weinstein & Carrie James, Behind Their Screens: What Teens Are Facing (And Adults Are Missing), MIT Press, at 31 (2022). 24
- ²⁶⁸ Chloe Wilkinson, et al., Screen Time: The Effects on Children's Emotional, Social, and 25 Cognitive Development at 6 (2021), https://informedfutures.org/screen-time/ (last visited Jan. 27, 2024). 26
- 269 Heavy Social Media Use Linked to Poor Sleep, BBC News (Oct. 23, 2019), 27 https://www.bbc.com/news/health-50140111 (last visited Jan. 27, 2024).
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A lack of sleep among teenagers has been linked to inability to concentrate, poor
 grades, drowsy-driving incidents, anxiety, depression, thoughts of suicide, and even suicide
 attempts.²⁷⁰

275. Decades of research have shown that more time online is consistently correlated 4 with children's risk of obesity, which in turn increases their risk of serious illnesses like 5 diabetes, high blood pressure, heart disease, and depression.²⁷¹ Spending time online displaces 6 time when children could be engaging in physical activity.²⁷² Further, when children spend more 7 time online, they are exposed to more advertisements for unhealthy products,²⁷³ which are 8 heavily targeted toward children.²⁷⁴ In addition, poor sleep quality —which, as discussed 9 above, is associated with problematic internet use-increases the risk of childhood obesity by 10 20%.²⁷⁵ Broadly, the harms of social media use include increased rates of major depressive 11

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²⁷⁰ Among teens, sleep deprivation an epidemic, Stanford News Ctr. (Oct. 8, 2015), <u>https://med.stanford.edu/news/all-news/2015/10/among-teens-sleep-deprivation-an-</u> epidemic.html (last visited Jan. 27, 2024).

 ¹⁷ Jeff Chester, et al., *Big Food, Big Tech, and the Global Childhood Obesity Pandemic* at 3
 (2021), <u>https://democraticmedia.org/assets/resources/full_report.pdf</u> (last visited Jan. 27, 2024).

¹⁹
²⁷² E de Jong, et al., Association Between TV Viewing, Computer Use and Overweight, Determinants and Competing Activities of Screen Time in 4- to 13-Year-Old Children, 37 Int'l J. Obesity 47, 52 (2013), <u>https://pubmed.ncbi.nlm.nih.gov/22158265/</u> (last visited Jan. 27, 2024).

²⁷³ *Id.*

<sup>22
274</sup> Jeff Chester, et al., *Big Food, Big Tech, and the Global Childhood Obesity Pandemic* at 3
23
(2021), <u>https://democraticmedia.org/assets/resources/full_report.pdf</u> (Last visited Jan. 27, 2024).

 <sup>24
 275</sup> Yanhui Wu, et al., Short Sleep Duration and Obesity Among Children: A Systematic Review and Meta-Analysis of Prospective Studies, 11 Obesity Rsch. & Clinical Prac. 140, 148 (2015), https://pubmed.ncbi.nlm.nih.gov/27269366/ (last visited Jan. 27, 2024); Michelle A. Miller et

al., Sleep Duration and Incidence of Obesity in Infants, Children, and Adolescents: A Systematic
 Review and Meta-Analysis of Prospective Studies, 41 Sleep 1, 15 (2018), https://pubmed.ncbi.nlm.nih.gov/29401314/ (last visited Jan. 27, 2024).

episodes, anxiety, eating disorders, body image problems, sleep disturbances, suicidal ideation, 1 and suicide attempts.²⁷⁶ 2

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5. **Privacy Harms**

270. Design features that maximize children's time and activities online also exacerbate privacy harms. Like all users, children are tracked as they engage in online activities.²⁷⁷ Data about what children do online is collected by a vast network that includes platforms, marketers, and third-party data brokers all over the world that use the information apps, websites, and other services collect and retain about children to profile them, make predictions about their choices, and influence their behavior. Children do not developmentally understand digital privacy. The constant surveillance they are subjected to as a result of these techniques is manipulative, limits creativity and experimentation, and perpetuates discrimination, substantially harming children and teens.

271. Invasion of privacy has been recognized as a common law tort for over a century. 13 See Matera v. Google Inc., 15-CV-0402, 2016 WL 5339806, at *10 (N.D. Cal, Sept. 23, 2016) 14 15 (citing Restatement (Second) of Torts §§ 652A-I for the proposition that "the right to privacy was first accepted by an American court in 1905, and 'a right to privacy is now recognized in 16 the great majority of the American jurisdictions that have considered the question"); see also, 17 Restatement (Second) of Torts § 652B and defining an intrusion claim as follows: "One who 18 intentionally intrudes, physically or otherwise, upon the solicitude or seclusion of another or his 19 20 private affairs or concerns, is subject to liability to the other for invasion of his privacy, if the intrusion would be highly offensive to a reasonable person." 21

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²³ ²⁷⁶ See, e.g., Jonothan Haidt & Jean Twenge, Social Media and Mental Health: A Collaborative Review, (New York University, unpublished manuscript), tinyurl.com/ 24 SocialMediaMentalHealthReview (last visited Jan. 27, 2024); Jacqueline Nesi et al., Handbook of Adolescent Digital Media Use and Mental Health, Cambridge Univ. Press (2022). 25

²⁷⁷ See, e.g., Reyes, et al., "Won't Somebody Think of the Children?" Examining COPPA 26 Compliance at Scale, 3 Proceedings on Privacy Enhancing Technologies 63, at 77 (2018), https://petsymposium.org/2018/files/papers/issue3/popets-2018-0021.pdf (finding that out of 27 5,855 child-directed apps, roughly 57% were collecting personal information in potential violation of the Children's Online Privacy Protection Act) (last visited Jan. 27, 2024). 28

272. As Justice Brandeis explained in his seminal article, The Right to Privacy, "[t]he 1 2 common law secures to each individual the right of determining, ordinarily, to what extent his thoughts, sentiments, and emotions shall be communicated to others." Samuel D. Warren & 3 Louis Brandeis, The Right to Privacy, 4 HARV. L. REV. 193, 198 (1890). The Supreme Court 4 5 similarly recognized the primacy of privacy rights, explaining that the Constitution operates in the shadow of a "right to privacy older than the Bill of Rights." Griswold v. Connecticut, 381 6 7 U.S. 479, 486 (1965).

273. More recently, the Supreme Court explicitly recognized the reasonable 8 9 expectation of privacy an individual has in her cell phone, and the Personal Data generated 10 therefrom, in its opinion in Carpenter v. United States, 138 S. Ct. 2206 (2018). There, the Court held that continued access of an individual's cell phone location data constituted a search under 11 the Fourth Amendment because "a cell phone—almost a "feature of human anatomy[]"—tracks 12 13 nearly exactly the movements of its owner ... A cell phone faithfully follows its owner beyond public thoroughfares and into private residences, doctor's offices, political headquarters, and 14 other potentially revealing locales . . . Accordingly, when the Government tracks the location 15 of a cell phone it achieves near perfect surveillance, as if it had attached an ankle monitor to the 16 phone's user." Id. at 2218 (internal citations omitted).

18 274. And, even more recently, the Northern District of California, in an order denying a motion to dismiss an intrusion upon seclusion claim for the exfiltration of children's personal 19 20 data in different mobile apps, held that "current privacy expectations are developing, to say the least, with respect to a key issue raised in these cases – whether the data subject owns and 21 controls his or her personal information, and whether a commercial entity that secretly harvests 22 23 it commits a highly offensive or egregious act." McDonald v. Kiloo ApS, 385 F. Supp.3d 1022, 1035 (N.D. Cal. 2019). The McDonald court's reasoning was subsequently adopted in the 24 25 District of New Mexico in analogous litigation. See New Mexico ex rel. Balderas v. Tiny Lab Prods., 457 F. Supp. 3d 1103, 1127 (D.N.M. 2020), on reconsideration, No. 18-854 MV/JFR, 26 2021 WL 354003 (D.N.M. Feb. 2, 2021). 27

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275. It is precisely because of Instagram's capacity for "near perfect surveillance" 1 that courts have consistently held that time-honored legal principles recognizing a right to 2 privacy in one's affairs naturally apply to online monitoring. Defendants' unlawful intrusion 3 into their minor users' privacy is made even more egregious and offensive by the fact that the 4 Defendants are targeting and collecting children's information, without obtaining parental 5 consent. The conduct described herein violates children's expectations of privacy, as well as a 6 7 parent's inherent right to protect his or her child and set the parameters of what, when, and how information pertaining to the child will be obtained. Parents' interest in the care, custody, and 8 9 control of their children is perhaps the oldest of the fundamental liberty interests recognized by society. The history of Western civilization reflects a strong tradition of parental concern for 10 the nurture and upbringing of children in light of children's vulnerable predispositions. Our 11 society recognizes that parents should maintain control over who interacts with their children 12 13 and how, in order to ensure the safe and fair treatment of their children.

6. Risk to Physical Safety

15 276. Finally, Defendants' platform provides fertile ground for child predators. In
16 November 2019, the National Center on Sexual Exploitation partnered with DC-based,
17 survivor-led service organization Courtney's House, Australia's Collective Shout, and
18 Canada's Defend Dignity to launch #WakeUpInstagram, a campaign calling out Instagram for
19 facilitating child sexual abuse, sex trafficking, and the grooming of young children on its
20 platform.²⁷⁸

21 277. In May 2021, the child protection non-profit Thorn published quantitative
22 research, based on data collected in 2020.²⁷⁹ According to this report, Instagram ranked at

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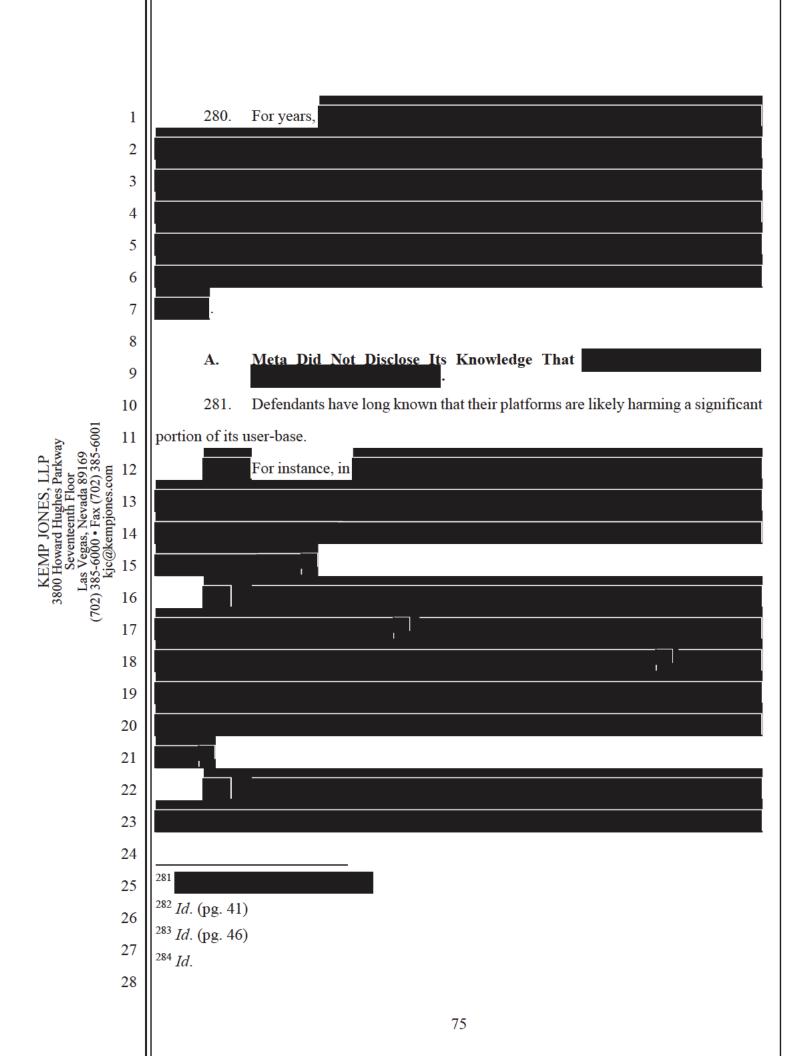
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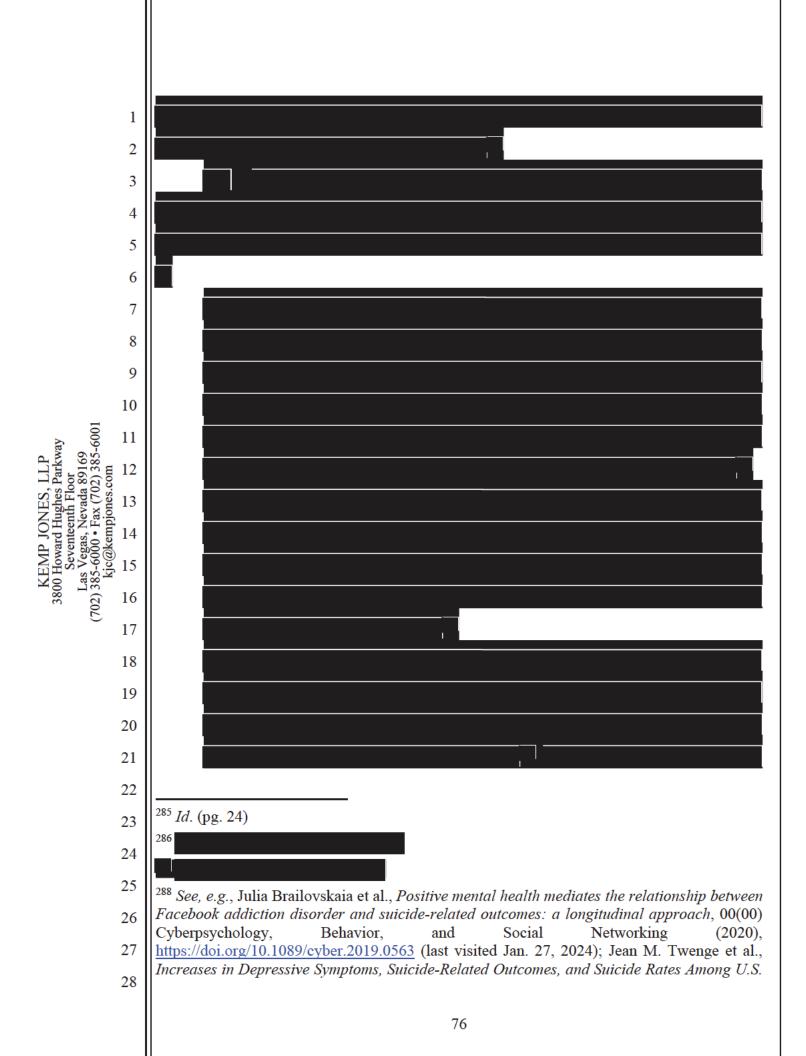
- ²⁵
 ²⁷⁹ Thorn, Responding to Online Threats: Minors' Perspectives on Disclosing, Reporting, and Blocking Findings from 2020 quantitative research among 9–17 year olds, (May 2021), https://info.thorn.org/hubfs/Research/Responding%20to%20Online%20Threats 2021-Full-
- 27 <u>Report.pdf?utm_campaign=H2D%20report&utm_source=website</u> (last visited Jan. 27, 2024).
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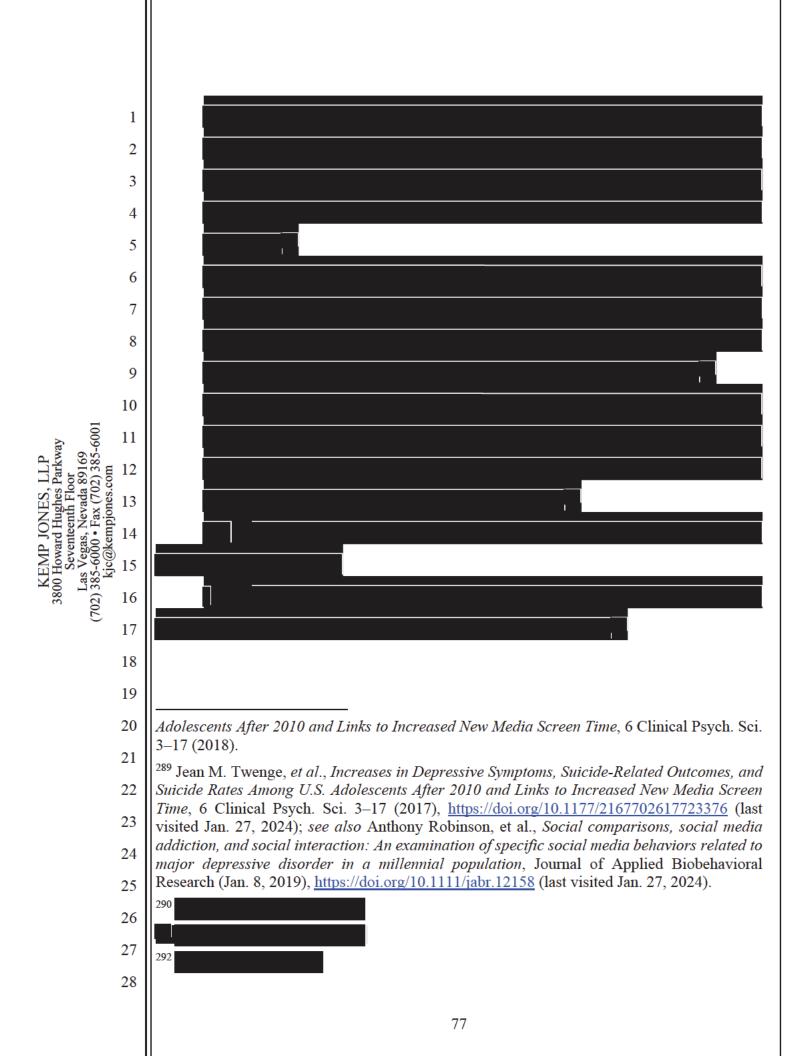
^{24 &}lt;u>https://endsexualexploitation.org/articles/joint-international-campaign-launched-to-wakeupinstagram-to-sexual-exploitation-on-its-platform/</u> (last visited Jan. 27, 2024).

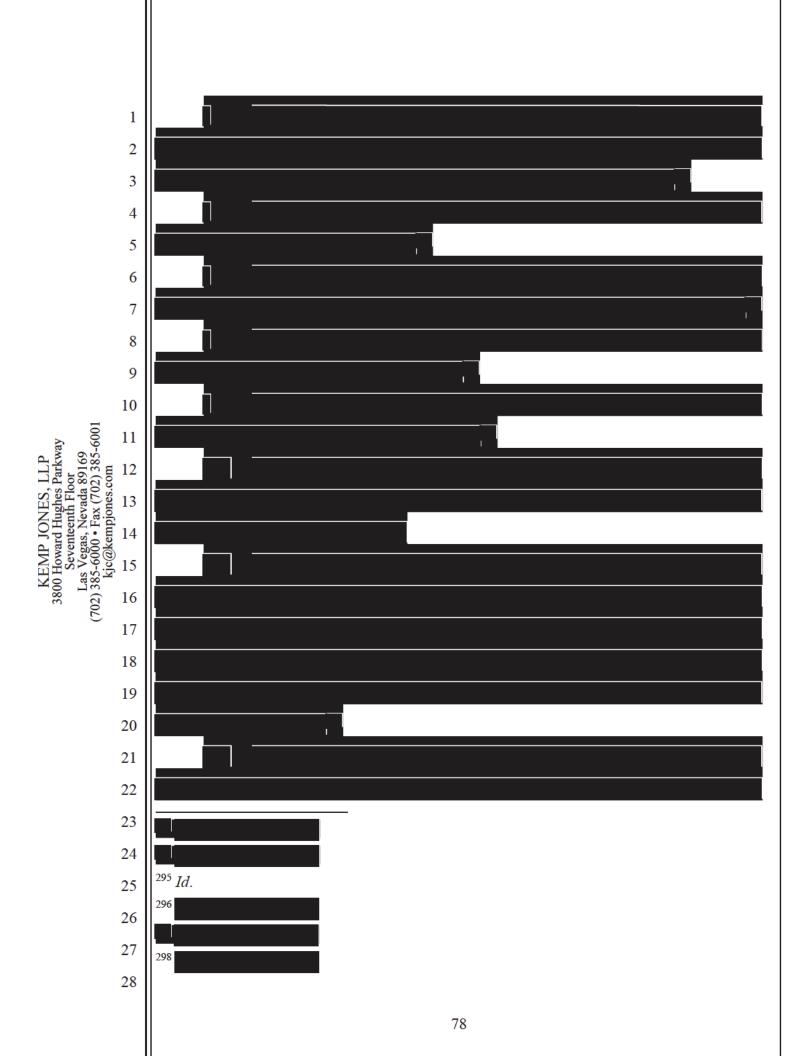
the top among platforms for various harms caused to minors. Thorn found the following 1 2 regarding harm on Instagram: 26% of surveyed minors reported having had a potentially harmful online experience 3 through Instagram (tied with Snapchat for the highest percentage). 4 5 Instagram tied with Snapchat again as most popular platforms where the most survey participants said they have had an online sexual interaction (16% of all 6 respondents). Sexually explicit interaction could include being asked to send a nude 7 photo or video, go 'on cam' with a sexually explicit stream, being sent a sexually explicit 8 9 photo (of themselves or another child), or sexually explicit messages, etc. Of those who use Instagram at least once a day, 22% reported experiencing a sexually 10 explicit interaction on the platform (second only to Snapchat at 23%). 11 Howard Hughes Parkway Most disturbing, Thorn notes that among the most used platforms, Instagram (together 12 cic(a)kempjones.com egas, Nevada 89 Fax (702) with Snapchat) appears to host the highest concentration of sexually explicit interactions 13 between minors and adults (13% of users). 702) 385-6000 • 14 Teenage girls, who are particularly vulnerable to online sexual interactions, have the 15 majority of these experiences on Instagram (21%) and Snapchat (21%) —mirroring the 16 experience of minors overall. 17 18 278. Instagram is uniquely positioned to place children in contact with predators, without the knowledge of their parents, and to date, they have operated with flagrant disregard 19 20 for the safety of their child users. 21 IV. META ENGAGES IN DECEPTIVE CONDUCT BY OMITTING AND MISREPRESENTING 22 MATERIAL FACTS ABOUT INSTAGRAM. 23 279. Under the NDTPA, a business engages in deceptive conduct when its acts, statements, or omissions have a capacity or tendency to deceive whether that is intentional or 24 not.²⁸⁰ 25 26 27 ²⁸⁰ Poole v. Nev. Auto Dealership Invs., LLC, 2019 Nev. App. LEXIS 4. 28

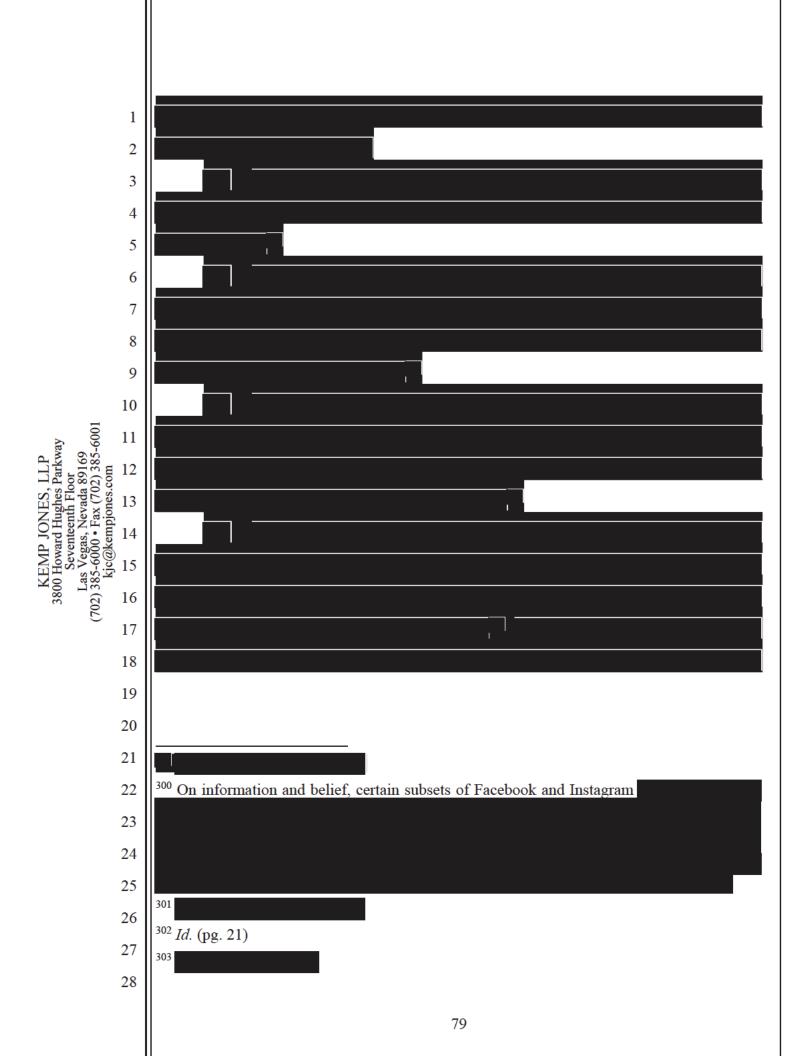
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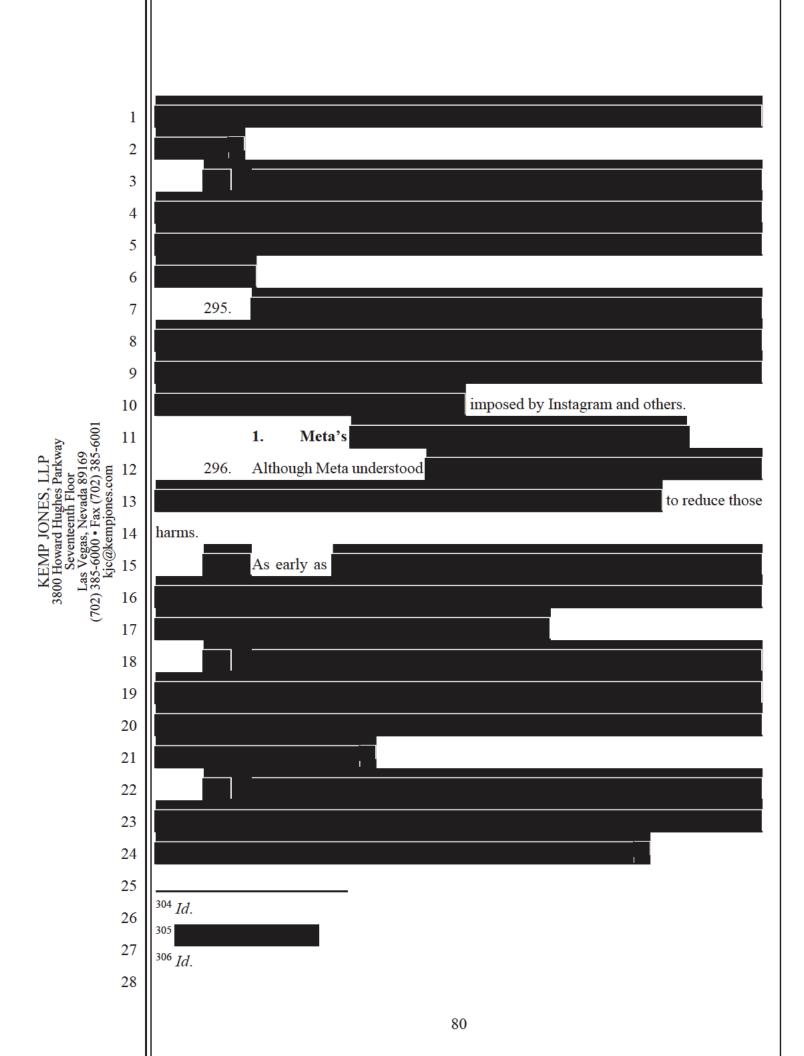


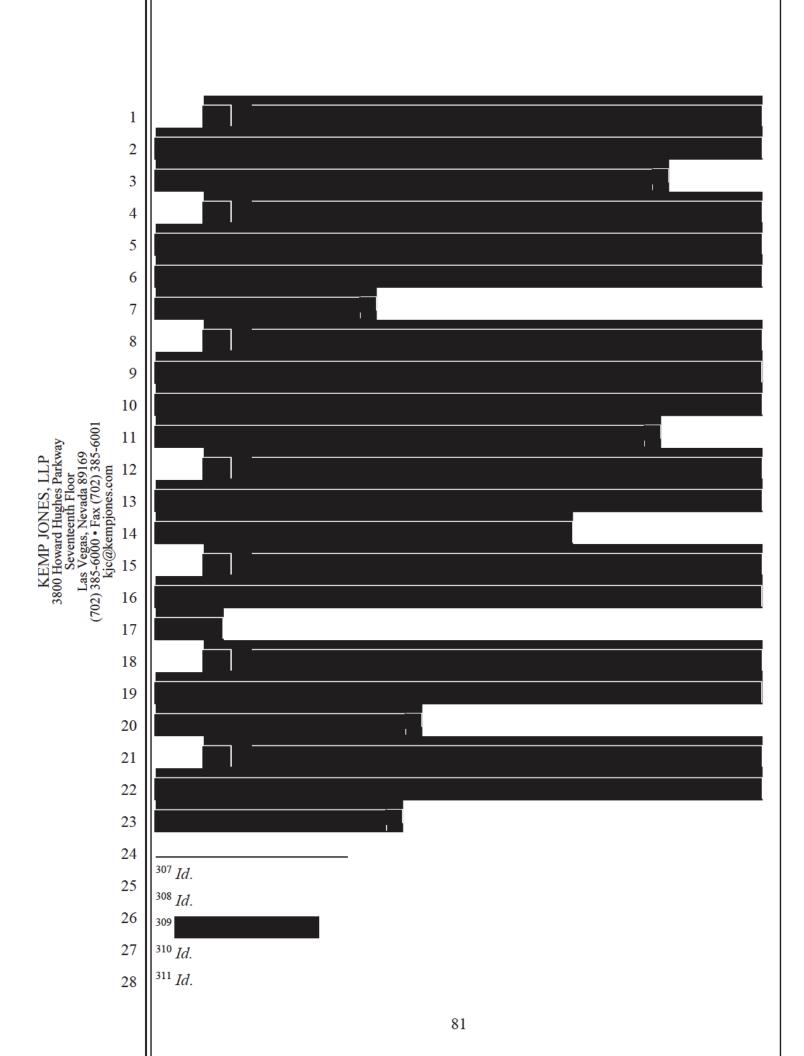




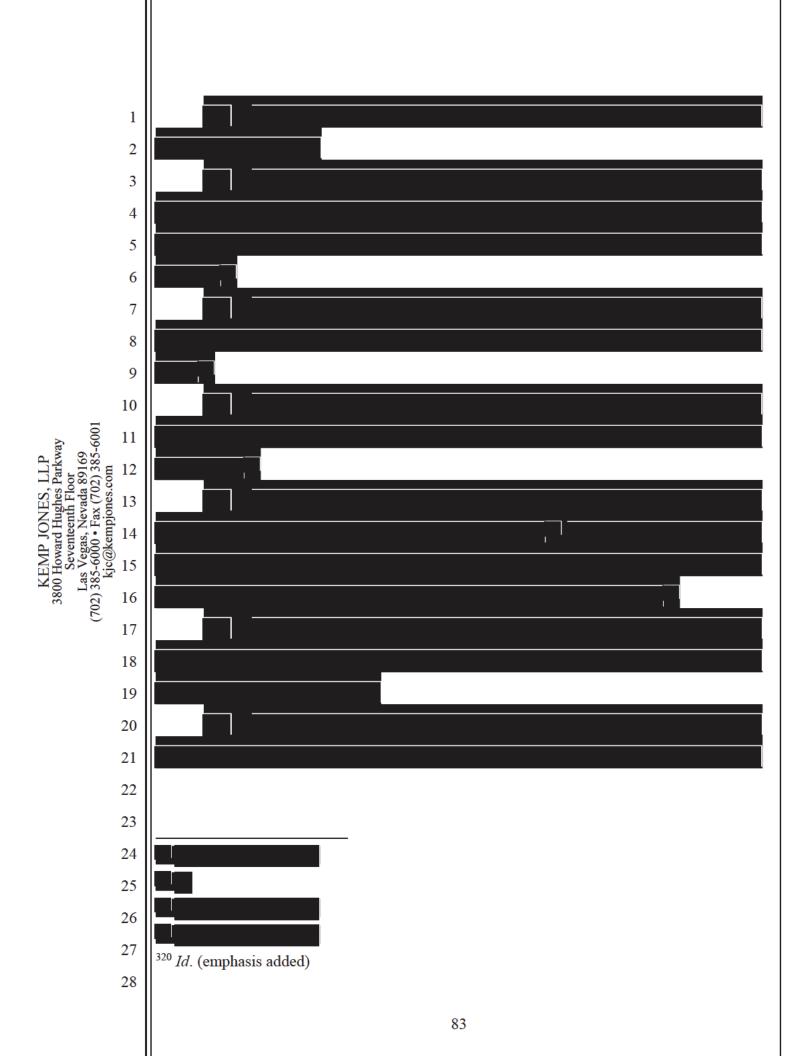


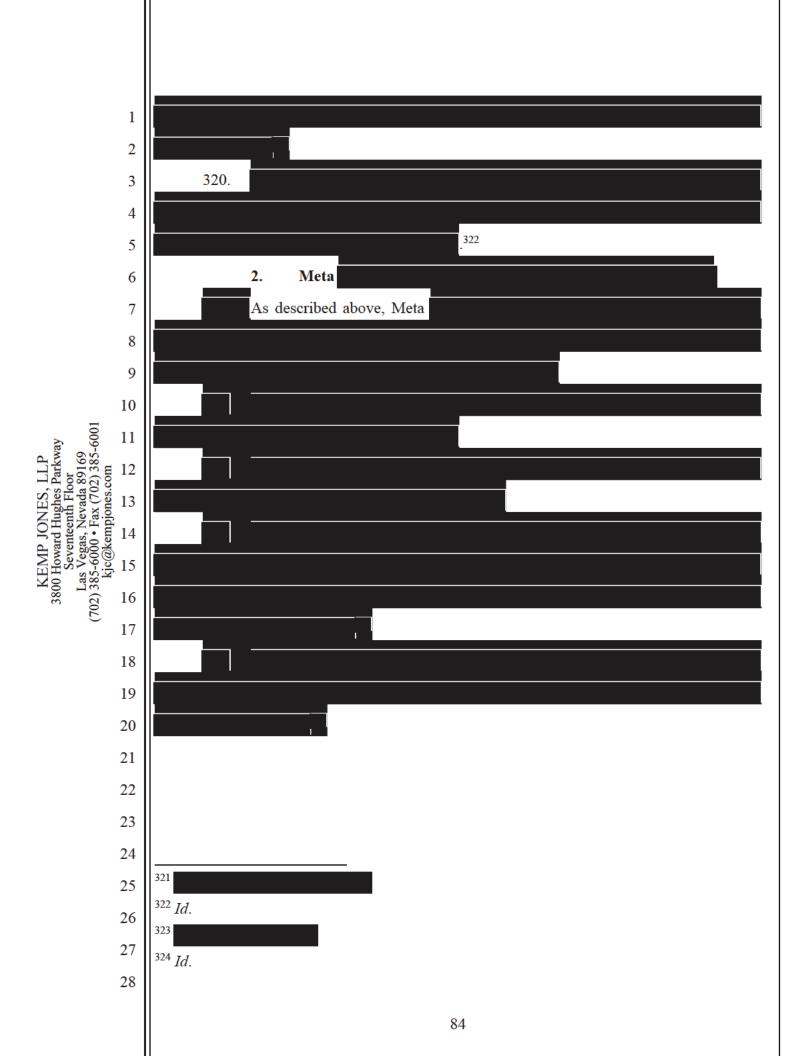


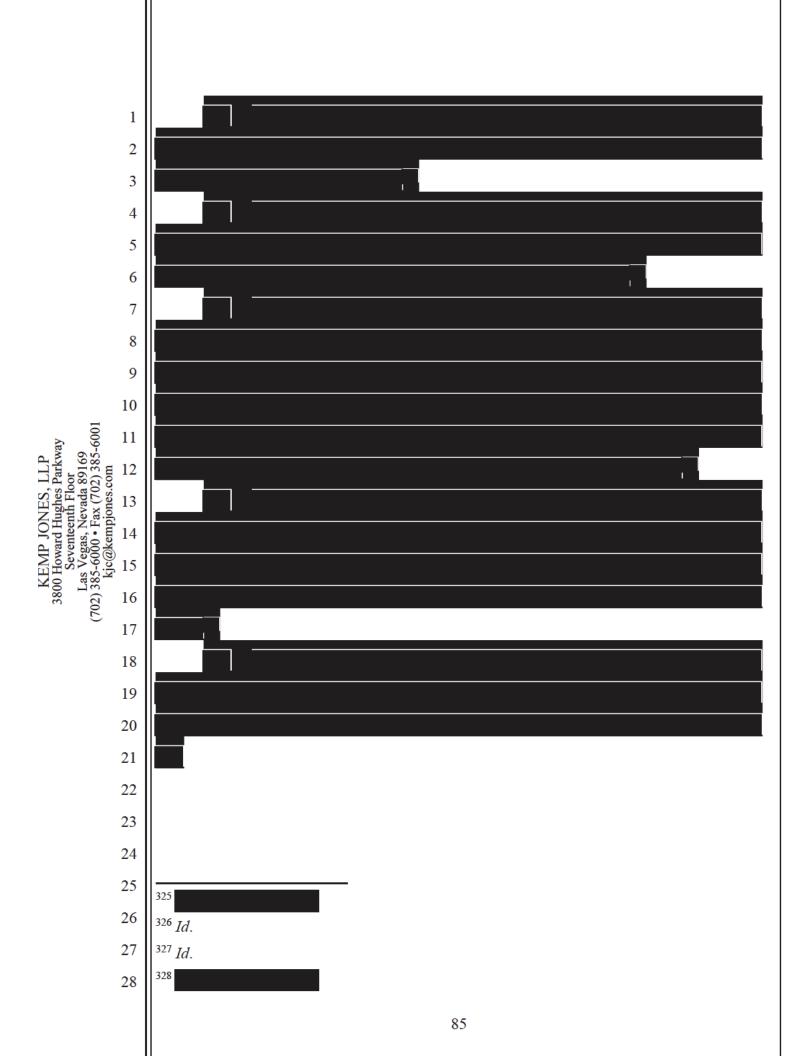


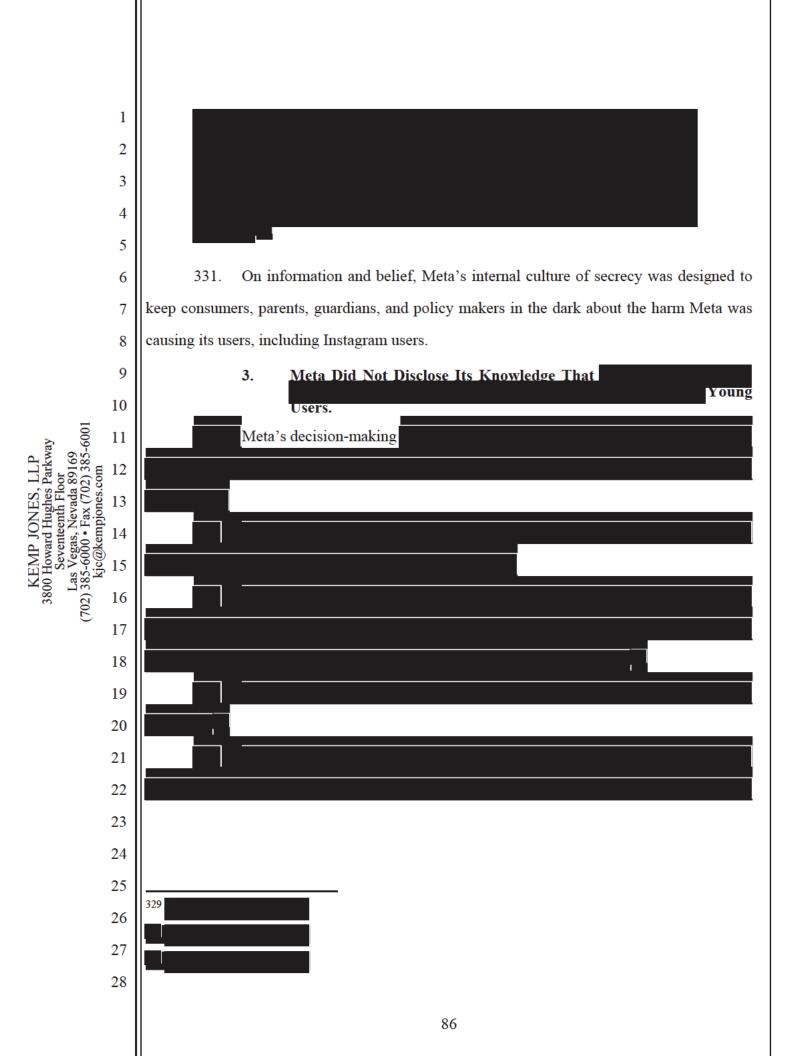


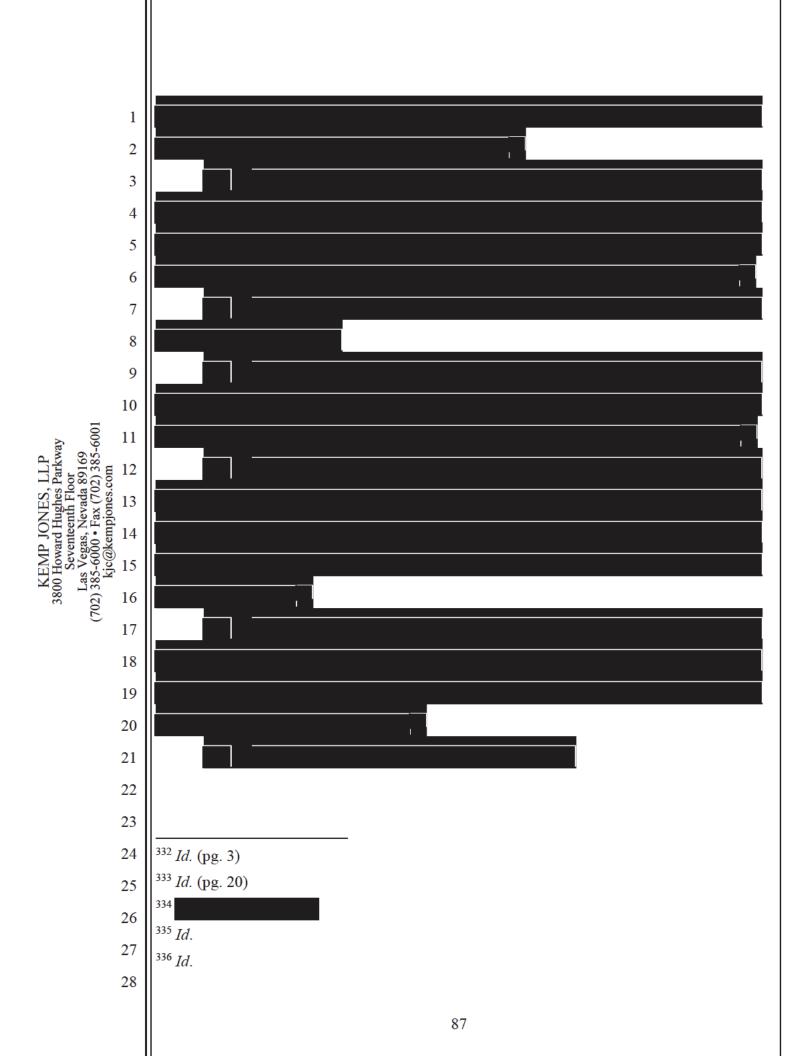


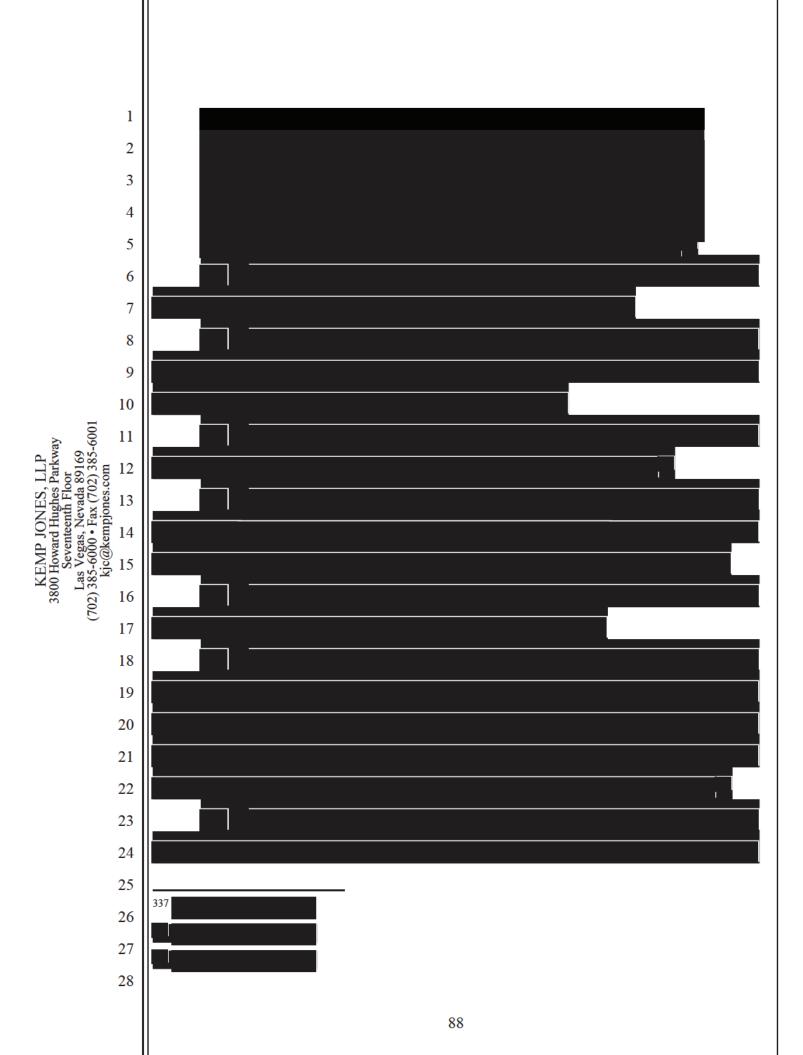


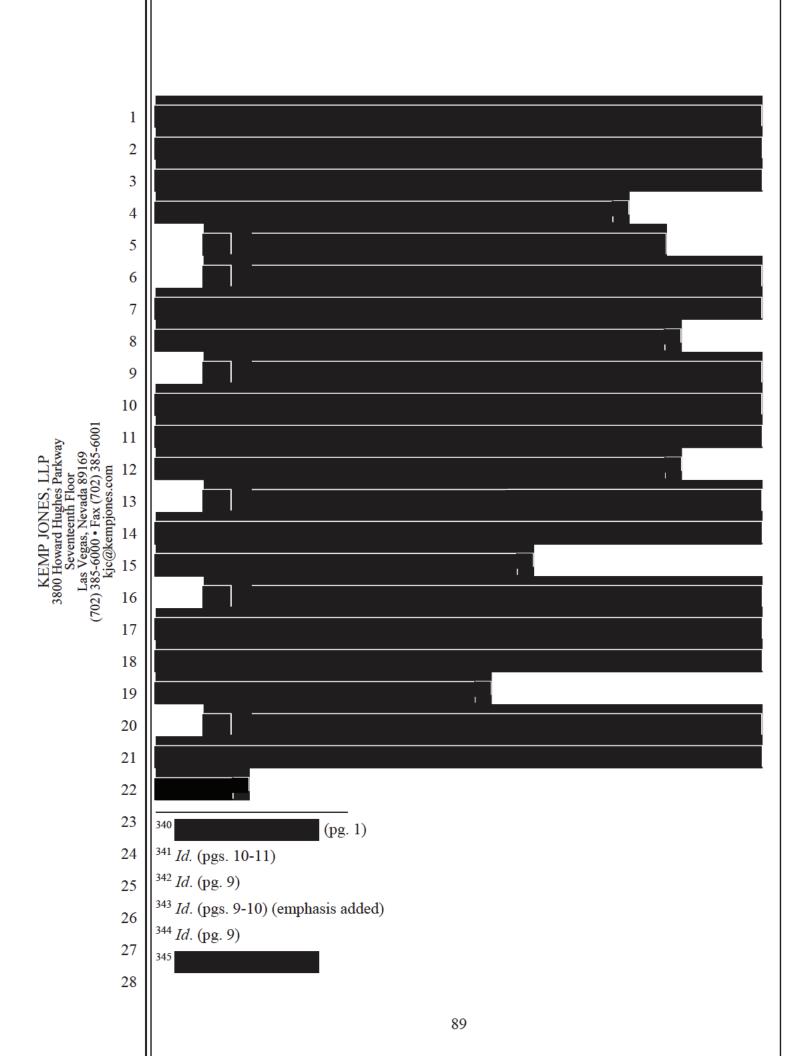


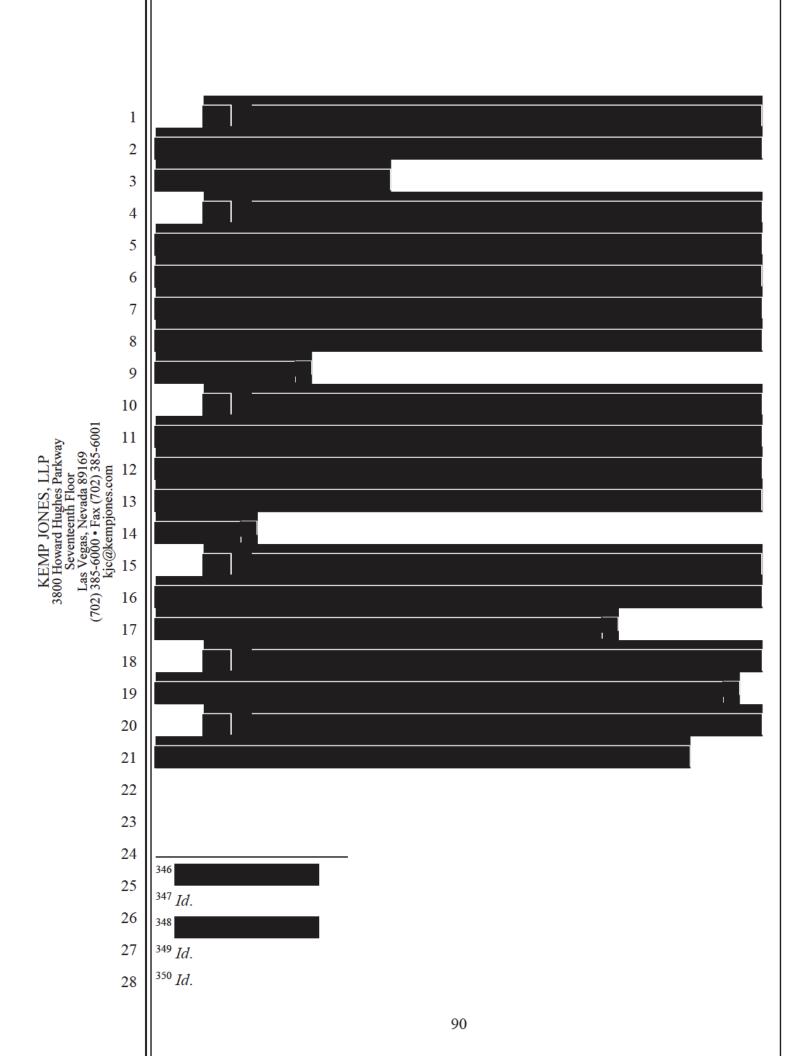


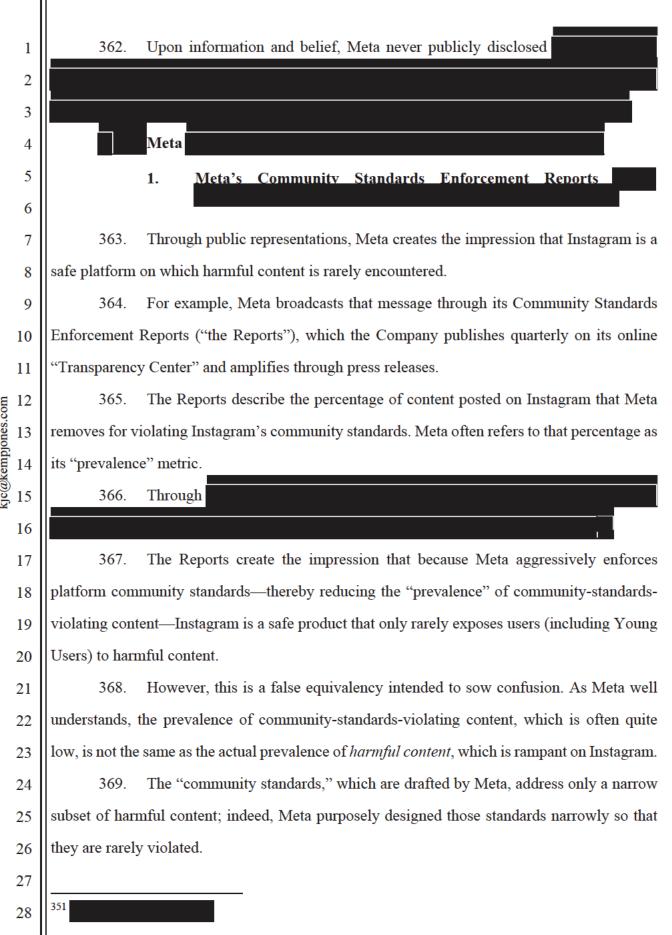




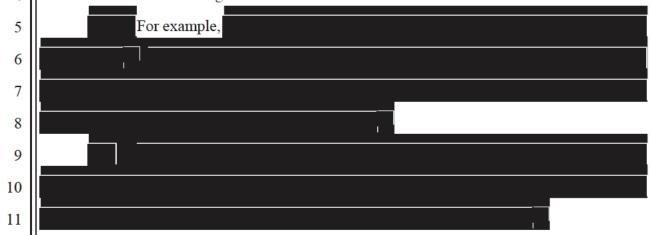








KEMP JONES, LLP 3800 Howard Hughes Parkway Seventeenth Floor Las Vegas, Nevada 89169 (702) 385-6000 • Fax (702) 385-6001 kjc@kempjones.com 370. This allows Meta to expressly represent that Instagram is safe due to
 enforcement of these community standards. But this simply is artful misclassification—
 enabling Meta to engage in a conversation that purposely excludes and ignores the larger swath
 of harmful content on Instagram.



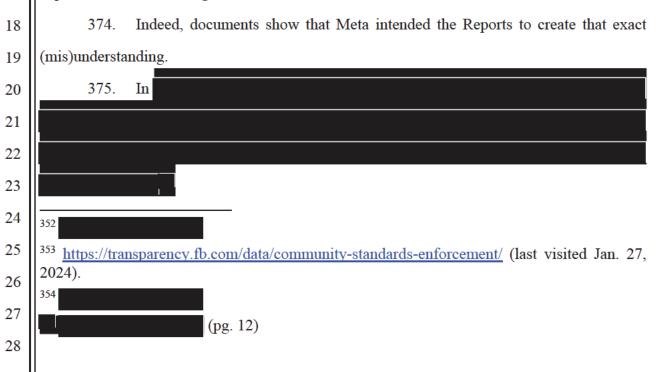
12 373. This representation—publicly accessible on Meta's online Transparency 13 Center—creates the impression that through the Reports, Meta is disclosing its information 14 most relevant to the safety of Instagram and the incidence of harmful content on that platform. 15 In other words, Meta posts these reports to its online Transparency Center so that users, parents, 16 and guardians who visit that site will wrongly believe that Young Users are unlikely to 17 experience harm on Instagram.

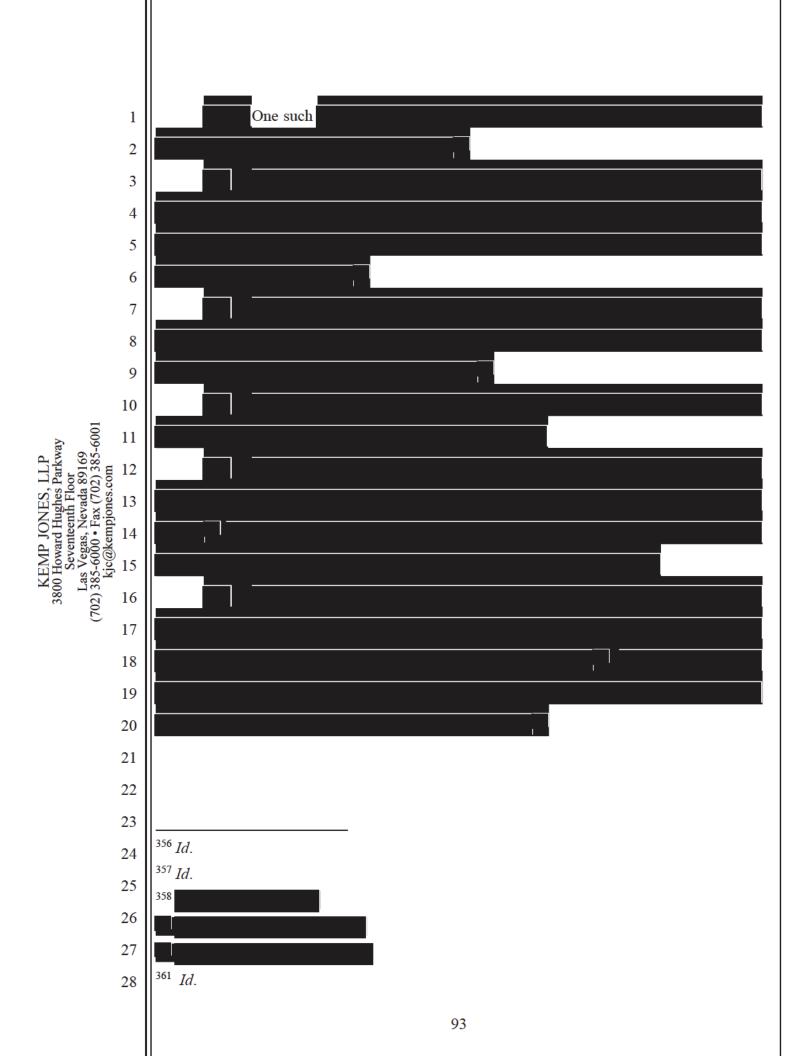
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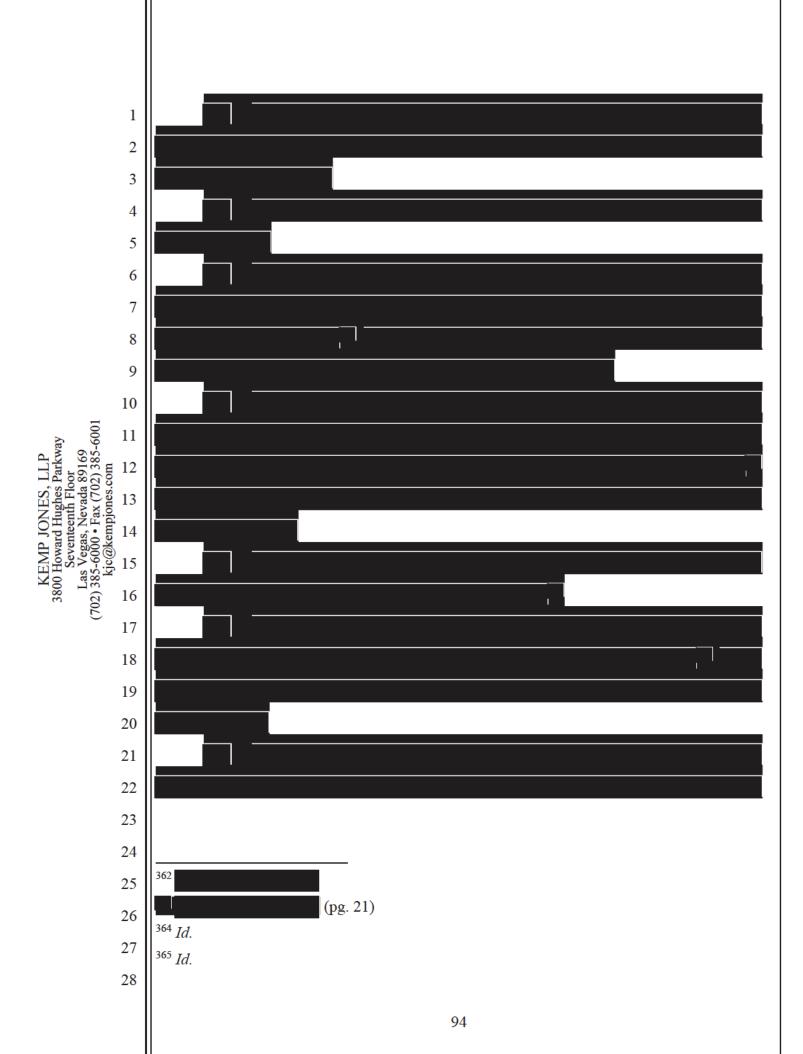
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390. Meta employs "sleights of hand" in its enforcement policies, mechanisms,
measurement, and reporting. As a recent Wall Street Journal exposé explains, "Meta had come
to approach governing user behavior as an overwhelmingly automated process," meaning that
it relied on machine learning to (1) identify and (2) handle objectionable content.³⁶⁸

391. But this also meant that Meta "shifted resources away from" any human-led review, a shift which also included paying less attention to user-reported harmful content.³⁶⁹ Meta "added steps to the reporting process" in 2019 in an effort "[t]o discourage users from filing reports."³⁷⁰

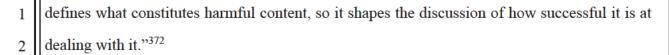
392. This move to automated review created two critical problems: first, "[t]he systems didn't catch anywhere near the majority of banned content—only the majority of what the company ultimately removed," and second, "[a]s a data scientist warned Guy Rosen, Facebook's head of integrity at the time, **Meta's classifiers were reliable enough to remove only a low single-digit percentage of hate speech with any degree of precision**."³⁷¹

393. "There's a grading-your-own-homework problem," said Zvika Krieger, a former
director of responsible innovation at Meta who worked with the Well-Being Team. "Meta

- 21
- 22 366 Id.
- ²² 367 Id.
- ²³ ³⁶⁸ Jeff Horwitz, *His Job Was to Make Instagram Safe for Teens. His 14-Year-Old Showed Him What the App Was Really Like*, The Wall Street Journal (Nov. 2, 2023), <u>https://www.wsj.com/tech/instagram-facebook-teens-harassment-safety-5d991be1</u> (last visited Jan. 27, 2024).

26 ³⁶⁹ *Id*.

- ³⁷⁰ Id.
- 27 371 *Id.* (emphasis added).
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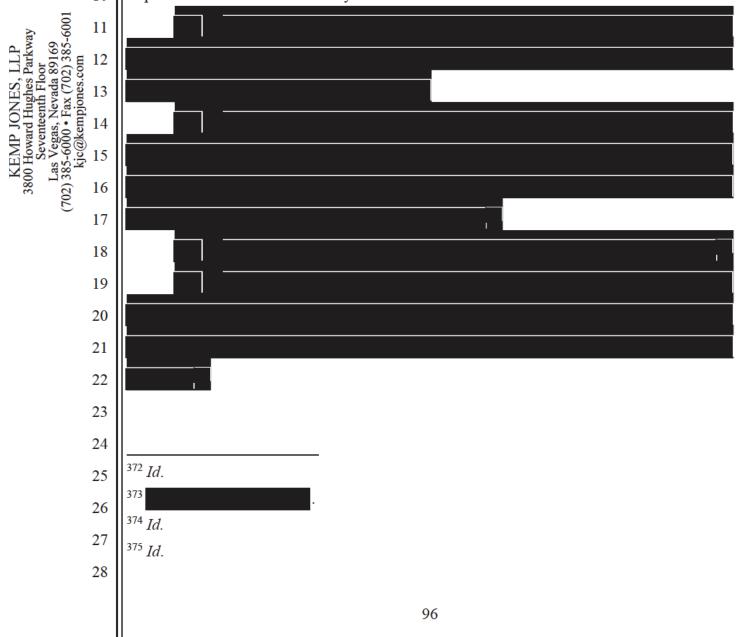
3 394. In other words, contrary to the impression the Reports created, Instagram users
4 in general—and Young Users in particular—regularly encounter content related to self-harm,
5 bullying, and harassment on Instagram. Through its Reports, Meta affirmatively, drastically,
6 and materially misrepresents the actual prevalence of such harms.

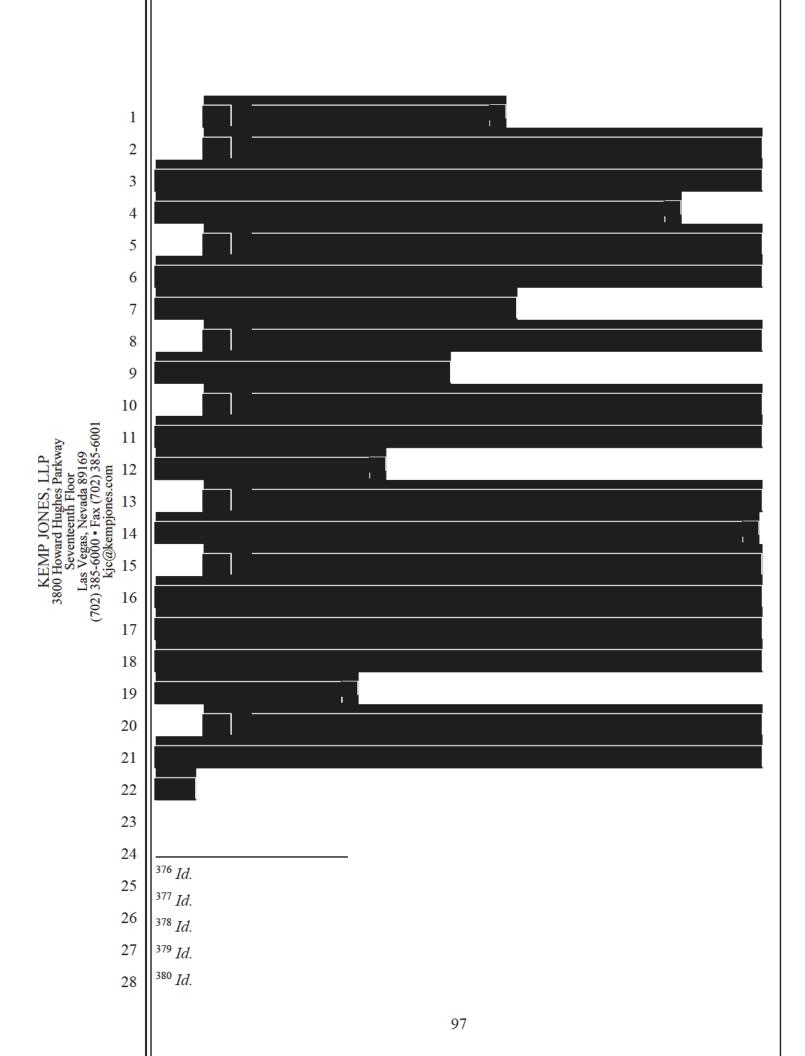
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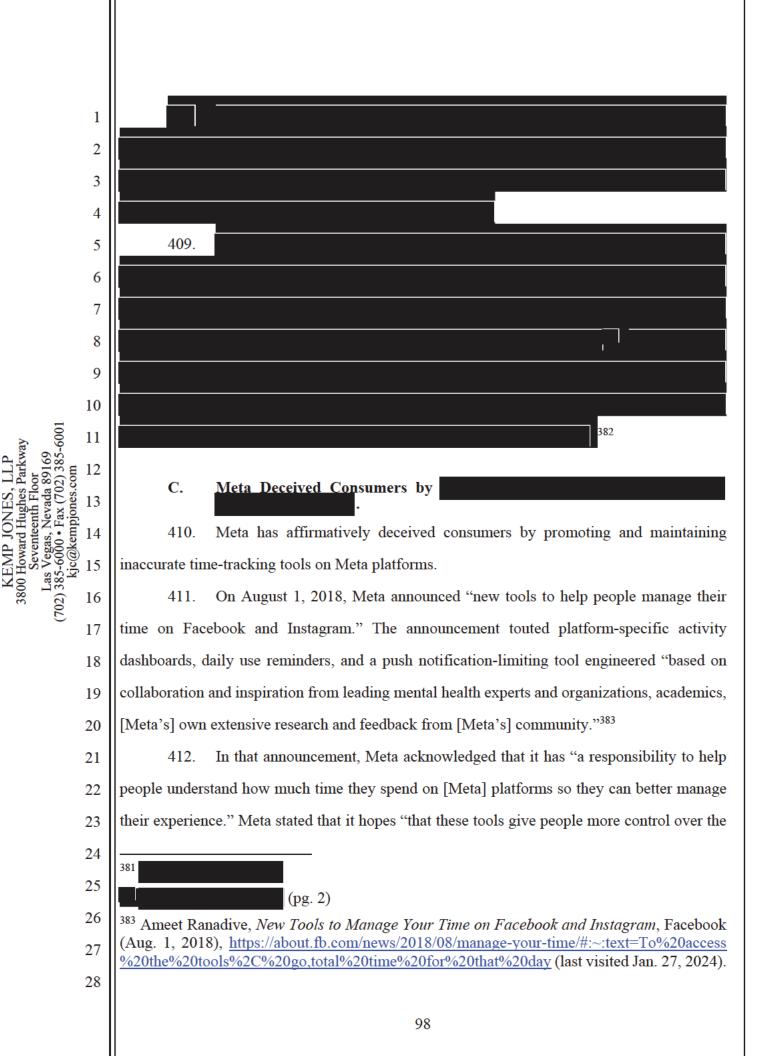
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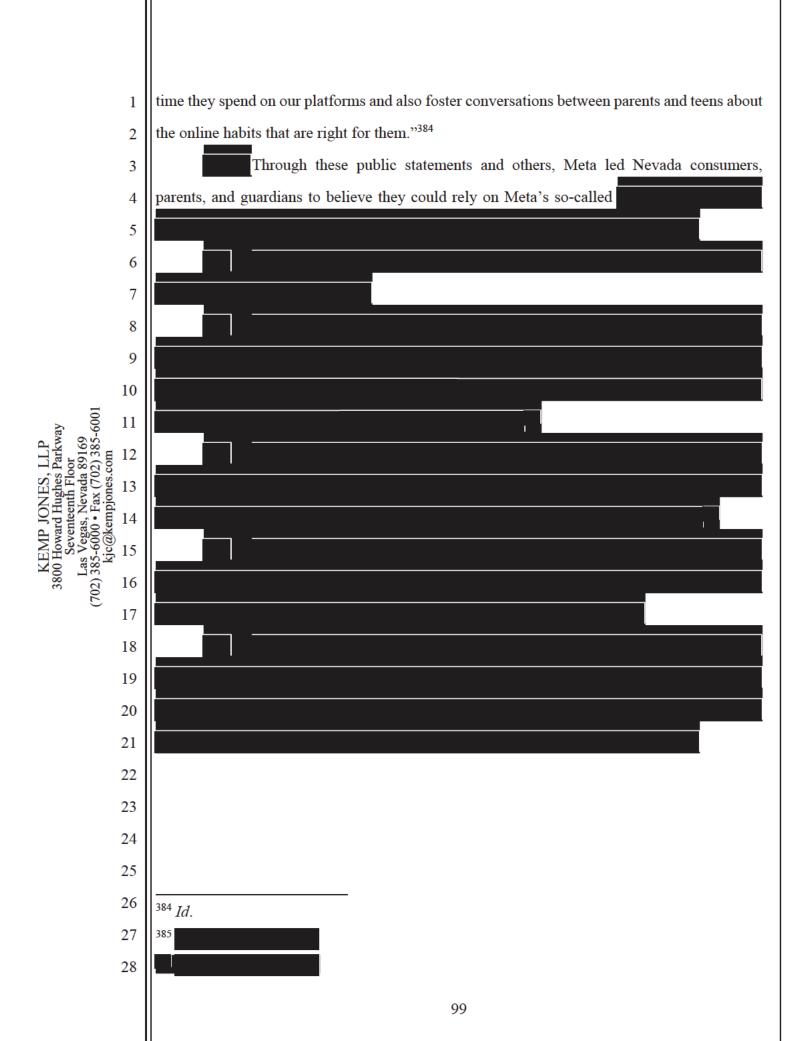
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9 395. Meta's leadership team understood the discrepancy between Meta's public
10 Reports and Meta's internal survey results.

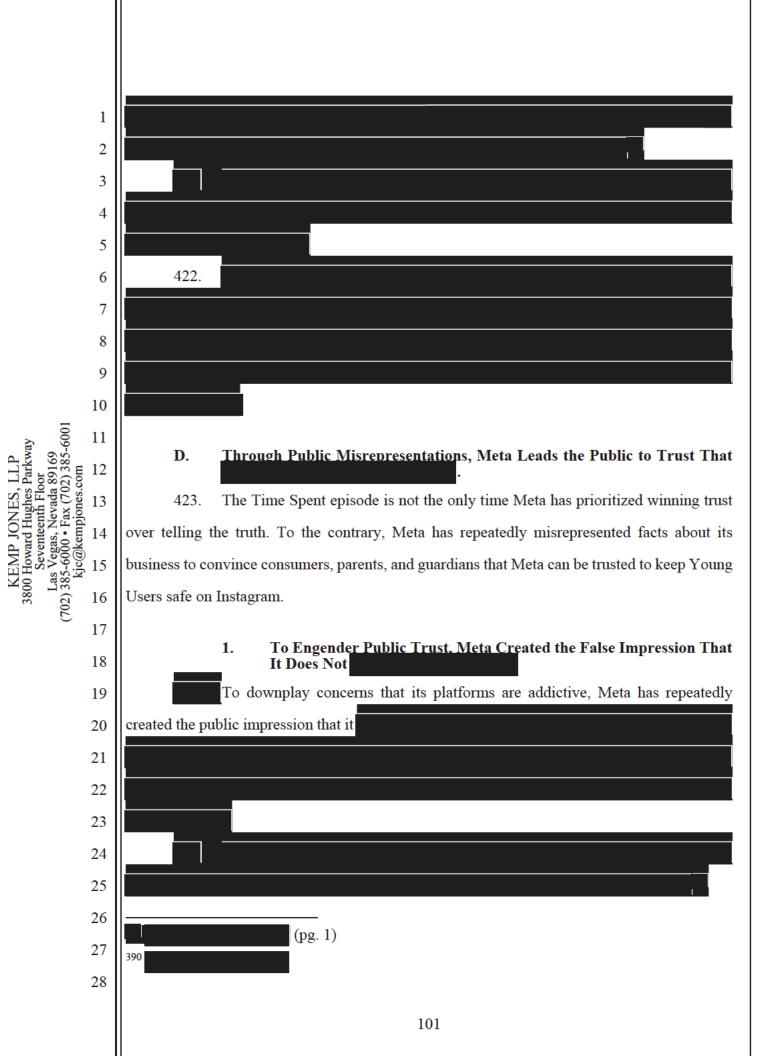


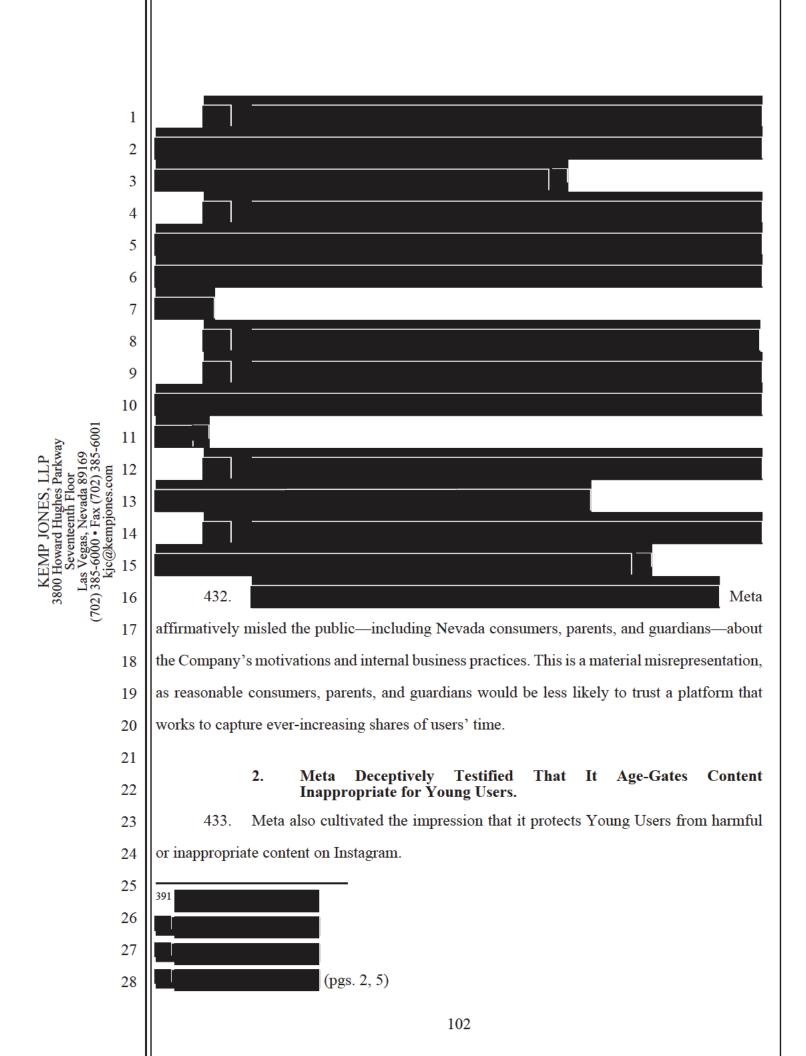












In the opening remarks to her September 2021 Congressional testimony about 1 434. the mental health effects of Meta's platforms, Antigone Davis-Meta's Global Head of 2 Safety-told lawmakers: "We have put in place multiple protections to create safe and age-3 appropriate experiences for people between the ages of 13 and 17." 4

435. During subsequent questioning from senators, Davis explained that "[w]hen it 5 comes to those between 13 and 17, we consult with experts to ensure that our policies properly 6 account for their presence, for example, by age-gating content." Davis added, Meta does not 7 8 "allow young people to see certain types of content. And we have age gating around certain types of content."395 9

Davis also specifically testified that Meta does not "direct people towards 436. 10 content that promotes eating disorders."396

437. Through Davis's testimony, Meta led the public to believe that Meta successfully age-gates content that is inappropriate or harmful for Young Users.

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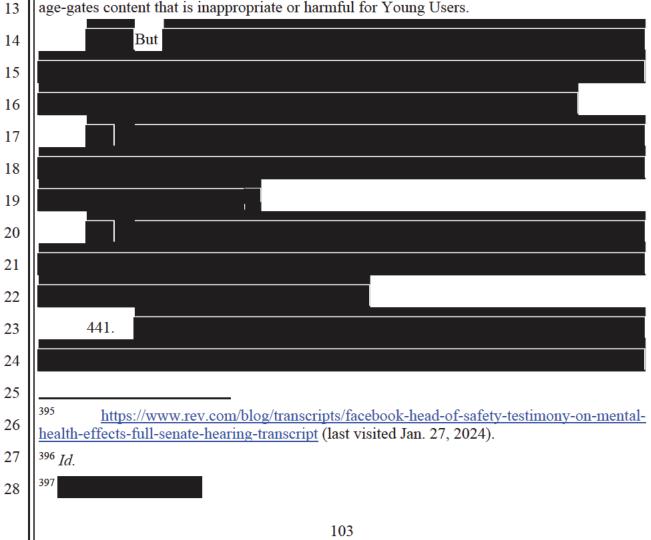
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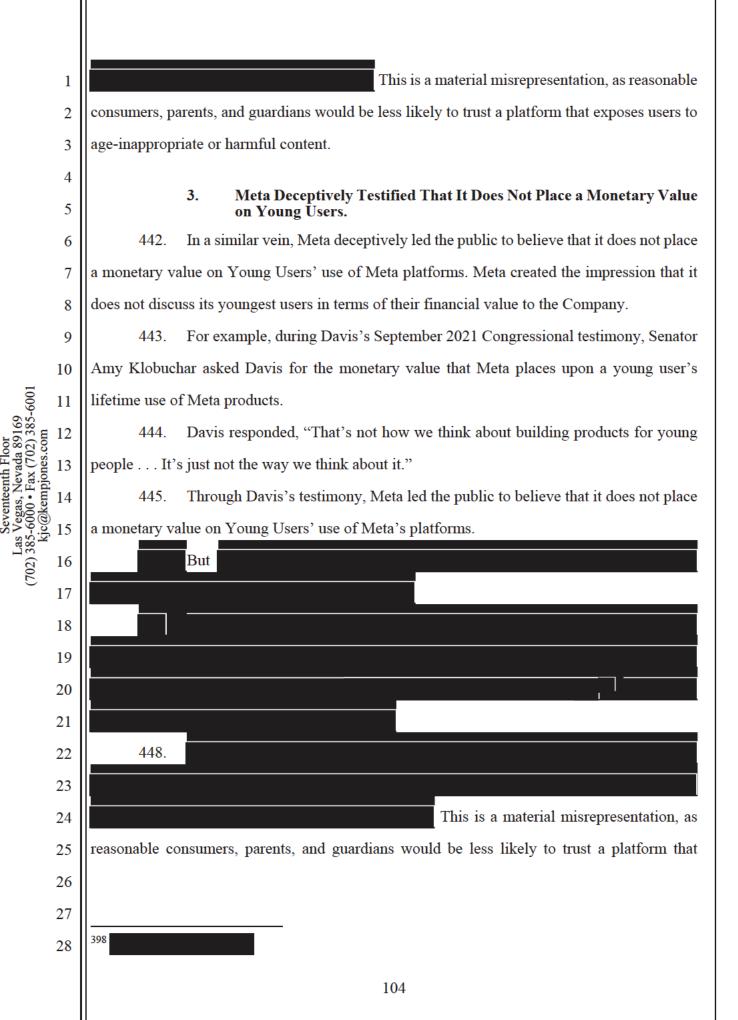
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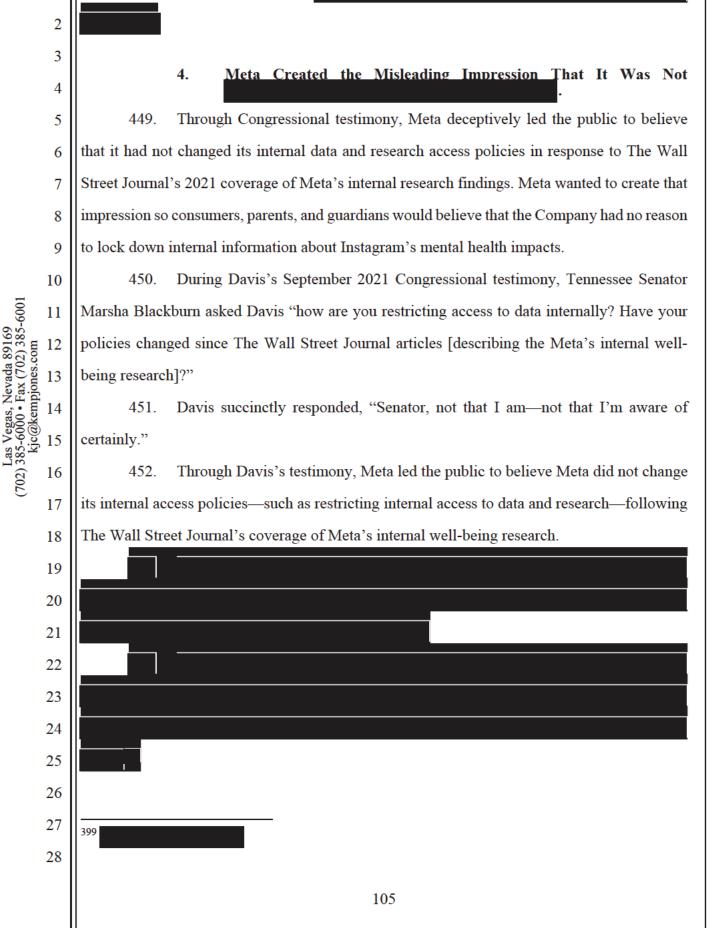
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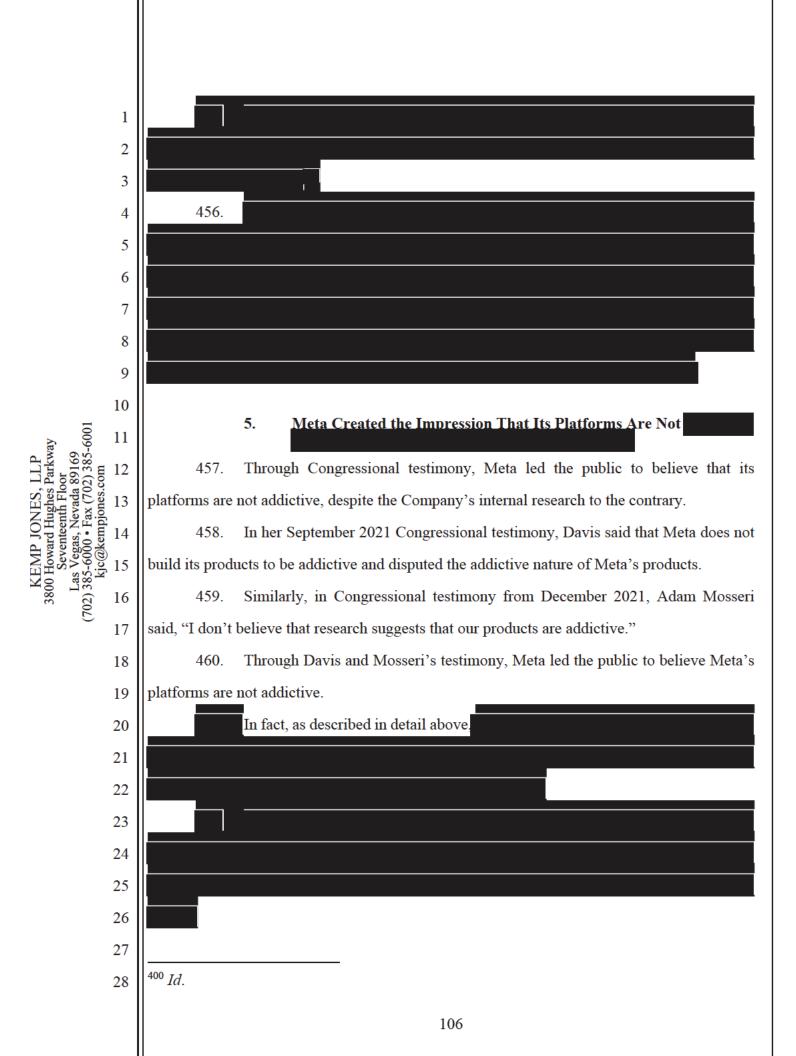
calculates the monetary value that

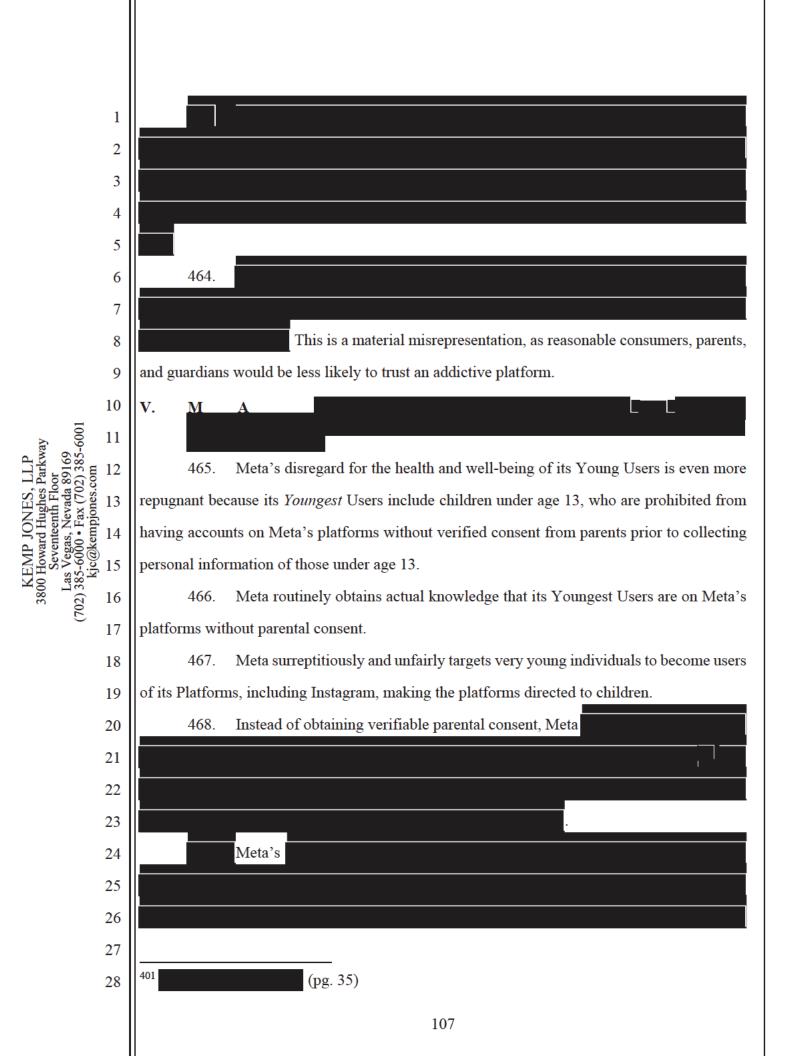
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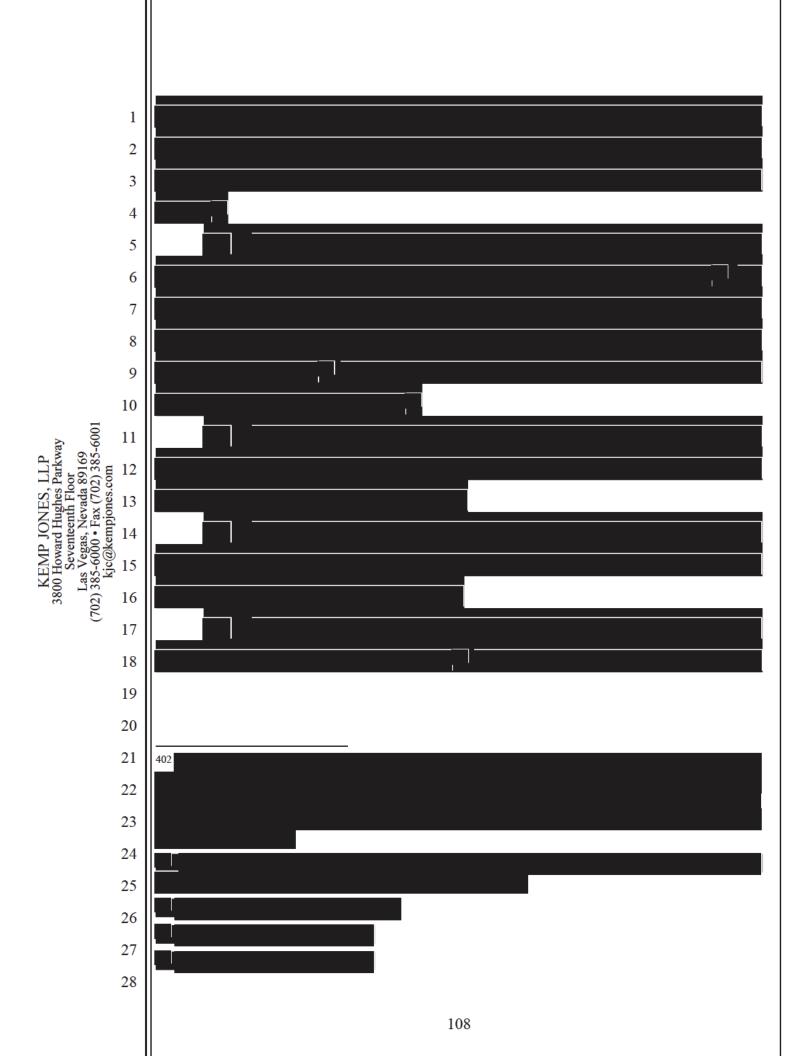
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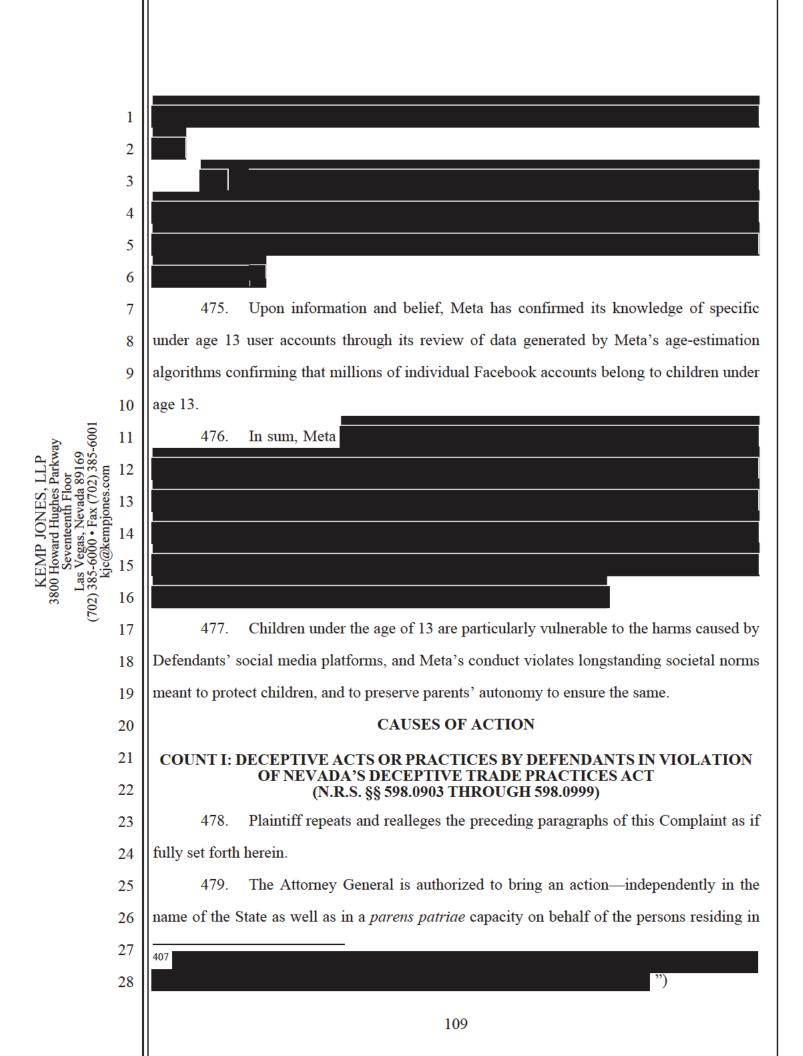
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Nevada—to remedy violations of the Deceptive Trade Practices Act. See, e.g., NRS 598.0963
 and 598.0999.

3 480. At all times relevant herein, the Defendants violated the Nevada Deceptive Trade
4 Practices Act, §§ 598.0903 to 598.0999, by repeatedly and willfully committing deceptive acts
5 or practices, in the conduct of commerce, which are violations of the Act.

481. The Attorney General is authorized to bring an action in the name of the State to
remedy violations of the Deceptive Trade Practices Act. NRS §§ 598.0999. This action is proper
in this Court because Defendants are using, have used, and/or are about to use practices that are
unlawful under the Act. NRS § 598.0915(5).

482. Defendants willfully committed deceptive trade practices because of false representations as well as omission of material facts. *See* NRS § 598.0915(5); *see also* §§ 598.0915(2) ("[k]knowingly makes a false representation as to the source, sponsorship, approval or certification of goods or services for sale..."), 598.0915(3) ("[k]knowingly makes a false representation as to affiliation, connection, association with or certification by another person"), and 598.0915(15) ("[k]nowingly makes any other false representation in a transaction").

17 483. Defendants acted knowingly under Nevada law, which states that under the 18 NDTPA, "'knowingly' means that the defendant is aware that the facts exist that constitute the 19 act or omission." *Poole v. Nev. Auto Dealership Invs., LLC*, 2019 Nev. App. LEXIS 4, *2. 20 Similarly, "a 'knowing[]' act or omission under the NDTPA does not require that the defendant 21 intend to deceive with the act or omission, or even know of the prohibition against the act or 22 omission, but simply that the defendant is aware that the facts exist that constitute the act or 23 omission." *Id.* at *8 (alteration original).

484. As set forth in Sections IV and V, *supra*, Defendants knowingly failed to
disclose the material facts concerning the true nature of the risks of harm posed to Young Users
on Instagram.

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485. As set forth in Sections IV and V, supra, Defendants knowingly misrepresented 1 2 to regulators and the public that Instagram was safe for Young Users, and prioritized the wellbeing of Young Users, when in fact Defendants knew that those representations were false. 3 As set forth in Sections IV and V, supra, Defendants, at all times relevant to this 486. 4 5 Complaint, willfully violated the Deceptive Trade Practices Act by committing deceptive trade practices by representing that Instagram "ha[s] ... characteristics, ... uses, [or] benefits" that it 6 7 does not have. NRS § 598.0915(5).

487. As set forth in Sections IV and V, *supra*, Defendants willfully committed further
deceptive trade practices by causing confusion or misunderstanding as to the safety and risks
associated with the Instagram social media platform. NRS § 598.0915(2).

488. As set forth in Sections IV and V, *supra*, Defendants willfully committed further deceptive trade practices by making "false representation as to [the] affiliation, connection, association with or certification" of Instagram. NRS § 598.0915(3).

489. As set forth in Sections IV and V, *supra*, Defendants willfully committed further deceptive trade practices by representing that Instagram was "of a particular standard, quality or grade" (to wit, designed to be safe for Young Users), despite knowing that this was not true. NRS § 598.0915(7).

18 490. As set forth in Sections IV and V, supra, Defendants willfully committed further deceptive trade practices by representing that Instagram is safe and not harmful to Young Users' 19 20 wellbeing when such representations were untrue, false, and misleading. NRS § 598.0915(15). 491. As set forth in Sections IV and V, supra, Defendants willfully committed further 21 deceptive trade practices by using exaggeration and/or ambiguity as to material facts and 22 23 omitting material facts, which had a tendency to deceive and/or did in fact deceive. NRS § 598.0915(15). 24

492. As set forth in Sections IV and V, *supra*, Defendants willfully committed further
deceptive trade practices by failing to disclose a material fact in connection with the sale or
lease of goods or services. Nev. Rev. Stat. Ann. § 598.0923(1)(b).

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493. As set forth in Section V, supra, Defendants willfully committed further 1 2 deceptive trade practices by violating one or more laws relating to the sale or lease of goods or services. NRS § 598.0923(1)(c). 3

494. As set forth in Sections IV, supra, Defendants willfully committed further 4 5 deceptive trade practices by making false assertions of scientific, clinical or quantifiable facts in its advertisements and public statements which would cause a reasonable person to believe 6 7 that such assertions were true. NRS § 598.0925(1)(a).

495. Defendants' deceptive representations, concealments, and omissions were 8 9 knowingly made in connection with trade or commerce, were reasonably calculated to deceive the public and the State, were statements that may deceive or tend to deceive, were willfully 10 used to deceive the public and the State, and did in fact deceive the public and the State. 11

496. As described more specifically above, Defendants' representations, concealments, and omissions constitute a willful course of conduct which continues to this day. Unless enjoined from doing so, Defendants will continue to violate the Nevada Deceptive Trade Practices Act.

But for these representations, concealments, and omissions of material fact, 497. 16 Nevada's Young User citizens (and their families) would not have suffered the harms detailed 18 herein.

498. Defendants' deceptive trade practices are willful and subject to a civil penalty 19 20 and equitable relief. NRS § 598.0999.

499. Because Defendants' deceptive trade practices are toward minors, Defendants 21 are subject to additional civil penalties and equitable relief. NRS § 598.09735. 22

23 500. Each exposure of a Nevada Young User to Instagram resulting from the aforementioned conduct of each Defendant constitutes a separate violation of the Nevada 24 Deceptive Trade Practices Act. 25

Plaintiff, State of Nevada, seeks all legal and equitable relief as allowed by law, 501. 26 including inter alia injunctive relief and all recoverable penalties under all sections of the 27

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Deceptive Trade Practices Act including all civil penalties per each violation, attorney fees and 2 costs, and pre- and post-judgment interest.

COUNT II: UNCONSCIONABLE ACTS OR PRACTICES BY DEFENDAN VIOLATION OF NEVADA'S DECEPTIVE TRADE PRACTICES ACT (N.R.S. §§ 598.0903 THROUGH 598.0999)

499. Plaintiff repeats and realleges the preceding paragraphs of this Complaint as if fully set forth herein.

500. 7 The Attorney General is authorized to bring an action—independently in the name of the State as well as in a *parens patriae* capacity on behalf of the persons residing in 8 Nevada-to remedy violations of the Deceptive Trade Practices Act. See, e.g., NRS 598.0963 9 and 598.0999. 10

501. At all times relevant herein, Defendants violated the Nevada Deceptive Trade Practices Act, §§ 598.0903 to 598.0999, by repeatedly and willfully committing unconscionable trade practices, in the conduct of commerce, which are violations of the Act.

502. The Attorney General is authorized to bring an action in the name of the State to remedy violations of the Deceptive Trade Practices Act. NRS §§ 598.0999. This action is proper in this Court because Defendants are using, have used, and/or are about to use practices that are unlawful under the Act. NRS § 598.0915(5). 17

18 503. As set forth in Sections I-III, supra, Defendants willfully committed unconscionable trade practices in designing and deploying the Design Elements on the 19 20 Instagram social media platform. Such conduct violates the NDTPA's prohibition of knowingly using "an unconscionable practice in a transaction." NRS § 598.0923(1)(e). 21

504. Defendants acted knowingly under Nevada law, which states that under the 22 NDTPA, "knowingly' means that the defendant is aware that the facts exist that constitute the 23 act or omission." Poole v. Nev. Auto Dealership Invs., LLC, 2019 Nev. App. LEXIS 4, *2. 24 25 Similarly, "a 'knowing[]' act or omission under the NDTPA does not require that the defendant intend to deceive with the act or omission, or even know of the prohibition against the act or 26 omission, but simply that the defendant is aware that the facts exist that constitute the act or 27 omission." Id. at *8 (alteration original). 28

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505. The Design Elements identified in Sections I-III, *supra*, are "unconscionable
 trade practices" because they (1) "[t]ake[] advantage of the lack of knowledge, ability,
 experience or capacity of the consumer to a grossly unfair degree;" and (2) "[r]esult[] in a gross
 disparity between the value received and the consideration paid, in a transaction involving
 transfer of consideration." NRS § 598.0923(2)(b)(1)-(2).

506. NRS § 598.0923(2)(b)(1): As discussed, *supra*, the Design Elements represent a 6 7 vast asymmetry in sophistication and knowledge between Defendants, on the one hand, who have devoted extensive time, energy, and resources in identifying ways in which Young Users 8 9 may be manipulated and exploited into compulsive use of Instagram; and Young Users (and 10 their caretakers), on the other hand, who do not—and could not be expected to—have the same fundamental and sophisticated knowledge of behavioral psychology, biology of young people, 11 and social media platform design principles. This asymmetry in knowledge is compounded by 12 the fact that Defendants knowingly and intentionally hide, obscure, or minimize critical 13 information, preventing public access to anything that might be damaging to their reputation 14 and that would alert the public to the harms identified herein. 15

16 507. NRS § 598.0923(2)(b)(2): Further, as discussed, *supra*, use of the Instagram 17 platform is a transaction that involves consideration (exemplified by the fact that Defendants 18 seek to bind Young Users to, *inter alia*, a contract in the form of Instagram's Terms of Use). 19 Due to the harms identified herein that afflict Young Users as a result of using Instagram, and 20 which are the result of the Design Elements deployed by Instagram for purposes of inducing 21 compulsive use of the platform, the disparity between the value received and the consideration 22 paid is so vast as to be unconscionable.

508. As described more specifically above, Defendants' conduct is willful and
continues to this day. Unless enjoined from doing so, Defendants will continue to violate the
Nevada Deceptive Trade Practices Act.

26 509. But for this unconscionable conduct, Nevada's Young User citizens would not
27 have suffered the harms detailed herein.

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510. Defendants' unconscionable practices are willful and subject to a civil penalty
 and equitable relief. NRS § 598.0999.

3 511. Because Defendants' unconscionable practices are toward minors, Defendants
4 are subject to additional civil penalties and equitable relief. NRS § 598.09735.

5 512. Each exposure of a Nevada Young User to Instagram resulting from Defendants'
aforementioned conduct constitutes a separate violation of the Nevada Deceptive Trade
7 Practices Act.

8 513. Plaintiff, State of Nevada, seeks all legal and equitable relief as allowed by law,
9 including *inter alia* injunctive relief and all recoverable penalties under all sections of the
10 Nevada Deceptive Trade Practices Act including all civil penalties per each violation, attorney
11 fees and costs, and pre- and post-judgment interest.

COUNT III: PRODUCT LIABILITY – DESIGN DEFECT

512. Plaintiff repeats and realleges the preceding paragraphs of this Complaint as if fully set forth herein.

513. The Attorney General is authorized to bring an action—independently in the name of the State as well as in a *parens patriae* capacity on behalf of the persons residing in Nevada—to remedy violations of Nevada law.

18 514. Defendants created and maintain Instagram, and therefore are manufacturers of19 Instagram.

515. As set forth in Sections I-III, *supra*, Instagram has a design defect (the Design
Elements) that renders it unreasonably dangerous. Specifically, Instagram failed to perform in
the manner reasonably to be expected in light of its nature and intended function and was more
dangerous than would be contemplated by the ordinary user having the ordinary knowledge
available in the community.

25 516. As set forth in Sections I-III, *supra*, the defect existed at all times relevant hereto,
26 including the time the product left the manufacturer (*i.e.*, Defendants).

517. As set forth, *supra*, the defect caused injury to Young Users in Nevada.

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518. As a result of Defendants' conduct, the State is entitled to-and does-seek 1 2 damages (including punitive damages) in an amount to be proven at trial.

COUNT IV: PRODUCT LIABILITY – FAILURE TO WARN

518. Plaintiff repeats and realleges the preceding paragraphs of this Complaint as if fully set forth herein.

519. The Attorney General is authorized to bring an action-independently in the 6 name of the State as well as in a parens patriae capacity on behalf of the persons residing in 7 8 Nevada-to remedy violations of Nevada law.

9 520. Defendants created and maintain Instagram, and therefore are manufacturers of 10 Instagram.

521. As set forth in Sections I-V, supra, Instagram has a defective warning that renders it unreasonably dangerous. Any and all representations, misrepresentations, and omissions made in relation thereto that Defendants made regarding the suitability and safety of Instagram for Young Users have not been accompanied by suitable and adequate warnings concerning its safe and proper use.

As set forth in Sections I-V, supra, Defendants had reason to anticipate that a 522. 16 particular use of Instagram—*i.e.*, its use by Young Users—may be dangerous without such warnings. 18

523. As set forth in Sections I-V, supra, any warning that Defendants made in 19 connection with Young Users' use of Instagram was not (1) designed so it can reasonably be 20 expected to catch the attention of the consumer; (2) be comprehensible and give a fair indication 21 of the specific risks involved with the product; and (3) be of an intensity justified by the 22 23 magnitude of the risk.

524. As set forth in Sections I-V, *supra*, the defective warning existed at all times 24 25 relevant hereto, including the time the product left the manufacturer (*i.e.*, Defendants).

As set forth in Sections I-V, supra, the defect caused injury to Young Users in 26 525. Nevada. 27

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	1	526.	As a result of Defendants' conduct, the State is entitled to-and does-seek	
2		damages (including punitive damages) in an amount to be proven at trial.		
	3		COUNT V: NEGLIGENCE	
2	4	526.	Plaintiff repeats and realleges the preceding paragraphs of this Complaint as if	
	5	fully set forth herein.		
(6	527.	The Attorney General is authorized to bring an action-independently in the	
,	7	name of the S	State as well as in a <i>parens patriae</i> capacity on behalf of the persons residing in	
8		Nevada—to remedy violations of Nevada law.		
(9	528.	Defendants had and continue to have a duty to exercise reasonable care in	
10	0	designing, implementing, maintaining, and otherwise introducing Instagram into the stream of		
1	1	commerce.		
į 12	2	529.	This duty of reasonable care extends to Young Users in the State of Nevada.	
1	3	530.	As set forth in Sections I-V, supra, Defendants breached that duty.	
6 14	4	531.	As a result of Defendants' breach of that duty, Young Users in Nevada have	
3) 2 2 2 1	5	been injured.		
10	6	532.	Defendants' conduct was the legal cause of that injury.	
1′	7	533.	As set forth in Sections I-V, supra, Defendants' conduct was willful, wanton,	
18	8	malicious, reckless, oppressive, and/or fraudulent.		
19	9	534.	Plaintiff, the State of Nevada, seeks all legal and equitable relief as allowed by	
20	0	law, including inter alia injunctive relief, restitution, disgorgement of profits, compensator		
2	1	and punitive damages, and all damages allowed by law to be paid by the Defendants, attorney		
22	2	fees and costs, and pre- and post-judgment interest.		
2	3		COUNT VI: UNJUST ENRICHMENT	
24	4	534.	Plaintiff repeats and realleges the preceding paragraphs of this Complaint as if	
2:	5	fully set forth herein.		
20	6	535.	The Attorney General is authorized to bring an action-independently in the	
2	7	name of the State as well as in a <i>parens patriae</i> capacity on behalf of the persons residing in		
28		Nevada—to remedy violations of Nevada law.		

KEMP JONES, LLP 3800 Howard Hughes Parkway Seventeenth Floor Las Vegas, Nevada 89169 (702) 385-6000 • Fax (702) 385-6001 kjc@kempjones.com S36. Young Users in the State of Nevada have conferred a benefit on Defendants in
 the form of being a monetizable audience (providing not just an opportunity for Defendants to
 sell advertisements, but also for Defendants to acquire sensitive and valuable personal data
 associated with Young Users; as well as for all other reasons that Defendants have described a
 monetary value to Young Users).

537. Defendants knew of the benefits conferred.

538. Defendants accepted the benefits conferred.

539. It would be unjust to allow Defendants to retain the benefits conferred without paying their reasonable value.

PRAYER FOR RELIEF

Wherefore, Plaintiff respectfully prays that the Court grant the following relief:

A. On the First Cause of Action, Judgment in favor of the State and against Defendants declaring that all acts and omissions of the Defendants described in this Complaint constitute multiple, separate violations of the Deceptive Trade Practices Act and that thereby Defendants willfully and knowingly violated the Nevada Deceptive Trade Practices Act, NRS §§ 598.0903 to 598.0999;

B. On the Second Cause of Action, Judgment in favor of the State and against
Defendants declaring that all acts and omissions of the Defendants described in this Complaint
constitute multiple, separate violations of the Deceptive Trade Practices Act and that
Defendants willfully and knowingly violated the Nevada Deceptive Trade Practices Act, NRS
§§ 598.0903 to 598.0999;

C. On the Third Cause of Action, Judgment in favor of the State and against
Defendants that Defendants' challenged social media platform contains one or more design
defects that caused damages as alleged herein;

D. On the Fourth Cause of Action, Judgment in favor of the State and against
Defendants that Defendants failed to provide adequate warnings about the challenged social
media platform and that failure caused damages as alleged herein;

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E. On the Fifth Cause of Action, Judgment in favor of the State and against Defendants that Defendants' negligence caused damages as alleged herein;

F. On the Sixth Cause of Action, Judgment in favor of the State and against 3 Defendants that Defendants were unjustly enriched as alleged herein; 4

G. 5 That Plaintiff recover all measures of damages allowable under all applicable State statutes and the common law, but in any event more than \$15,000, that Judgment be 6 entered against Defendants in favor of Plaintiff, and requiring that Defendant pay punitive 7 8 damages;

That Defendants be ordered to pay civil penalties pursuant to the Deceptive H. Trade Practices Act including disgorgement and civil penalties of up to \$15,000 for each violation of the Deceptive Trade Practices Act, and up to \$25,000 for each violation of the Deceptive Trade Practices Act directed toward a minor person;

I. That Plaintiff be awarded all injunctive, declaratory, and other equitable relief appropriate and necessary based on the allegations herein;

J. That, in accordance with the Nevada Deceptive Trade Practices Act, Defendants, 15 their affiliates, successors, transferees, assignees, and the officers, directors, partners, agents, 16 and employees thereof, and all other persons acting or claiming to act on their behalf or in 17 concert with them, be enjoined and restrained from in any manner continuing, maintaining, or 18 renewing the conduct, alleged herein in violation of the above stated Nevada laws, or from 19 20 entering into any other act, contract, or conspiracy having a similar purpose or effect;

K. That Plaintiff recover the costs and expenses of suit, pre- and post-judgment 21 interest, and reasonable attorneys' fees as provided by law; and 22

L. That the Court order such other and further relief as the Court deems just, 23 necessary, and appropriate. 24

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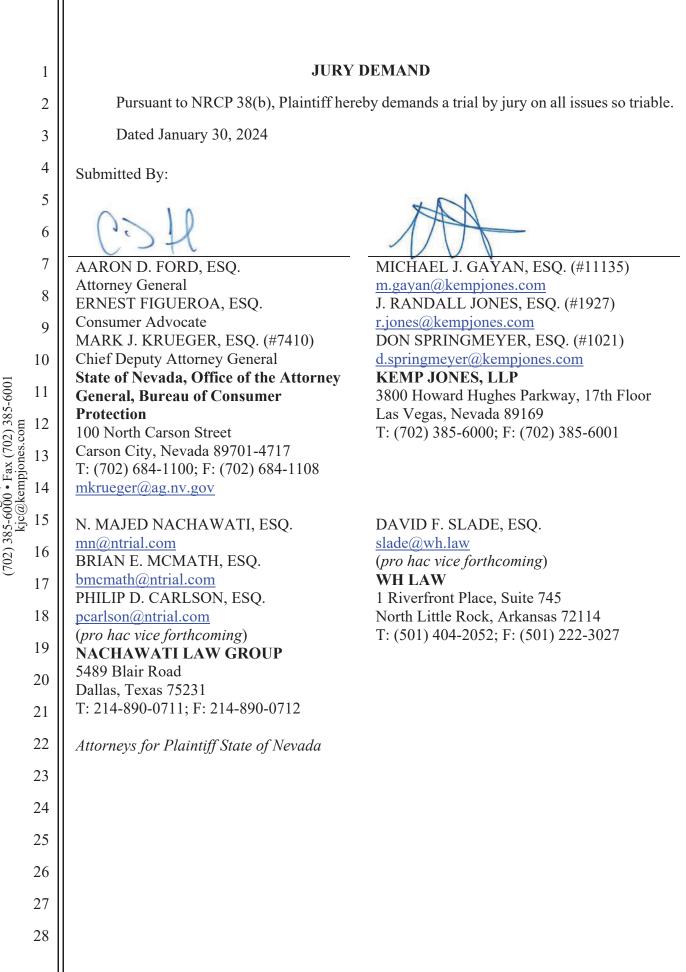
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